



2011-2018

YEARS OF TRANSFORMING OUR REGION



A strategy for
prosperity

2018 PROGRESS REPORT



Western New York
Regional Economic
Development Council

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Welcome to the new WNY.

A lot of people ask the question: Is WNY's economy really getting better?

Economic indicators show that the WNY economy is heading in the right direction for the first time consistently in decades. This is particularly consequential when compared to the past decade in which WNY experienced economic decline with recessions that hit hard and recoveries that took longer compared to the rest of the country.

Considering the previous decades' deep economic hole is important to understanding the incremental growth over the last seven years that can be attributed to a community-based, performance-driven approach to economic development. Our home-grown strategies that focus investment on four pillars critical to a healthy economy – placemaking, workforce, innovation and tradable sectors – are resulting in measurable economic gains.

- From 2011-2017 private sector jobs grew by 4% (18,593 jobs) and the number of private firms grew by 4% (1,318 firms). Meanwhile, total wages for private workers grew by 19%, and the average annual wage grew by 15% (outpacing the 9% inflation rate from 2011 to 2017).
- Young adults are returning to WNY after decades of population decline. The population of 20-34 year olds grew by 2,680 per year on average from 2010-2016.
- Nearly half (45%) of all active businesses across WNY filed to do business in New York State since 2010. More businesses filed in 2017 than in any other year.
- People are spending more on leisure and hospitality. Over 18.7 million visitors came to WNY in 2017, a 15.8% increase in visitation since 2011.
- The real estate market is getting stronger. Between 2010 and 2016, home sales in Western New York grew by 35%, while the average median sales price was 14% higher.
- The rate of unemployment across WNY is lower today than it has been in years. Nearly all individuals who are able to work and seeking work are employed. The unemployment rate was 4.4% in May 2018, down from 9.8% in February 2010.
- Total R&D investments in WNY grew 8.8% (\$32M) between 2011 and 2016, reaching nearly \$400M.
- Hires across WNY experienced a 27% increase in earnings between 2010 and 2017. Increases benefited hires across the board, including those who commonly face barriers to economic opportunity such as females, African Americans, and workers with limited education.
- WNY's revitalization is getting noticed with positive, national press in the The New York Times, Boston Globe, Toronto Star, Washington Post, The Economist, Wall Street Journal, Forbes, Chicago Tribune, and many more.

These numbers tell a real story. But we don't assume the past seven years of progress will continue without challenges. That's why we are actively planning for more growth. This means investing in projects that train a workforce to meet industry needs while planning for an aging workforce and a shrinking labor pool; focus on innovation and keeping up with new and emerging trends; fight sprawl and focus on downtown revitalization; and attract and retain talent that is critical to companies choosing to come and stay in NYS. We've seen foundational change. Focusing on our core strategies will ensure our economy continues on a steady growth trajectory.

Sincerely,

Virginia Horvath

Jeff Belt

Sources: NYS Dept. of Labor, Quarterly Census of Employment and Wages, 2011 and 2017; Inflation rate calculated from the US Bureau of Labor Statistics' Consumer Price Index for All Urban Consumers (CPI-U); US Census, 2010; American Community Survey, 2016 (1-year and 5-year estimates); NYS Dept. of State, Active Corporations Database, as of 7/18/18; Tourism Economics, Inc., 2018; NYS Office of Real Property Tax Services, 2017; NYS Dept. of Labor, Local Area Unemployment Statistics, 2018; NSF, Higher Education Research and Development Survey, 2011-2016; US Census, Local Employment Dynamics, Quarterly Workforce Indicators, 2010 (Q3) and 2017 (Q2).

Western New York Regional Economic Development Council Progress Report 2018

FREQUENTLY USED ACRONYMS

AMRI	Albany Molecular Research, Inc.
BBF	Better Buffalo Fund
B	Billion
BDCC	Biorefinery Development and Commercialization Center
BIG	Buffalo Institute for Genomics & Data Analytics
BMSI	Buffalo Main Streets Initiative
BMW	Buffalo Manufacturing Works
BNMC	Buffalo Niagara Medical Campus
BSA	Buffalo Sewer Authority
CFI	Center for Immunotherapy
CFA	Consolidated Funding Application
DOS	Department of State
DRI	Downtown Revitalization Initiative
EBC	Ellicottville Brewing Company
EDI	Empire Discovery Institute
ESD	Empire State Development
EFC	Environmental Facilities Corp.
ECHDC	Erie Canal Harbor Development Corporation
FTI	Fredonia Technology Incubator
GLDC	Greater Lockport Development Corporation
HCR	Homes and Community Renewal
i2R	idea to Reality
IDA	Industrial Development Agency
IBN	Invest Buffalo Niagara
JI	Jacobs Institute
JCC	Jamestown Community College
LOI	Letter of Intent
MTI	Manufacturing Technology Institute
M	Million
MWBE	Minority and Women-Owned Business Enterprise
NYS	New York State
NYSCA	New York State Council on the Arts
NWTC	Northland Workforce Training Center
OPRHP	Office of Parks, Recreation and Historic Preservation
OBI	Olean Business Incubator
REDC	Regional Economic Development Council
R&D	Research & Development
STEM	Science, Technology, Engineering and Math
SMMs	Small to Mid-Sized Manufacturers
TOD	Transit Oriented Development
UB	University at Buffalo
USAN	USA Niagara Development Corporation
VOCWNY	Veterans One-stop Center of WNY, Inc.
WNY	Western New York
WIN	Western New York Incubator Network
WDC	Workforce Development Challenge

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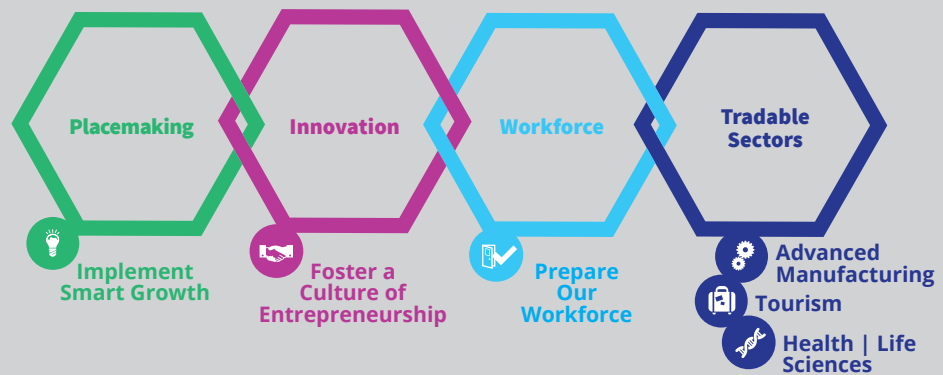
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New York State drives economic growth by investing in **placemaking**, **innovation**, our **workforce** and **tradable sectors**.



Western New York Strategies for Prosperity

CORE STRATEGIES



State and regional strategies aligned

The strategies outlined in the 2011 award-winning WNY REDC Strategic Plan and our 2012 Buffalo Billion Investment Development Plan remain the same. We made tremendous progress on the implementation of each strategy. The results of our commitment to “staying the course” can be seen in our economic indicators and progress of our Priority Projects and Regional Priorities.



IMPLEMENT SMART GROWTH

Invest in infrastructure on smart growth principles

Invest in downtowns, villages, neighborhoods and brownfields

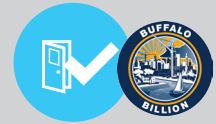
Protect water resources, waterfront, and habitats



FOSTER A CULTURE OF ENTREPRENEURSHIP

Foster and support entrepreneurs

Fund entrepreneurs



PREPARE OUR WORKFORCE

Develop and cultivate the WNY talent pool including workers with advancement potential, underemployed, unemployed, and special populations

Engage students, parents, educators and businesses in the P-12 system to build awareness

SECTOR STRATEGIES



ADVANCED MANUFACTURING

Leverage research capacity to attract and accelerate the development of advanced manufacturing

Boost competitiveness through career awareness



HEALTH & LIFE SCIENCES

Stimulate business creation and job growth in the life sciences industry



TOURISM

Facilitate growth of quality tourism product



AGRICULTURE

Make agriculture more competitive through branding, innovation & career readiness



BI-NATIONAL LOGISTICS

Leverage our international border location



ENERGY

Position WNY as a global energy hub
Energy efficient transportation investment and support structure



PROFESSIONAL SERVICES

Leverage existing assets and foster synergies between industries and education

EXECUTIVE SUMMARY

Strategic public investment is helping to grow the WNY economy

2011-2017 ALL PROJECTS

PAST CFA PROJECTS

605 ALL PROJECTS FUNDED THROUGH THE CFA

\$1B
IN TOTAL PROJECT COSTS
\$197.8M
IN CFA FUNDS AWARDED
\$807.9M
LEVERAGED
5:1
COST TO AWARD RATIO

PRIORITY PROJECTS

109 OF THESE ARE PRIORITY PROJECTS

\$531.4M
IN TOTAL PROJECT COSTS
\$76.3M
IN CFA FUNDS AWARDED
\$455.1M
LEVERAGED
7:1
COST TO AWARD RATIO



Moving the Needle in WNY

WHAT'S HEADING IN THE RIGHT DIRECTION

Jobs	Average Annual Wages
Total Wages	Unemployment
Firms	Gross Metropolitan Product

WHAT NEEDS WORK

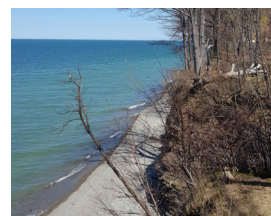
Regional Exports



IMPLEMENT SMART GROWTH

We are focusing investments and transforming places.

CFA & Priority Projects. In order to attract a talented workforce and grow business, our region's built environment must emphasize accessible job centers, sustainable infrastructure and vibrant, livable communities. That's why we are investing in our two urban centers through projects like the **Nash Lofts** and **Shelton Square** in downtown Buffalo and in the **City of Niagara Falls' Downtown Stabilization project**. Main Street projects, like those in **Lancaster** and **Westfield**, are creating economic opportunities in mixed-use, compact village centers. Improvements to **Ripley Beach Town Park**, implementation of the **City of Tonawanda's Local Waterfront Revitalization Program**, and restoration of the **Scajaquada Creek** in Buffalo ensure that waterways in all corners of the region are increasingly cleaner and more accessible.



Implementation Agenda.

Buffalo Billion projects double-down on the premise that where we invest matters. Forty-six projects through the **Better Buffalo Fund** are revitalizing transit and commercial corridors. Four 2017 **Smart Growth Community Fund** winners are implementing projects that improve connections in their downtowns. The 2016 **Downtown Revitalization Initiative (DRI)** winner, **Jamestown**, is focusing on historic preservation, waterfront enhancements and tourism. The **Buffalo Blueway**, **Outer Harbor** improvements and connecting **Erie Street** to the waterfront are all increasing recreational, tourism and commercial activity along Buffalo's waterfront.



Looking ahead

Our 2017 DRI winner, **Olean**, will continue to develop its implementation plan around an attractive, walkable downtown to grow economic opportunity and a diverse workforce. Continued improvements to the former **Bethlehem Steel** site will create a modern industrial park on a former brownfield. Redevelopment of the former **DL&W terminal** will extend light rail service and create new commercial opportunity along the waterfront.



FOSTER A CULTURE OF ENTREPRENEURSHIP

We are growing entrepreneurs by the dozen.

CFA & Priority Projects. A marked increase in the number of new corporation filings in the region since 2011 shows increased confidence in the business market. The **Olean Business Incubator**, **Beverly Gray Business Exchange Center** and **Broadway Market** help foster this confidence, making strides to support local and more diverse entrepreneurs.

Implementation Agenda.

Innovation creates synergies between research and commercialization to achieve economic growth. It creates the jobs of the future and sparks entrepreneurship. Through an extraordinary partnership of 10 of the region's incubators, the **WNY Incubator Network** is helping new ventures grow quickly, achieve greater profitability and become more attractive to investors.

43North, the biggest business plan competition in the nation, has attracted 37 winning start-ups, generating new business ventures and generating venture capital interest. And, the **Innovation Hub** is providing comprehensive support to accelerate the growth of life science and technology start-ups by moving innovations from lab and classroom to the market. Increases in academic research & development (R&D) (up 8.8% since 2011) is a telling indicator of positive changes in the region's innovation climate.



Looking ahead

The region will continue to build a comprehensive network of entrepreneurial support, expertise, funding and facilities. The **Innovation Hub** will operationalize an investment fund, create incubation and entrepreneur support space, and provide programming and services to guide start-ups. **43North** will increase target marketing and outreach efforts while encouraging more winning companies to stay in the region long-term.



PREPARE OUR WORKFORCE

We are building the pipeline of the future.

CFA & Priority Projects.

People drive the economy. Targeted job training and education ensure that jobs in high-paying, in-demand, tradable sectors are filled in an equitable way. Priority Projects like the expansion of **Jamestown Community College's Manufacturing Training Institute** and increased capacity to train welders at **Erie 1 BOCES** are contributing to the ever-growing network of training and apprenticeship programs.



Implementation Agenda.

In September 2018, the centerpiece of the Buffalo Billion's workforce development strategy, the **Northland Workforce Training Center (NWTC)** opened with an inaugural class of 120 students and a waiting list for the Spring semester. The 90,000 square foot, adaptive reuse facility brings together numerous partners working together to close the employment skills gap and place workers in advanced manufacturing careers. Beyond manufacturing, the **Workforce Development Challenge (WDC)**, launched in 2018, is ensuring the region's workforce pipeline is being responsive to industry demand while training underserved populations. The WNY REDC's key veterans partner, the **Veterans One-stop Center of WNY, Inc.**, generated \$22.8M in economic impact, much of which is attributed to education, training and job placement.



Looking ahead

Continuing to refine curriculum, wrap-around services and recruitment will ensure the **NWTC** will transform the region's manufacturing workforce. Future rounds of the **WDC** will continue to support target sectors ripe for growth in jobs and career ladder opportunities.



ADVANCED MANUFACTURING

We are innovating to compete in the future.

CFA & Priority Projects. Investing in tradable sectors, like advanced manufacturing, gives us the opportunity to export goods and services, and achieve higher wages and economic growth. ESD funds are assisting **Alfred State College** expand its nationally ranked manufacturing programs through the **Sustainable Advanced Manufacturing Center** and the **Biorefinery Development and Commercialization Center**. These Centers are product development resources for area manufacturers. Our Southern Tier counties also benefit from the expansion of **Ellicottville Brewing Company** in Little Valley which will increase production and global distribution of this popular brand.



Implementation Agenda.

Our advanced manufacturing sector and **Materials and Machinery Manufacturing Cluster** demonstrate growing average wages that are well above the regional average. **Buffalo Manufacturing Works (BMW)** completed 110 funded projects totaling more than \$4M in private sector investment. BMW's move to Northland in 2019 will expand its facilities, putting WNY on the map as a hub of manufacturing. At **Buffalo's High-Tech Innovation and Commercialization Hub at Riverbend**, the **Tesla Gigafactory** ramped up production in 2018. **MOOG, Post Process Technologies** and **Plesh Contract Packaging** are just a few examples of how **Excelsior Tax Credits** can assist with capital improvements to facilitate business growth in the sector and cluster.



Looking ahead

The region will continue to advance action steps identified in our cluster plan, support infrastructure improvements and workforce training opportunities that connect people with manufacturing jobs, and help implement Buffalo Billion initiatives like **Buffalo Manufacturing Works'** expansion plans in the Northland redevelopment area.



TOURISM

We are investing in destinations where one day isn't enough.

CFA & Priority Projects.

Investing in tourism products contributed to an increase in visitor spending and expansion of sector employment and wages since 2011. Our tourism Priority Projects can be seen throughout the region from the restoration of **Gowanda's Historic Hollywood Theater**, to the new **Lockport Cornerstone CFCU Ice Arena**, to new exhibits at the **Aquarium of Niagara**. Funding from our sister state agencies contributed to new tourism offerings like **Niagara Falls Underground Railroad Heritage Center** and has enhanced historic assets like **Buffalo and Erie County Botanical Gardens**. Additional marketing dollars available through the CFA is helping to promote our region's **craft beer products** and rich **architectural resources**.



Implementation Agenda.

A national tourism attraction, the **National Comedy Center**, opened in Jamestown in 2018, offering interactive exhibits and programming and boosting visitation in our Southern Tier counties. In Niagara Falls, improvements to the **Upper Niagara River**, the **Niagara Gorge** and **parkway removal projects** are reconnecting people to the waterfront. The completion of restoration efforts around **Frank Lloyd Wright's** two masterpieces helps drive tourists to the region.



Looking ahead

Building upon new hotel product and other public and private investment in Niagara Falls, the restoration of the **Historic Hotel Niagara** and the **strategic acquisition and redevelopment** of key underutilized properties will unlock potential for economic growth not seen in decades.



HEALTH | LIFE SCIENCES

We are doubling down on the cluster.

CFA & Priority Projects.

ESD capital funds help grow our unique health and life science assets to generate commercial impact.

Roswell Park Comprehensive Cancer Center's Center for Immunotherapy is critical to R&D and clinical operations associated with bringing novel cell-based immunotherapies to WNY cancer patients. The **Jacobs Institute** officially launched its **idea to Reality (i2R)**, a medical device proof of concept center to spur new approaches to vascular disease prevention and treatment.



Implementation Agenda.

Buffalo Billion investments on the Buffalo Niagara Medical Campus (BNMC) support the acceleration of new life-saving discoveries and the commercialization of pharmaceuticals and medical devices. In the fall of 2017, both the University at Buffalo's (UB) Jacobs School of Medicine and the John R. Oishei Childrens Hospital opened their doors. **Buffalo Institute for Genomics and Albany Molecular Research Inc.** are creating strategic partnerships with BNMC institutions and industry partners to add high-paying jobs to the life science sector. At **Athenex**, oncology products will be perfected and refined in Buffalo before being manufactured in Dunkirk.



Looking ahead

In May 2018, Governor Cuomo announced the formation of **Empire Discovery Institute (EDI)**, a not-for-profit drug discovery and development collaborative formed by the **University of Rochester, University at Buffalo, and Roswell Park Comprehensive Cancer Center**. EDI will leverage academic and industry resources and expertise to accelerate life science research through early-phase drug development.



AGRICULTURE

We are growing specialty products.

CFA & Priority Projects.

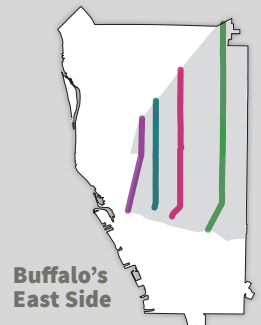
In 2018, Chautauqua County hosted the first ever **NYS Concord Grape Summit** to revitalize and expand the state's concord grape industry. WNY REDC's agriculture-focused Priority Projects like **Timberfish Technologies** and **Downtown Olean Farmers**

Market contributed to the growth of firms, jobs and wages in the agricultural sector since 2011.



Opportunity Agenda

The WNY REDC is committed to investing in existing resources and human capital through its Opportunity Agenda strategies to increase educational opportunities, connect people with jobs, and encourage job creation on **Buffalo's East Side**. Since 2011, NYS has invested more than \$251M on Buffalo's East Side using locally driven strategies. Investments through the Buffalo Billion are transforming the Northland Corridor, creating housing opportunities through the Buffalo Neighborhood Stabilization Fund, restoring the Central Terminal and revitalizing the East Side's commercial corridors.



Downtown Revitalization Initiative

Building upon its Erie Canal heritage and location along the Erie Canalway Trail, Lockport envisions a growing, inviting and vibrant downtown. DRI funds will create economic opportunities through historic preservation, downtown housing opportunities, greater multi-modal connectivity and increased entrepreneurial activity in key industry sectors.

THE CITY OF LOCKPORT

Extensive planning grounded in smart growth principles and a strong public/private partnership set Lockport up for success.



Transforming Our Region by the Numbers

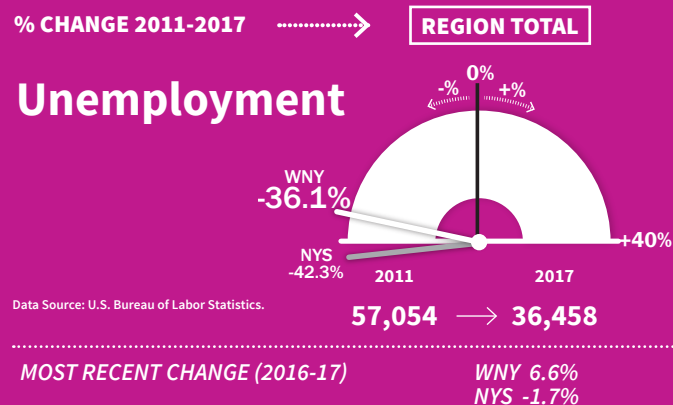
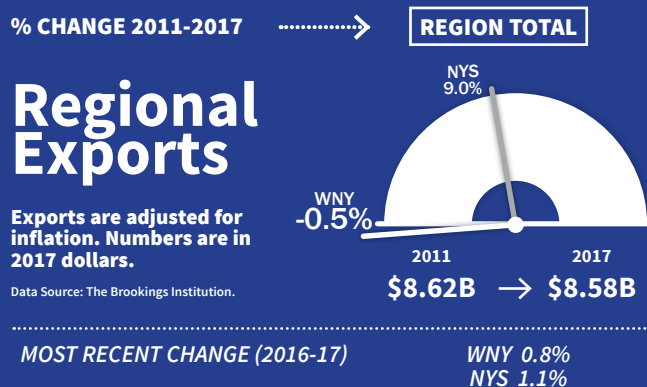
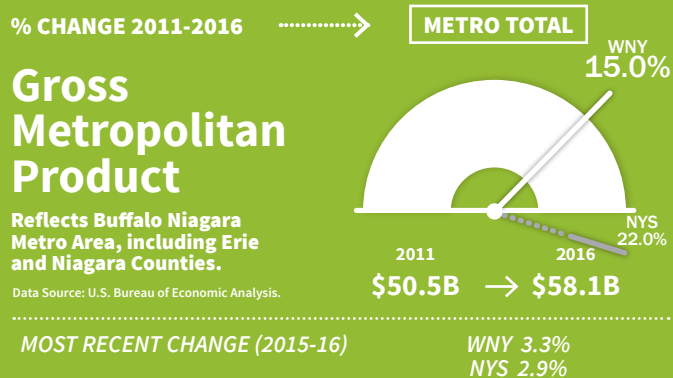
Regional strategies continue to promote economic growth across WNY with sustained growth in jobs, firms, wages and productivity since 2011. WNY added more than 16,700 jobs, over 1,500 new firms and \$4.5B in total wages from 2011 to 2017. While this growth lags behind statewide trends, the numbers mark a steady increase over the previous year.

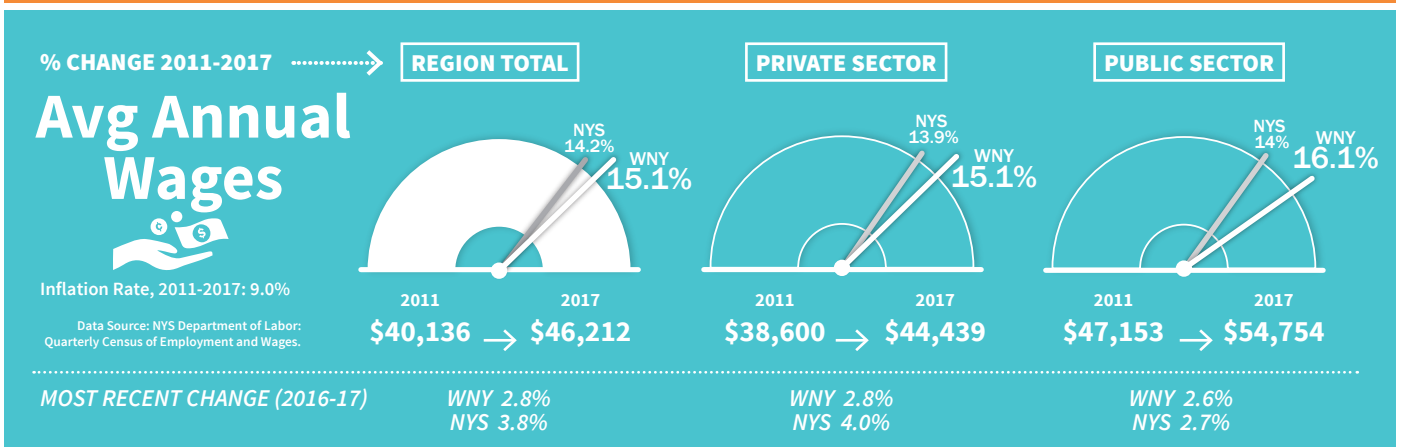
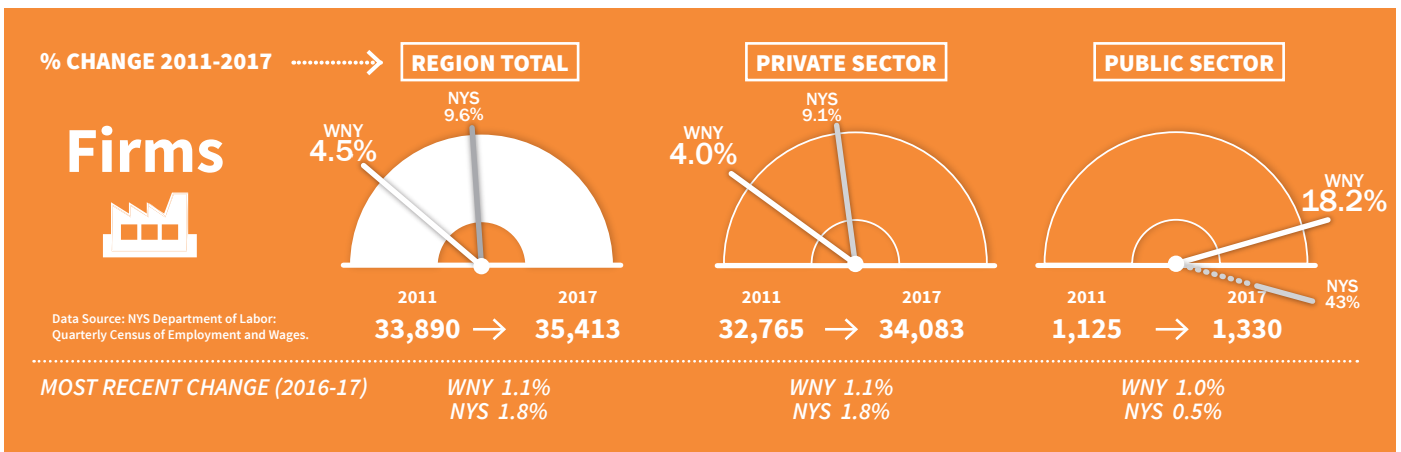
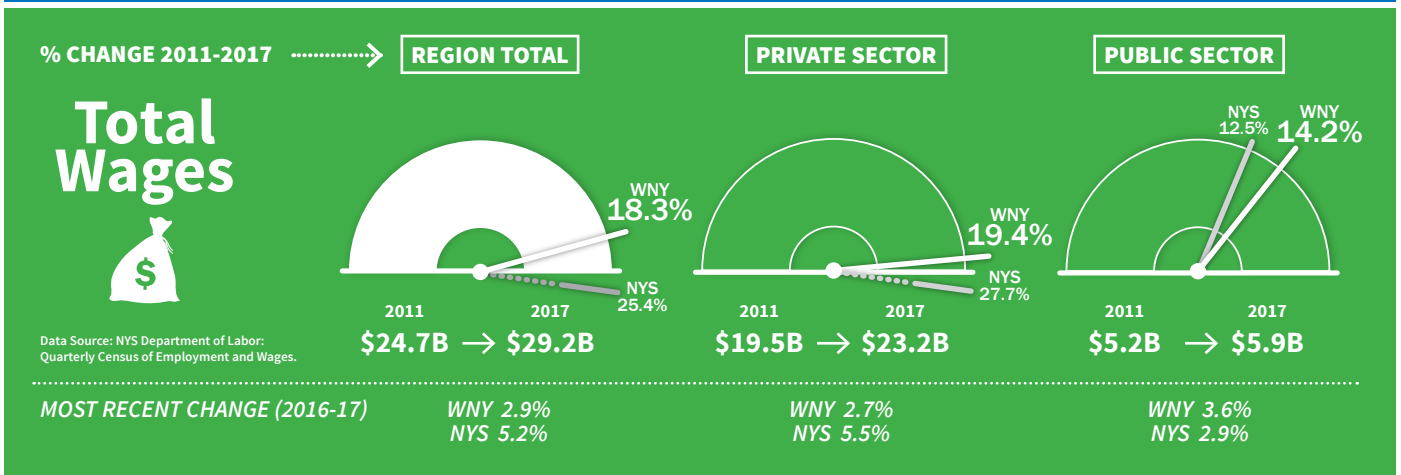
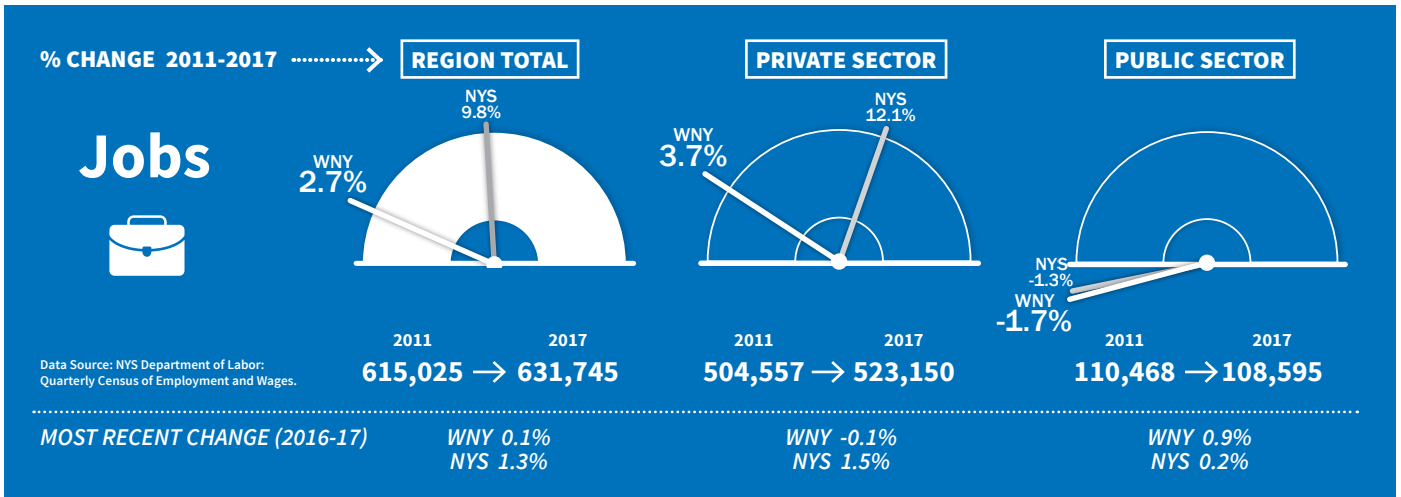
Private sector growth was responsible for the region's job gain. Private employers hired an additional 18,593 workers between 2011 and 2017, as jobs in the region's public sector fell by 1.7%. Pay gains were also driven by the private sector as private wages accounted for 84% of the increase in total wages paid since 2011, indicating the addition of higher-paying jobs. This can also be seen in the 15% rise in average annual wages for the region's workers, which surpasses that for NYS as a whole. Even adjusted for inflation, the region saw growth in total wages and average annual wages.

Industry output is spurring growth in the region's metropolitan core. Output expanded by 15% from 2011 to 2016, reaching \$58.1B. Global exports fell by 0.5% from 2011 to 2017. Growth in exports is expected to rebound as regional export strategies are implemented.

While key indicators show a regional economy on the rise, we need to "stay the course" to ensure we are developing the right workforce to meet changing industry needs while addressing an aging workforce and shrinking labor pool; focusing on innovation and keeping up with the new and emerging trends; growing employment in higher-wage industries; keeping young people in WNY; fighting sprawl and focusing on concentrated growth and downtown revitalization; and attracting and retaining talent that is critical to companies choosing to come and stay in WNY.

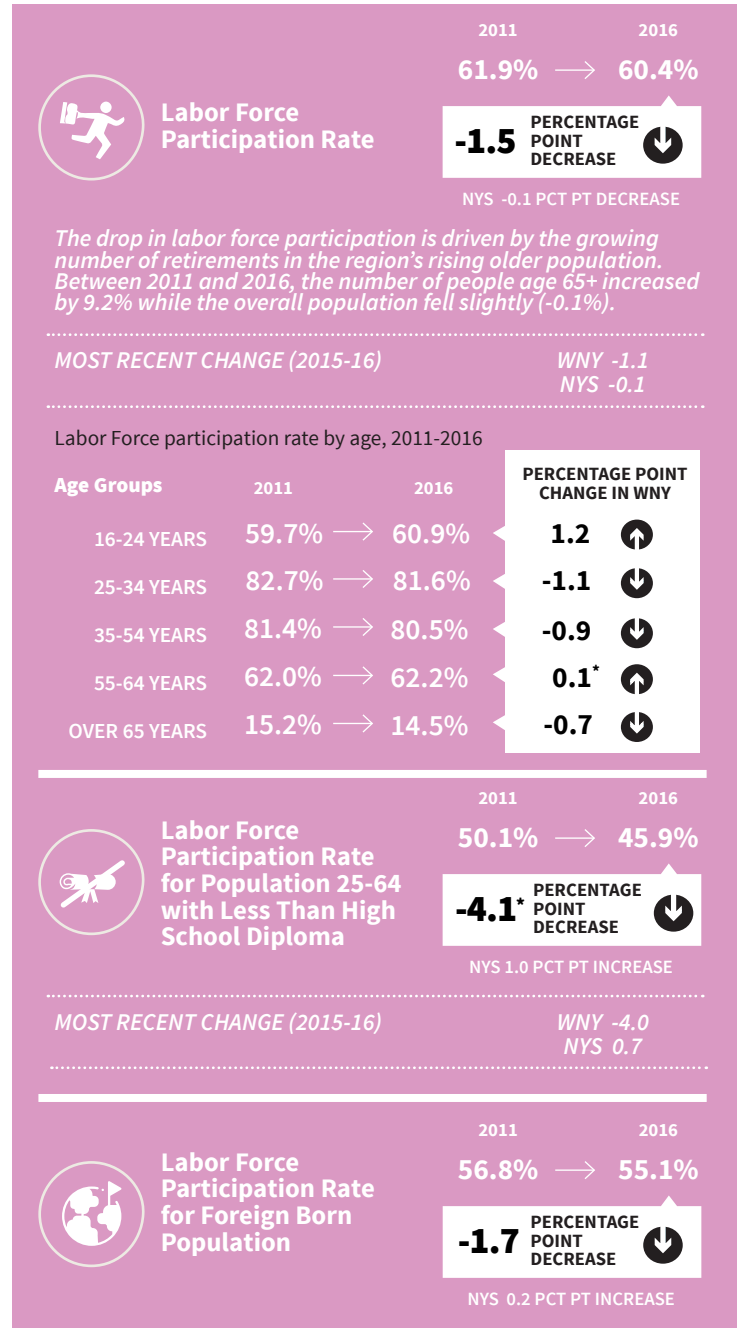
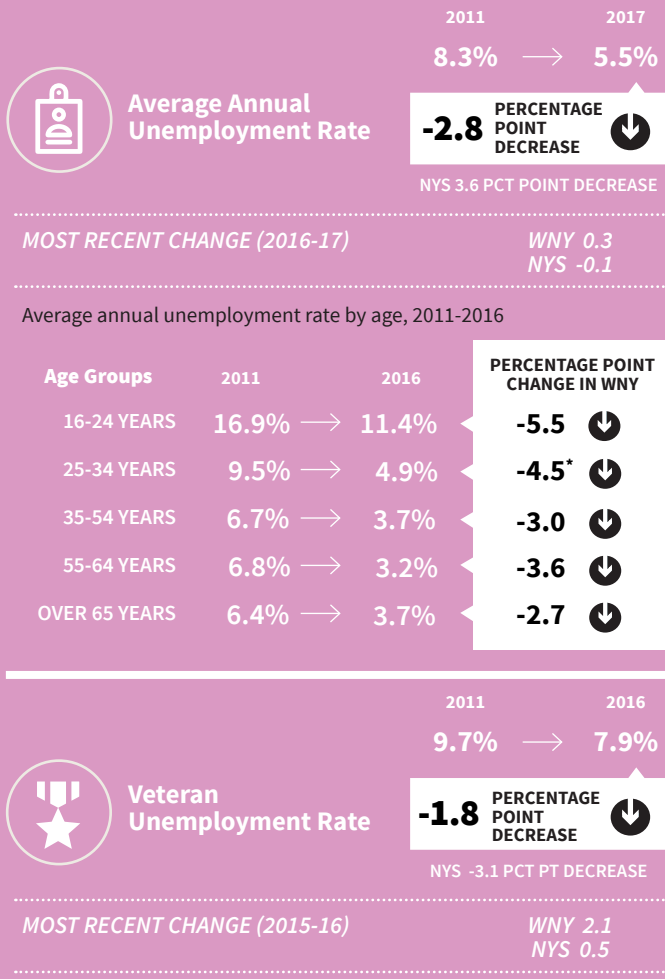
Notes: 2017 figures for jobs, firms, and wages represent preliminary data from the NYS Department of Labor, and are subject to change. All figures are rounded, percentage change is calculated using actual numbers.





Strengthening our regional labor force

Unemployment declined as the number of workers actively seeking work fell by nearly 20,600 from 2011 to 2017. The unemployment rate fell across all age groups, and for the region's veterans. However, the labor force participation rate, which reflects the share of people who are employed or looking for work, is down slightly overall, following national and statewide trends. This drop in labor force participation is driven by the region's aging workforce and retirements. This highlights the need for continued dedication to regional strategies of talent attraction and placemaking to bring in young adults and grow our labor pool.



Data Sources

Unemployment Rate: U.S. Bureau of Labor Statistics, Local Area Unemployment Statistics, 2017. **Unemployment by Age:** U.S. Census: American Community Survey (ACS), 1 year & 5 year estimates, 2011, 2015 & 2016. **Veteran Unemployment:** U.S. Census: ACS, 1 year & 5 year estimates, 2011, 2015 & 2016. **Labor Force Participation (by Age, and less than HS):** U.S. Census: ACS, 1 year & 5 year estimates, 2011, 2015 & 2016. **Labor Force Participation for Foreign Born** UBRI analysis of IPUMS Data from ACS, 5-year estimates, 2011 & 2016.

*All figures are rounded, percentage point change is calculated using actual number.

Growing opportunities for residents across our region

The population of young adults between the ages of 20 and 34 increased by over 16,000 reflecting growth of 6.1% between 2010 and 2016. However, overall, more people are leaving WNY than moving in. Net migration loss was 4,336 in 2016, 36% more than in 2011. These trends speak to the continued importance of connecting economic development with training opportunities for residents.

Visitor spending, which supports tourism attractions and services, and enhances quality of life for all residents, rose by 23.2% between 2011 and 2017, as visitors pumped a total of \$3B into the regional economy in 2017.

Quality of life for workers and others is further supported by a growing number of residents who have health insurance coverage. The share of residents lacking health insurance dropped by 61,804 between 2011 and 2016. This represents a 53% decline, outpacing the improvement that occurred statewide.

Data Sources

Health Insurance Coverage: U.S. Census: American Community Survey - Small Area Health Insurance Estimates, 2016. **Poverty:** U.S. Census: American Community Survey, 5 year estimates, 2011 and 2016. **Migration:** U.S. Internal Revenue Service: Statistics of Income Migration Data, 2014-2015. **Refugees:** U.S. Department of State, Refugee Processing Center, Arrivals by Destination and Nationality, 2011-2017. **Commuting:** U.S. Census: American Community Survey - Public Use Micro Sample (PUMS), 2011 and 2016. **Estimated Visitor Spending:** Tourism Economics, Inc., 2017. **Young Adult Population:** U.S. Census: American Community Survey, 1 year estimates, 2011 and 2016.

Note: Figures are rounded, percentage change is calculated using actual number.



Residents Lacking Health Insurance Coverage

Share of residents who do not have health insurance, 2011-2016

2011 116,143 → 2016 54,339

-53% DECREASE IN WNY

NYS -47% DECREASE



Poverty

Population in poverty 2011-2016

2011 196,797 → 2016 205,554

4.4% INCREASE IN WNY

NYS 9.0% INCREASE

Population in poverty by age, 2011-2016

Age Groups	2011	2016	
UNDER 18 YRS	64,658	65,460	1.2% ↑
18-64 YEARS	114,421	121,009	5.8% ↑
OVER 64 YEARS	17,718	19,085	7.7% ↑

ALL AGE GROUPS IN WNY INCREASED



Migration

Net migration in the region

2011 -3,197 → 2016 -4,336

-36% DECREASE IN WNY



Refugees

Refugees entering the region

2011 1,021 → 2017 686

-32.8% DECREASE IN WNY

NYS -44% DECREASE

MOST RECENT CHANGE (2016-17)

WNY -65%
NYS -67%



Commuting

Share of workers employed in region of residence

2012 96.4% → 2016 97.2%

0.8 PERCENTAGE POINT INCREASE



Estimated Visitor Spending

2011 \$2.5B → 2017 \$3.0B

23.2% INCREASE IN WNY

NYS 25% INCREASE



Young Adult Population

Population change, ages 20-34, 2010-2016

2010 262,060 → 2016 278,140

6.1% INCREASE IN WNY

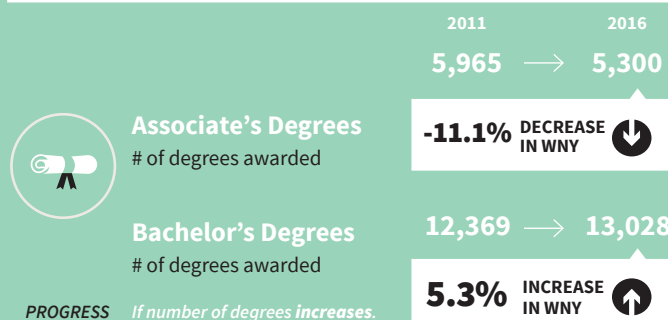
PROGRESS / STATE OF THE REGION

CORE STRATEGY INDICATORS

Notable improvements are reported for core strategy indicators reflecting the extent to which we are investing time, energy and resources in smart growth, entrepreneurship and workforce development. Over 670 acres of brownfield sites were remediated across the region since 2011. Residential and commercial vacancies increased, but new investments in housing rehabilitation in the urban core and town centers are addressing this. There were more than 6,400 new business filings in 2017, a 79% increase since 2011, indicating a more welcoming climate and economy for entrepreneurs. Indicators of innovation are also strong with academic R&D growing 8.8%. The share of high school students graduating reached over 84% and the total number of Bachelor's degrees increased by 5.3%.



PREPARE OUR WORKFORCE

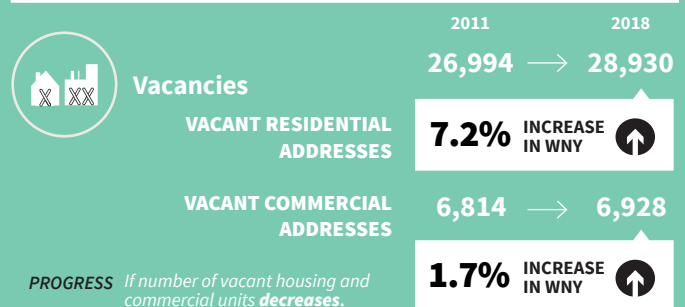


Data Sources

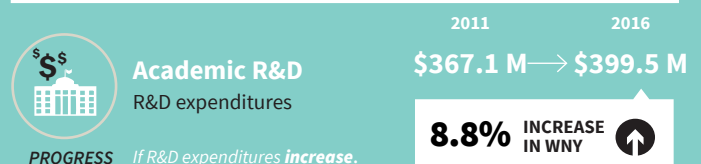
Local Waterfront Redevelopment Plans: NYS Dept. of State and UBRI. **Brownfields in Remediation:** NYS Dept. of Environmental Conservation: Environmental Site Remediation Database (not including projects in Voluntary Cleanup Program, Resource Conservation and Recovery, Environmental Restoration Program, and State Superfund Program). **Vacancies:** U.S. Department of Housing and Urban Development: U.S. Post Office Vacancy Dataset. **Businesses in Developed Areas:** ReferenceUSA; U.S. Census Bureau: TIGER/Line® Shapefile; and UB Regional Institute. **Farms:** U.S. Department of Agriculture: Census of Agriculture. **New Corporations:** Active corporation filings with the NYS Dept. of State. **Academic R&D:** National Science Foundation. **Minorities in the Workforce:** U.S. Census Bureau: American Community Survey, 5 year Estimates. **High School Graduates:** NYS Education Department. **Associate's and Bachelor's Degrees:** National Center for Education Statistics: Integrated Postsecondary Education Data System (IPEDS).



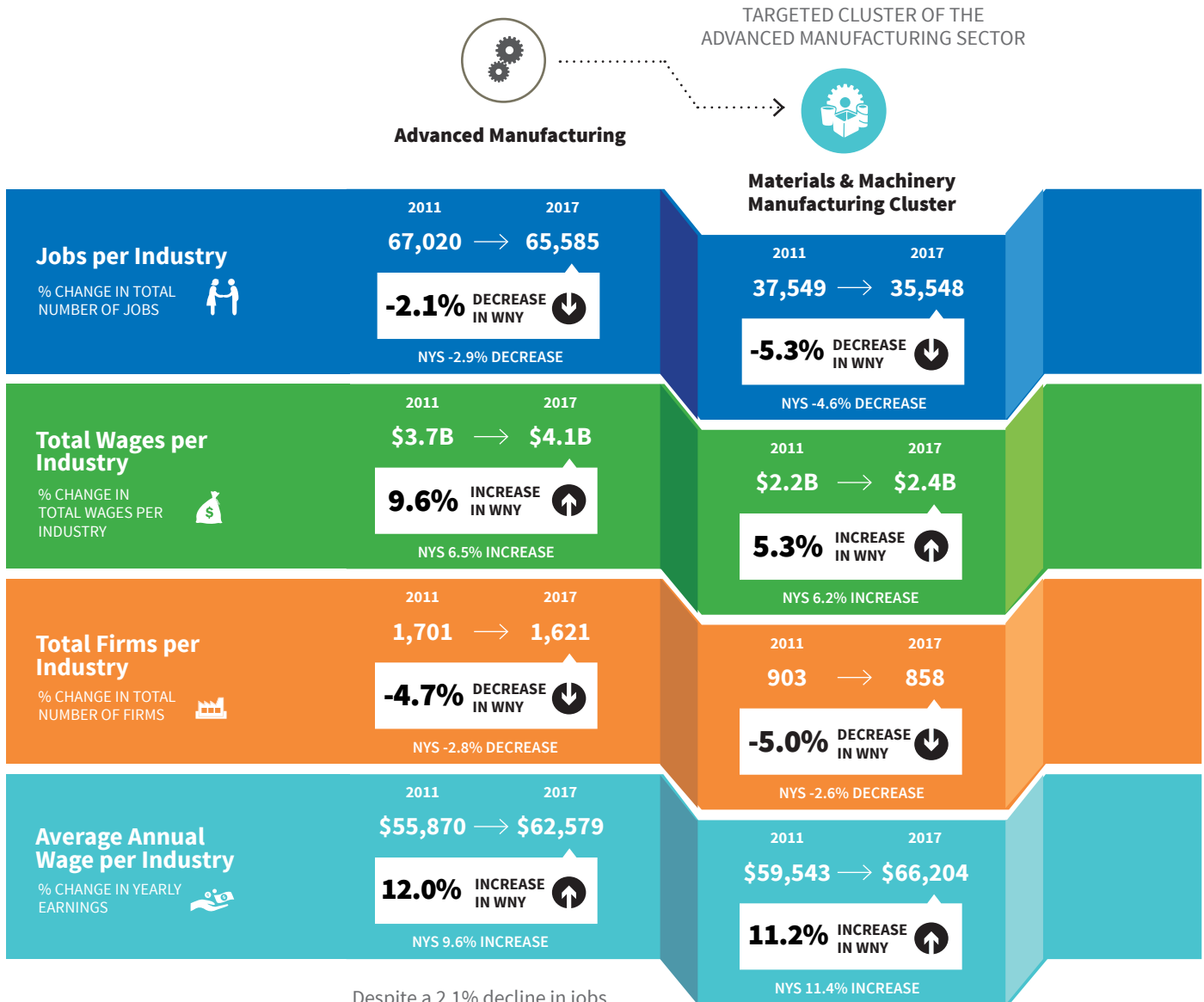
IMPLEMENT SMART GROWTH



FOSTER A CULTURE OF ENTREPRENEURSHIP



STATE OF THE REGION: KEY REGIONAL INDICATORS BY SECTOR



Despite a 2.1% decline in jobs since 2011, the advanced manufacturing sector still accounts for 10% of all jobs in the region. Total wages in the industry rose 9.6% from 2011 to 2017 while the sector's average annual wage reached \$62,579, marking a 12% increase since 2011. The growth in average wages for workers continued even with a growing number of older, higher-earning workers retiring, which contributed to the decline in industry employment.

The Materials and Machinery Manufacturing Cluster, generally suppliers of other manufacturing industries, makes up more than half of the advanced manufacturing sector and 6% of the total WNY economy. Even under global pressure, the cluster dropped only slightly in employment since 2011, following statewide trends. Wages continue to grow and are well above the regional average.

Sources: NYS Department of Labor, Quarterly Census of Employment and Wages. Sectors defined by NAICS codes: Advanced Mfg= 31-33; Materials & Machinery Mfg= 3241, 3251-3253, 3255, 3256, 3259, 3261, 3262, 3271-3274, 3279, 3311-3315, 3321-3329, 3331-3336, 3339, 3345, 3351-3353, 3359. Agriculture= 11; Food= 311, 3121, 4244, 4245, 4248, 4451, 4452, 7223, 7225; Bi-National Logistics= 48-49; Energy= 21, 22; Health= 621, 622, 623; Life Sciences= 3254, 3261, 3345, 3391, 5417; Professional Services= 52-56; Tourism = 71, 72.

STATE OF THE REGION: KEY REGIONAL INDICATORS BY SECTOR



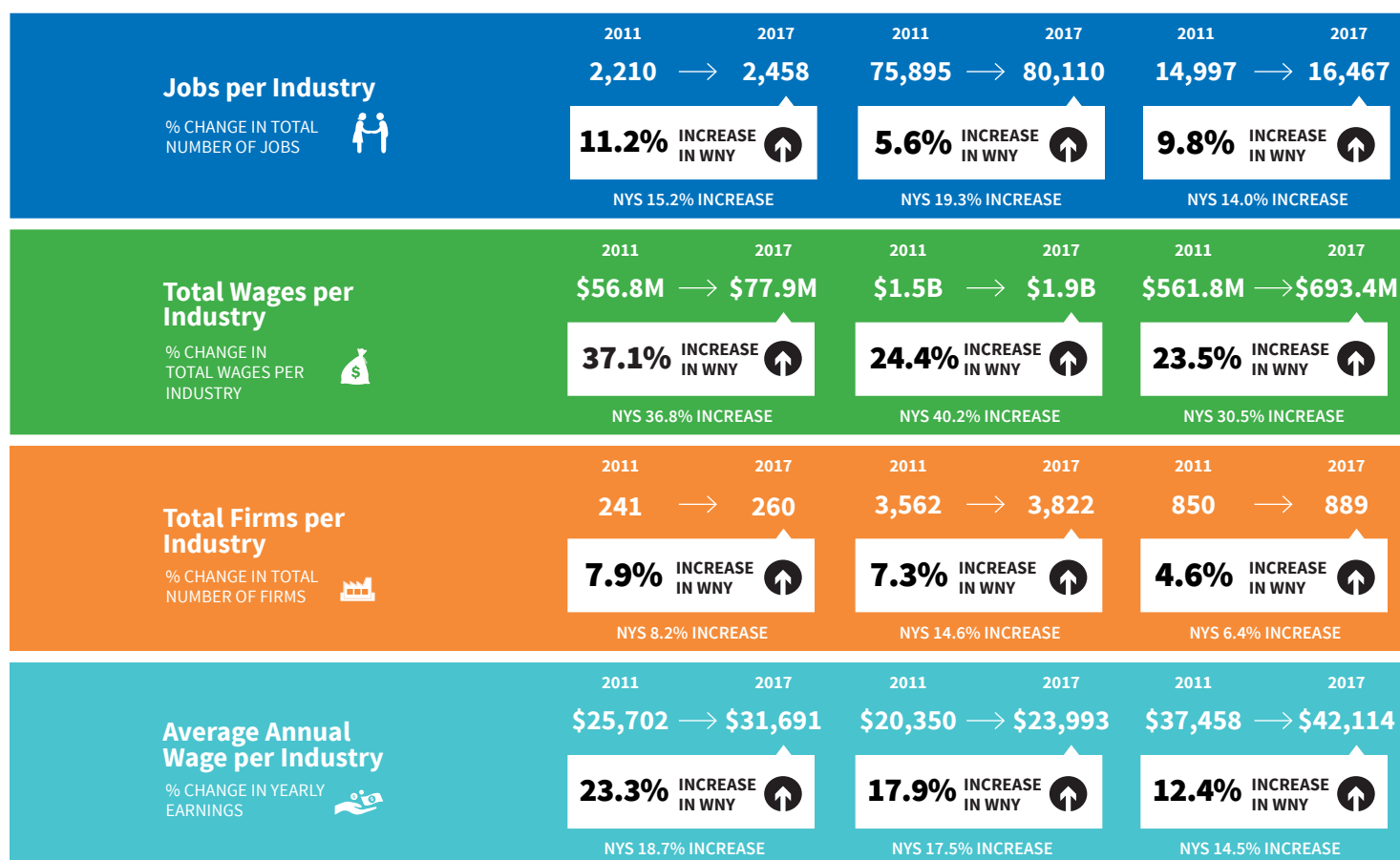
Agriculture



Food



Bi-National Logistics



Agriculture, though small, is one of the fastest growing sectors. Nearly 250 jobs were added between 2011 and 2017—an 11.2% increase. The 7.9% growth in firms can be potentially attributed to a growing number of small businesses with specialty products. Growth in total wages (23%) was robust and outpaced statewide trends.

The region's food sector encompasses a broad mix of businesses, from grocery stores and restaurants to food manufacturers and distributors. The sector accounts for nearly 13% of jobs in WNY. Growth in jobs, firms, and wages since 2011 in the food sector outpaced the regional economy overall, but lagged behind statewide trends.

Nearly 1,500 transportation and logistics jobs were added in WNY since 2011, representing a 9.8% growth rate. The sector also added 39 firms in the region, an increase of 4.6% since 2011. Like jobs and firms, wages are also on the rise, but these increases fall short of statewide trends.

Sources: NYS Department of Labor, Quarterly Census of Employment and Wages. Sectors defined by NAICS codes: Advanced Mfg= 31-33; Materials & Machinery Mfg= 3241, 3251-3253, 3255, 3256, 3259, 3261, 3262, 3271-3274, 3279, 3311-3315, 3321-3329, 3331-3336, 3339, 3345, 3351- 3353, 3359. Agriculture= 11; Food= 311, 3121, 4244, 4245, 4248, 4451, 4452, 7223, 7225; Bi-National Logistics= 48-49; Energy= 21, 22; Health= 621, 622, 623; Life Sciences= 3254, 3261, 3345, 3391, 5417; Professional Services= 52-56; Tourism = 71, 72.



Energy



Health



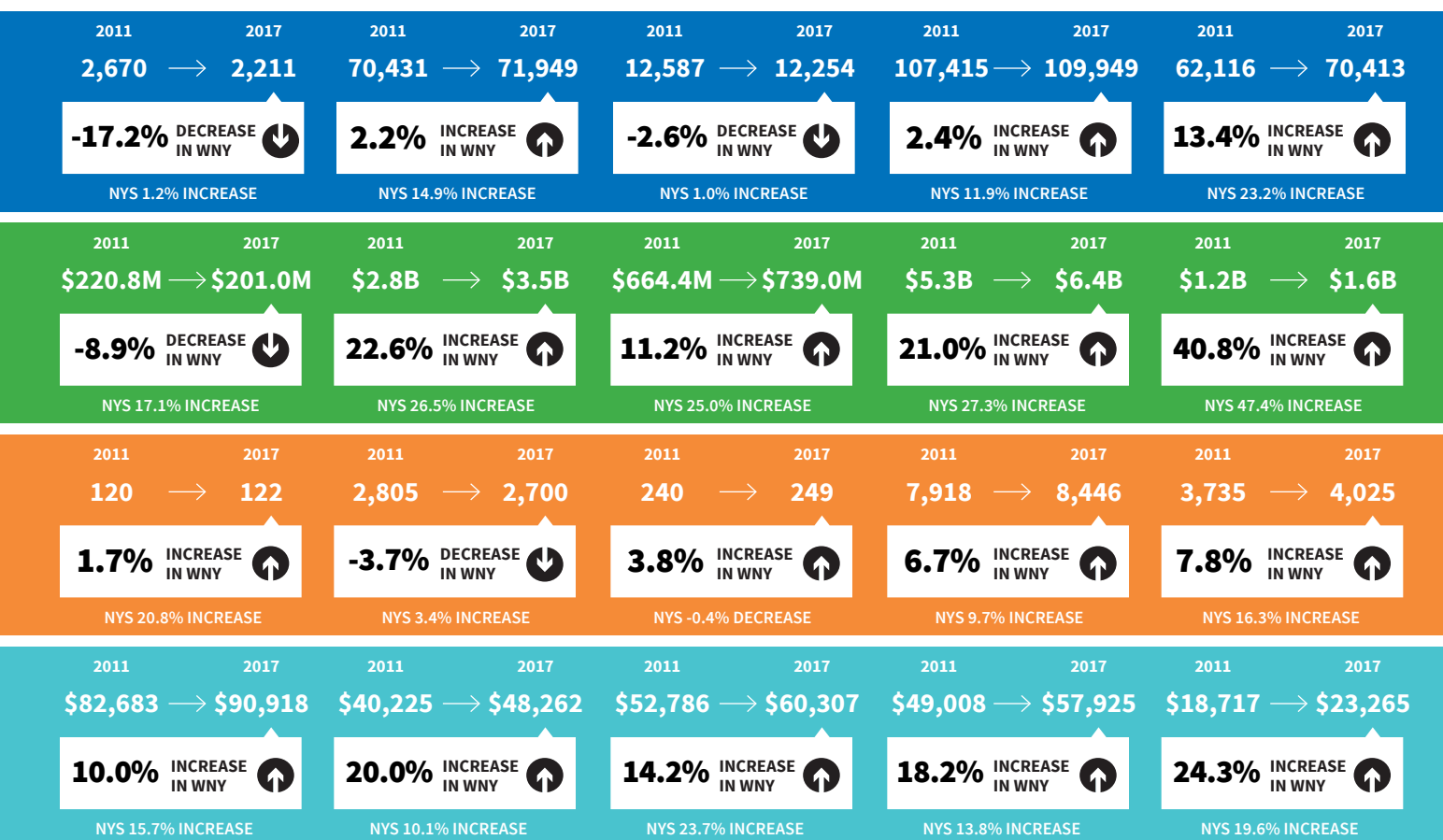
Life Sciences



Professional Services



Tourism



Energy continues to hold a relatively small share of the regional economy with 2,211 employees who earn \$90,918 on average. This is higher than any other target sector, and nearly twice the regional average wage of \$46,212. A decline in job numbers can be likely attributed to consolidations and a growing number of older workers retiring.

Health represents a sizable share (11%) of WNY's economy with jobs paying above the regional average. Total wages increased 22.6% since 2011, while average wages for workers grew by 20%. Hospital closings and consolidations likely account for the decline in firms since 2011, but even with fewer firms, the region continues to add jobs in the health sector.

The life sciences sector is relatively small, but represents a growing specialization for the WNY economy. Average annual wages for the sector are well above regional averages, and have grown by 14% since 2011. The slight decline in jobs for the sector coincided with an increase in firms, while the number of firms across the state declined.

The region's professional services sector makes up a substantial share of the WNY economy, accounting for 17% of jobs and 24% of firms in the region. The sector continues to report steady gains in jobs, firms and wages. Wages are higher than the regional average, and the growth in average annual wages outpaced statewide trends for the sector.

Tourism is WNY's fastest growing target industry sector with jobs increasing 13.4% from 2011 to 2017. Growth in total wages outpaced job growth, reflecting the 24.3% increase in average annual wages for the region's 70,413 tourism workers. 290 firms in tourism were added since 2011, supported by a growing number of visitors and their spending.

Note: 2017 figures represent preliminary data from the NYS Department of Labor, and are subject to change. Total Wages per Industry reflects a rounded number. Percent changes are calculated using actual number.

STATE OF THE REGION: BUFFALO BILLION INVESTMENTS

Smart public investment sparks smart private investment

\$1.525B in strategic public investment through phases I and II of the Buffalo Billion catalyzed billions more in private investment. This has positive implications for job growth, business development, talent attraction and wage increases.



Where are the Buffalo Billion's strategic investments?

\$194M invested to revitalize our neighborhoods and downtown

Neighborhoods/ Downtown Revitalization

Better Buffalo Fund	\$40M
Northland Corridor	\$9M
East Side Revitalization	\$60M
Light Rail Extension Study	\$5M
Scajaquada Boulevard	\$30M
Smart Growth Community Fund	\$20M
Future Strategic Investments	\$30M

\$975.8M invested in innovation and industry

Innovation and Industry

43 North	\$37M
Albany Molecular	\$50M
Athenex	\$25M
Buffalo Information Technologies Innovation & Commercialization Hub	\$55M
Buffalo Institute for Genomics & Data Analytics	\$47.5M
Buffalo Manufacturing Works	\$80.3M
High-Tech Innovation Hub at Riverbend	\$350M
John R. Oishei Children's Hospital	\$15M
Bethlehem Steel Site Redevelopment	\$10M
The Innovation Hub	\$40M
UB Jacobs School of Medicine and Biomedical Sciences	\$20M
WNY STAMP	\$33M
847 Main Street	\$8M
Excelsior Tax Credits	\$170M
Future Strategic Investments	\$35M

\$70.2M invested in workforce development

Workforce Development

Burgard High School Advanced Manufacturing Program	\$3.2M
Northland Workforce Training Center	\$35M
Say Yes Buffalo	\$10M
Workforce Development Challenge	\$10M
Daemen College Visual Effects Program	\$2M
Future Strategic Investments	\$10M

- Neighborhoods/Downtown Revitalization
- Innovation and Industry
- Workforce Development
- Tourism
- Waterfront Activation

\$173.3M invested in tourism assets

Tourism

Niagara Falls Land Acquisition & Redevelopment	\$29M
Hotel Niagara	\$8.5M
Niagara Falls Outdoor Recreation and Downtown Development	\$57.1M
Buffalo Train Station	\$25M
Central Terminal	\$5M
Frank Lloyd Wright's Legacy	\$8.7M
National Comedy Center	\$5M
Visitor Welcome Center	\$20M
Marketing Buffalo Niagara	\$5M
Future Strategic Investments	\$10M

\$111.7M invested to activate our waterfront

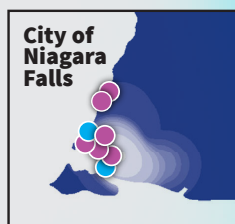
Waterfront Activation

Buffalo Harbor State Park	\$10M
Outer Harbor Access & Activation	\$20M
Niagara Scenic Parkway/Riverway Project	\$11.5M
DL&W Canalside-Cobblestone	\$20M
The Buffalo Blueway	\$10M
The Erie Street Waterfront Connection Restoration	\$10M
Restore the Gorge	\$1M
Future Strategic Investments	\$29.2M

2012-2017

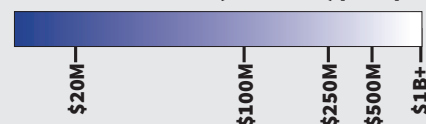
\$1.5B
Total Public Investment

\$5.2B
Total Private Investment



Over 97% of private investments fall within 1 mile of Buffalo Billion investments.

Private Investments (2012-2017) per sq. mi.*

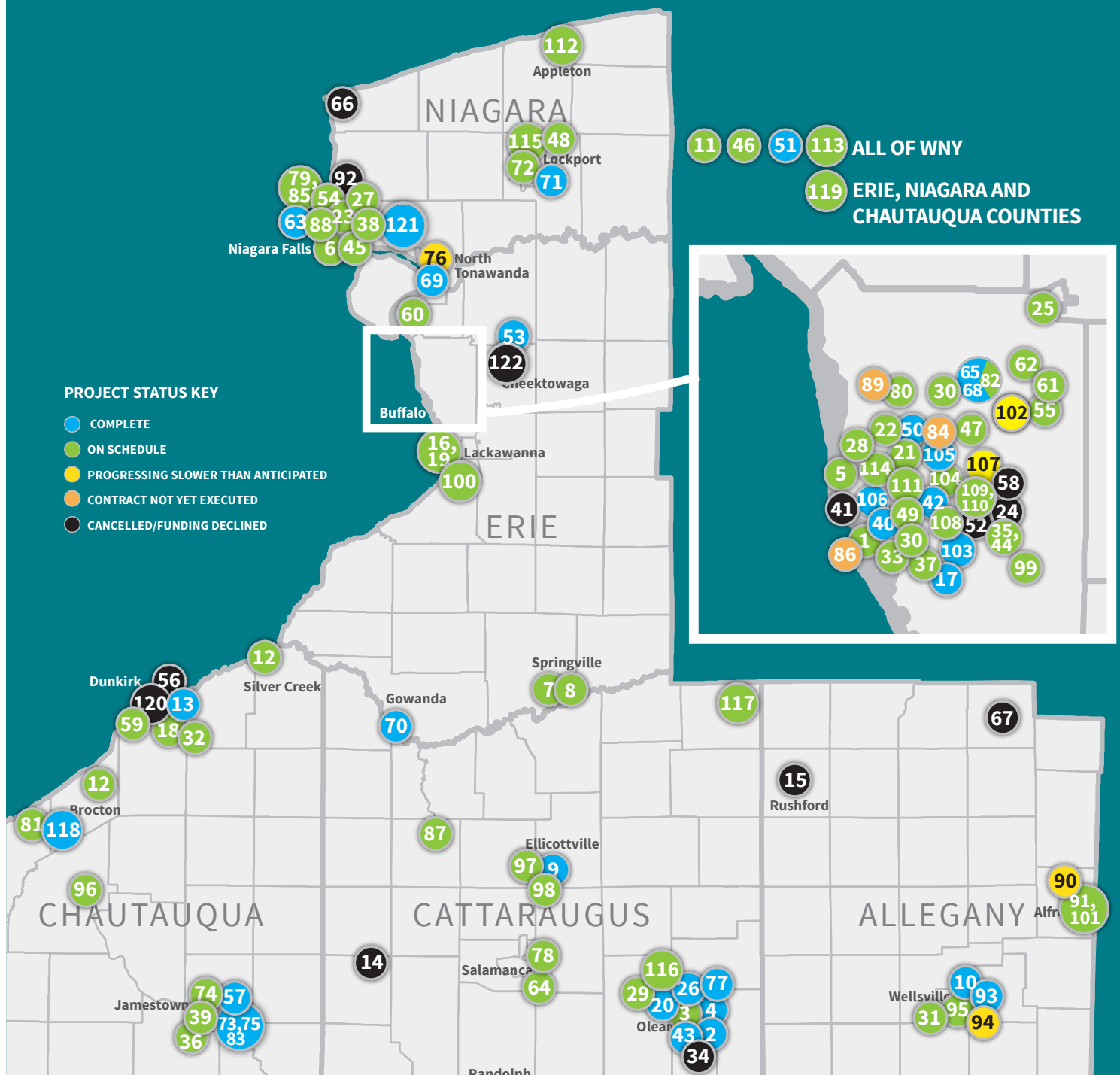


*Note: UBRI analysis of private investment data from the City of Buffalo Office of Strategic Planning (2017) and USA Niagara Development Corporation (2018). Projects may be in the planning stages, under construction, or completed.

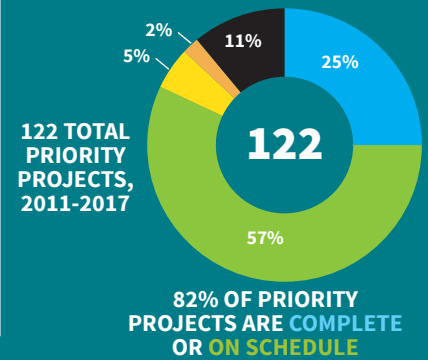


**STATUS OF PAST
PRIORITY PROJECTS**

122 Past Priority Projects



PROJECT STATUS KEY	2011	2012	2013	2014	2015	2016	2017
● COMPLETE	9	5	7	3	5	2	0
● ON SCHEDULE	5	8	2	4	13	22	15
● PROGRESSING SLOWER THAN ANTICIPATED	1	0	0	2	1	0	2
● CONTRACT NOT YET EXECUTED	0	0	0	0	0	0	3
● CONCERNS NEED TO BE RESOLVED	0	0	0	0	0	0	0
● CANCELLED/FUNDING DECLINED	2	4	3	0	2	1	1
	17	17	12	9	21	25	21








IMPLEMENT SMART GROWTH



	YEAR	CFA #	PROJECT
1	2011	6349	Buffalo Central Business District I & II
2	2011	6816	East State Street Re-construction
3	2011	2051	Manufacturer's Hanover
4	2011	2051	North Union Street Redevelopment
5	2012	18934	Buffalo Niagara Street Sustainable Corridor and Community Integration Project
6	2012	18966	Downtown Niagara Falls Stabilization Project
7	2012	14752	Springville Center for the Arts: 37 North Buffalo Street
8	2012	14754	Springville Center for the Arts: 5 East Main Street
9	2012	18182	Town of Ellicottville Regional Water Capital
10	2012	14844	Wellsville Waterline
11	2012	15414	Western Region Corporation Community Revitalization Program
12	2013	27276	Chautauqua Water District
13	2013	30205	Dunkirk Seawall & Lake Front Redevelopment
14	2013	28047	McNallie Building Rehabilitation
15	2013	32439	Rushford Elementary School
16	2014	42713	Bethlehem Steel Acquisition & Redevelopment
17	2014	43460	NFTA Rail Car Rebuild
18	2014	39191	North Chautauqua County Regional Water Supply System
19	2015	54631	Bethlehem Steel Redevelopment
20	2015	53699	Downtown Olean Revitalization
21	2015	56232	Entertainment District/Franklin Street Corridor
22	2015	53452	Gates Circle Infrastructure
23	2015	57444	Highland Avenue Business Park Phase 1
24	2015	56910	Historic East Village Revitalization
25	2015	51635	Main Street Campus Revitalization Project
26	2015	52209	North 3rd Street Reconstruction Project

IMPLEMENT SMART GROWTH, CONT'D.











PROJECT STATUS KEY

-  COMPLETE
-  ON SCHEDULE
-  PROGRESSING SLOWER THAN ANTICIPATED
-  CONTRACT NOT YET EXECUTED
-  CANCELLED/FUNDING DECLINED

	YEAR	CFA #	PROJECT
 27	2016	68588	7th Niagara Street Renovation
 28	2016	68445	Allen Street Streetscape Project
 29	2016	66593	BOA Downtown Redevelopment
 30	2016	67936	Broadway-Michigan Mixed-Use Redevelopment Project
 31	2016	65718	Burrous Building Stabilization and Redevelopment
 32	2016	62587	Fredonia Barker Commons Project
 33	2016	68035	Main Street Multi-Modal Access and Revitalization Project
 34	2017	75113	Bradner Stadium Forness Park Trail
 35	2017	73580	Broadway Market Exterior Restoration
 36	2017	73535	Jamestown Renaissance STRIVE 2017
 37	2017	75056	Seneca Street Infrastructure
 38	2017	72894	Southend Gateway District Revitalization
 39	2017	74571	West 2nd Street Public Piazza and Streetscape Improvements

FOSTER A CULTURE OF ENTREPRENEURSHIP



 40	2011	7327	Launch New York
 41	2012	16250	CenterSpace Buffalo
 42	2013	30142	Center for Computational Research
 43	2014	40043	Olean Business Incubation Center
 44	2015	55377	Broadway Market
 45	2015	58093	MicroEnterprise Assistance
 46	2015	55870	WNY Small Business Fund
 47	2016	65401	Beverly Gray Business Center
 48	2016	65843	Harrison Place Business Incubator
 49	2017	72297	University at Buffalo High Performance Computing Infrastructure

PREPARE OUR WORKFORCE



 50	2011	7304	Buffalo Center for Arts & Technology
 51	2011	6725	Dream It Do It WNY
 52	2011	3952	St. John Fruit Belt
 53	2012	15712	Finishing Trades Institute of Western & Central New York
 54	2013	32533	Trades Job Training Facility (Isaiah 61 Capital)
 55	2014	40389	Gerard Place Education and Community Center
 56	2015	50744	E-Works
 57	2015	53322	Expansion of Manufacturing Technology Institutes
 58	2016	67902	Alfred State Opportunity Center

PREPARE OUR WORKFORCE, CONT'D.

	YEAR	CFA #	PROJECT
59	2016	65164	Coburn Block Development
60	2016	65473	Erie 1 Boces High School Welding
61	2017	73879	Gerard Place Community Center Phase II
62	2017	73110	SMART 71 Training Center

TOURISM



PROJECT STATUS KEY

- COMPLETE
- ON SCHEDULE
- PROGRESSING SLOWER THAN ANTICIPATED
- CONTRACT NOT YET EXECUTED
- CANCELLED/FUNDING DECLINED

63	2011	6373	Niagara County Community College Culinary Institute
64	2012	13190	Allegany State Park
65	2012	14928	Darwin Martin House Interior Restoration
66	2012	16592	Inn at Fort Niagara
67	2012	16874	Swain Recreation
68	2013	31018	Darwin Martin House Interior Restoration
69	2013	26593	Herschell Carrousel Factory Museum
70	2013	26924	Historic Hollywood Theater
71	2013	31014	Lockport Ice Arena
72	2014	39702	Flight of Five Restoration
73	2014	41643	National Comedy Center
74	2015	52898	Destination Hotel
75	2015	53248	National Comedy Center - National Comedy Center Connector
76	2015	55331	Riviera Theatre and Performing Arts Center
77	2015	53240	William O. Smith Recreation Center Complex Improvements
78	2016	67805	Allegany State Park Lodging Improvement
79	2016	67077	Aquarium of Niagara Penguin Exhibit
80	2016	67791	Buffalo History Museum West Gallery Restoration
81	2016	63782	Grape Discovery Center Museum Culinary and Visitor Center Expansion
82	2016	66035	Landscape Restoration at Frank Lloyd Wright's Martin House
83	2016	64478	National Comedy Center Gap Funding
84	2017	74352	African American Cultural Center- Urban Cultural Campus
85	2017	74406	Aquarium of Niagara Jellyfish Exhibit
86	2017	73700	Buffalo and Erie County Naval & Military Park Improvement
87	2017	72022	Historical Cattaraugus Village Hotel
88	2017	74081	Niagara Falls National Heritage Area Shuttle
89	2017	75375	Richardson Olmsted Campus Utility Infrastructure

ADVANCED MANUFACTURING



PROJECT STATUS KEY

- COMPLETE
- ON SCHEDULE
- PROGRESSING SLOWER THAN ANTICIPATED
- CONTRACT NOT YET EXECUTED
- CANCELLED/FUNDING DECLINED

	YEAR	CFA #	PROJECT
90	2011	4958	Alfred High Temperature Lab
91	2012	17904	Alfred University - Integrated Manufacturing Center
92	2013	30330	Rare Earth Recycling
93	2013	32053	Sustainable Advanced Manufacturing Center
94	2014	43197	Biorefinery Commercialization Center
95	2015	56366	Biorefinery Development and Commercialization
96	2015	52683	South County Industrial Park Expansion
97	2016	66752	Ellicottville Brewing Company Expansion in Little Valley
98	2017	74051	Fitzpatrick & Weller Facility
99	2017	76887	Industrial Support DryRoom Assembly
100	2017	76552	K-TECHnologies F-35 Program
101	2017	75978	Southern Tier Business Center at Alfred University
102	2017	75560	Style Craft Plant

HEALTH | LIFE SCIENCES



103	2011	5732	Hauptman Woodward Crystallization Laboratory
104	2011	4797	Jacobs Institute Center for Innovation in Medicine
105	2011	7855	Roswell Park Cancer Institute Genome Consortium
106	2012	19651	Buffalo Niagara Medical Campus Ellicott Street Connector
107	2014	42714	Bridges to Sustainable Commuting
108	2016	67431	Center for Immunotherapy Equipment
109	2016	67962	Economic Development Using Medical Device Innovation
110	2016	67490	Jacobs School of Medicine Simulation Innovation Center
111	2017	73011	Roswell Park Immuno-Oncology

AGRICULTURE



112	2011	4319	Niagara Wine Trail
113	2012	19464	Farm Credit East Value Added Direct Marketing Agriculture
114	2015	54787	Farmhouse Community Food Training and Resource Center
115	2015	55231	Vineyard Expansion
116	2016	65900	Downtown Olean Farmers Market
117	2016	66647	Edelweiss Dairy Facility Expansion
118	2016	65449	Westfield TimberFish Technology Demonstration Project



ENERGY








	YEAR	CFA #	PROJECT
	2011	8413	Small Business Green Retrofit
	2012	17743	Dunkirk Bioenergy

BINATIONAL LOGISTICS



	2011	5949	Niagara Falls Airport Master Plan
	2011	5103	NFTA Buffalo Airport Parking Lot

PROJECT STATUS KEY

-  COMPLETE
-  ON SCHEDULE
-  PROGRESSING SLOWER THAN ANTICIPATED
-  CONTRACT NOT YET EXECUTED
-  CANCELLED/FUNDING DECLINED

Leveraging state investments for our region

YEAR	# Projects	Total Project Cost	Total ESD Capital Funds Awarded	Ratio of Total Project Cost to Total ESD Capital Funds Awarded
2011	15	\$103,749,306	\$23,093,565	5:1
2012	13	\$28,567,405	\$7,236,000	4:1
2013	9	\$56,724,208	\$4,581,892	12:1
2014	9	\$53,801,763	\$6,995,493	8:1
2015	19	\$115,429,584	\$14,917,000	8:1
2016	24	\$113,529,680	\$9,572,167	12:1
2017	20	\$59,627,860	\$9,941,000	6:1
TOTAL 2011-2017	109	\$531,429,806	\$76,337,117	7:1



 \$455,092,689

 leveraged for WNY

Advancing strategies and leveraging state investments through Priority Projects



PAST PRIORITY PROJECTS SMART GROWTH

More work on this strategy in:

CFA Funded Projects, pg 30-33

State Priorities, pg 36-39

Regional Priorities, pg 42-45

Proposed Priority Projects, pg 58-61

A region for the 21st century

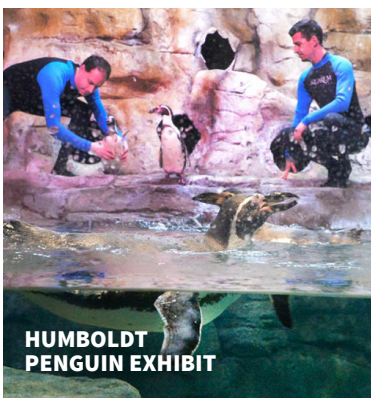
PROGRESS MADE SINCE 2011

A \$450,000 Round 2 grant funded the **City of Niagara Falls' Downtown Stabilization Project** (CFA #18966). Grant funds are dedicated to revitalizing the downtown mixed-use, commercial district with improvements focused on the intersection of Third and Main Streets. To date, blight removal and commercial façade rehabilitation is 100% complete. Sixteen apartments were renovated with assistance from a program that offered \$10,000 per market-rate unit renovated in mixed-use buildings; and an 11-building demolition contract was executed. Eight buildings were purchased on Third Street by local owners reversing a trend of out-of-town speculators who previously owned much of the street. Additional funding was leveraged for lighting, streetscape and small business improvements. Tours, events and marketing campaigns are helping encourage more people to consider Third Street as a place to invest and live.

Chautauqua County was awarded a total of \$2M in Round 3 (CFA #27276) and Round 4 (CFA #39191) for the **Northern Chautauqua County Water District** to help provide lower-cost, coordinated infrastructure. This water district will serve and benefit over 10,000 residents. Construction is now underway.

PROGRESS MADE 2017-2018

In August 2017, ground broke on the **Nash Lofts**, a 40,000 square foot mixed-use project at the corner of Broadway and Michigan Avenue in Buffalo. Redevelopment of this historic building will create a gateway to the Michigan Street African-American Heritage Corridor, drawing tourists to its array of cultural assets that celebrate the City's strong African-American history. The project, which received a \$450,000 ESD capital grant in Round 6 (CFA #67936), includes 18 apartments and commercial space for retail. The \$5.2M project is part of the effort to revitalize Buffalo's East Side commercial corridors (see page 36).





PAST PRIORITY PROJECTS FOSTER A CULTURE OF ENTREPRENEURSHIP

More work on this strategy in:

State Priorities, pg 34-35, 40-41
Regional Priorities, pg 46-47
Proposed Priority Projects, pg 62



PAST PRIORITY PROJECTS PREPARE OUR WORKFORCE

More work on this strategy in:

State Priorities, pg 34-41
Regional Priorities, pg 48-49
Proposed Priority Projects, pg 63

No longer business as usual

PROGRESS MADE SINCE 2011

The **Olean Business Incubator (OBI)** (CFA#40043) opened in 2016 with the support of \$400,000 in ESD capital funds. OBI, a member of the WNY Incubator Network and the only business incubator within a fifty mile radius of downtown Olean, provides space and a full program of services for entrepreneurs and anchor tenants to develop new enterprises and ideas.

PROGRESS MADE 2017-2018

The **Beverly Gray Business Exchange Center** is the first-of-its-kind, small business technical resource center located in the former North Jefferson branch library on Buffalo's East Side. It is a comprehensive, one-stop small business technical resource center developed to support entrepreneurship and innovation for Minority and Women-Owned Enterprises, Service-Disabled Veteran-Owned Businesses, and small businesses in the City of Buffalo and WNY region. The Center, which received an \$18,550 grant in Round 6 (CFA #65401) for technology upgrades, equipment and furnishings, will become a hub of entrepreneurship and community wealth generation on the East Side. In 2017, Next Street Financial was selected as the program operator, and an Executive Director was hired in 2018.

A Round 5 ESD grant of \$74,000 is funding improvements to the **Broadway Market** (CFA#55377) — the City of Buffalo's culturally diverse public market, a regional attraction and East Side neighborhood landmark. The funds are being used to establish free wi-fi in the market (which went live in 2018) to help businesses handle electronic transactions; renovating and repairing its expansive cement floor (anticipated to be finished by the end of 2018); establishing a Buffalo police substation on the market's second floor; and adding an 800 square foot commercial kitchen to be used communally by tenants and to attract additional vendors (both expected to open in 2018). These improvements will help the Broadway Market become a year-round attraction and provide growth potential for small businesses.

Good jobs for a skilled workforce

PROGRESS MADE SINCE 2011

\$850,000 in ESD Priority Project funds (CFA#5332) helped expand the **Manufacturing Technology Institute (MTI)** on Jamestown Community College's (JCC) Jamestown campus from 23,000 square feet to approximately 34,000 square feet; and construct a new approximately 20,000 square foot MTI facility on JCC's Olean campus. Both facilities opened in 2016 and are being used to increase education programs by 50%, training an additional 190 students annually. Using input from industry in its program development, there is an increase in academic and non-credit offerings and additional programs like those that introduce young people to manufacturing careers.

PROGRESS MADE 2017-2018

In 2017, **Erie 1 BOCES** increased the capacity at the Kenton Career & Technical Center by adding and updating a total of 22 welding booths, renovating class space and upgrading ventilation and electrical systems. These upgrades, which were funded in part by a \$25,000 ESD capital grant (CFA #65473), grew class size from 14-16 to 24-28 students, helping to fill demand for welding jobs that face a steep retirement cliff in the region.



PAST PRIORITY PROJECTS TOURISM

More work on this strategy in:

CFA Funded Projects, pg 30-32
State Priorities, pg 52-53
Proposed Priority Projects, pg 64-68

Investing in a world-class tourist destination

PROGRESS MADE SINCE 2011

A multi-phase restoration project is nearing completion at the 12,630-square foot **Gowanda Historic Hollywood Theater**—a rural center for the visual and performing arts including cinema, plays, lectures, and other events. A Round 3, \$166,667 grant (CFA#26924) assisted with the final phase, which involved completion of the HVAC and mechanical systems and intricate interior restoration work allowing the theater to open on a limited basis in November 2015. The theater is a key catalyst for economic redevelopment in downtown Gowanda. The Village was able to build upon the momentum from restoring this downtown anchor and secure a Smart Growth Community Fund award in 2017.

Lockport's 93,500 square foot, two-pad **Cornerstone CFCU Ice Arena** opened in 2015. The project involved demolishing a long vacant supermarket located in the heart of downtown Lockport. Named a Priority Project in Round 3 (CFA#31014) with a grant of \$1M, the \$15M project draws more than 150,000 people each year for public skating, competitive hockey, skating lessons, community events and performance training.

PROGRESS MADE 2017-2018

The WNY REDC continues to boost the City of Niagara Falls' quality tourism offerings by supporting two new exhibits at the **Aquarium of Niagara**. March 2018 marked the grand opening of the \$3.5M **Humboldt Penguin Exhibit** (CFA #67077). The new exhibit adds programming and interactive features to the aquarium, while providing a state-of-the-art habitat for the threatened species. In May 2018, construction began on a new **Jellyfish Exhibit** (CFA #74406). This \$440,700 exhibit will include the addition of five displays in the brand-new gallery on the second floor. When the project is completed in 2019, it will be the first time the aquarium will permanently house these animals. The aquarium currently attracts 270,000 visitors annually with the new exhibits projected to attract an additional 30,000 visitors each year.



PAST PRIORITY PROJECTS ADVANCED MANUFACTURING

More work on this strategy in:

Regional Priorities, pg 40-51
Proposed Priority Projects, pg 69-70

Made great in WNY

PROGRESS MADE SINCE 2011

In August 2016, Alfred State College opened its new 16,000 square foot **Sustainable Advanced Manufacturing Center** (CFA#32053) on the Wellsville campus to train welding and machine tool technology students, and for prototyping and assisting area manufacturers in the development of new products and systems.

PROGRESS MADE 2017-2018

\$2M in ESD capital funds awarded in Rounds 4 and 5 (CFA #43197, #56366) for **Alfred State's Biorefinery Development and Commercialization Center (BDCC)** leveraged \$1.5M from the Appalachian Regional Commission in 2017 and \$1.5M from the U.S. Department of Economic Development Administration in 2018. The BDCC will be a research, commercialization, and product development resource for businesses and research institutions focused on developing commercially viable products from wood materials using an innovative Hot Water Extraction process developed at SUNY College of Environmental Science and Forestry. State and federal funds will be used to renovate and outfit an existing 21,000 square foot facility in Almond, NY into the BDCC, and plan development of the adjacent 500-acre Almond Industrial Park. The project is expected to break ground in fall 2018.

Opening in fall of 2018, the expansion of **Ellicottville Brewing Company (EBC)** (CFA #66752) in Little Valley — will be its fourth location in the region. The former Salamanca Beverage Corp. will become a 75,000 square foot, \$6M production facility, tasting room and Craft Brewing Science Center to support EBC's increasingly popular, award winning craft beer. A \$600,000 ESD capital grant will help EBC increase production from 11,000 barrels/year to 110,000 barrels/year supporting the continuation of its global market distribution, while creating employment opportunities and tourism activity in the region.



PAST PRIORITY PROJECTS HEALTH | LIFE SCIENCES

More work on this strategy in:
Regional Priorities, pg 54-55
Proposed Priority Projects, pg 71

Converting research into jobs

PROGRESS MADE SINCE 2011

ESD's investment in equipment for Roswell Park Comprehensive Cancer Center's Center for Immunotherapy (CFI) (CFA #67431) is critical to R&D and clinical operations associated with bringing novel cell-based immunotherapies to WNY cancer patients. Immunotherapy is the most significant new advancement in the treatment of cancer patients in the past decade. In addition to catalyzing and accelerating the application of new immunotherapies to treat cancer patients, CFI contributes to a rich R&D environment for biotech companies; promotes entrepreneurial activities; serves as a stimulus for investment by the pharmaceutical industry and helps to sustain long-term economic development in health and life sciences in WNY. Since being named a Priority Project in 2016, CFI obtained Food and Drug Administration Investigational New Drug approval for two clinical trials, the only ones of their kind in the US, and are expected to provide cutting-edge treatment for cancer patients in WNY. The bio specimens from these trials are enabling R&D to generate IP in support of next-generation clinical trials. CFI will continue to launch additional clinical trials based on the R&D generated.

PROGRESS MADE 2017-2018

The Jacobs Institute (JI) officially launched its **idea to Reality (i2R)** (CFA #67962), a medical device proof-of-concept center to spur new approaches to vascular disease prevention and treatment, in March 2018. At the launch, it announced partnerships with three corporate partners, NAMSA, Naglreiter, and CUBRC and introduced its first two projects. The JI is now in the process of building out the i2R's capabilities including those related to failure analysis testing. These efforts include the renovation of lab space, the purchase and installation of equipment, and the hiring of additional engineers.



PAST PRIORITY PROJECTS AGRICULTURE

More work on this strategy in:
Proposed Priority Projects, pg 72

Growing local food systems

PROGRESS MADE SINCE 2011

In September 2017, Governor Cuomo announced the opening of **Timberfish Technologies** — a one-of-a-kind, high-tech fish production facility in Westfield. A \$100,000 ESD capital grant (CFA #65449) is assisting with a treatment-production system at the Five & 20 Spirits & Brewing facility, also in Westfield. The wastewater from the distillery will be pumped into a tank that will clean the water to be used to help create nutrient rich seafood, bio-energy feed stocks and clean water. The unit will be able to produce approximately 20,000 pounds per year of high-quality fish to be sold at local markets. The company anticipates creating 200-300 jobs in WNY.

PROGRESS MADE 2017-2018

Design is underway for the **Downtown Olean Farmers Market** (CFA#65900), a permanent, year-round market operated by Rural Enterprise Association of Proprietors — operators of the current market since the 1990s. The idea is to create a town square environment in Lincoln Park with an open air pavilion and other amenities. The project, which was named a Priority Project in 2016 and awarded a grant of \$220,000, will create greater access to the region's rich agricultural products and draw people and businesses to downtown Olean.

HIGHLIGHTS OF CFA FUNDED PROJECTS

Advancing strategies and leveraging state investments



Village of Westfield

REDISCOVERING OUR TOWN AND VILLAGE CENTERS

Chautauqua Opportunities Inc. successfully completed a New York Main Street target building renovation program. Eight buildings in the **Village of Westfield** underwent both commercial and residential renovations, complemented by streetscape enhancements, with the help of a \$150,000 NYS Homes and Community Renewal (HCR) grant (CFA #16508). The improvements support the goal of revitalizing the downtown business district and are supporting small business growth, affordable housing, and contributing to the livability of the community.



Village of Lancaster

The **Village of Lancaster** also completed their New York Main Street target building renovation program. The \$100,000 HCR grant (CFA #31775) helped revitalize the West Main/Central corridor. One example that is serving as a model for the business district is the Bloomsburg Lane Toy Shoppe which had façade improvements to maintain the historic nature of the building. This, and several other projects, are helping Lancaster realize their vision for a vibrant, thriving destination for residents and visitors to “Shop. Stroll. Stay.”

A NEW IMAGE FOR WNY

ESD Market NY funds are helping the region re-brand itself as a craft beverage destination and draw visitors to its 32 breweries, distilleries and cideries. In Round 5, \$40,000 was awarded to Visit Buffalo Niagara (CFA #54012), to execute a **Craft Beer Tourism Marketing plan** aimed at visitors from nearby destinations such as Southern Ontario, Rochester, and Erie that included digital and print ads, and engagement with regional beer bloggers. In 2018, Visit Buffalo Niagara further developed and promoted this plan in association with the Buffalo Niagara Brewers Association with the help of a \$50,000 ESD Market NY



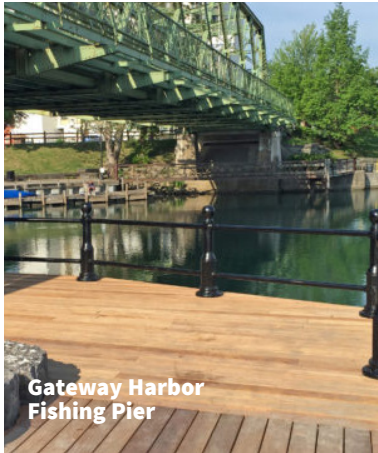
Craft Beer Tourism Marketing



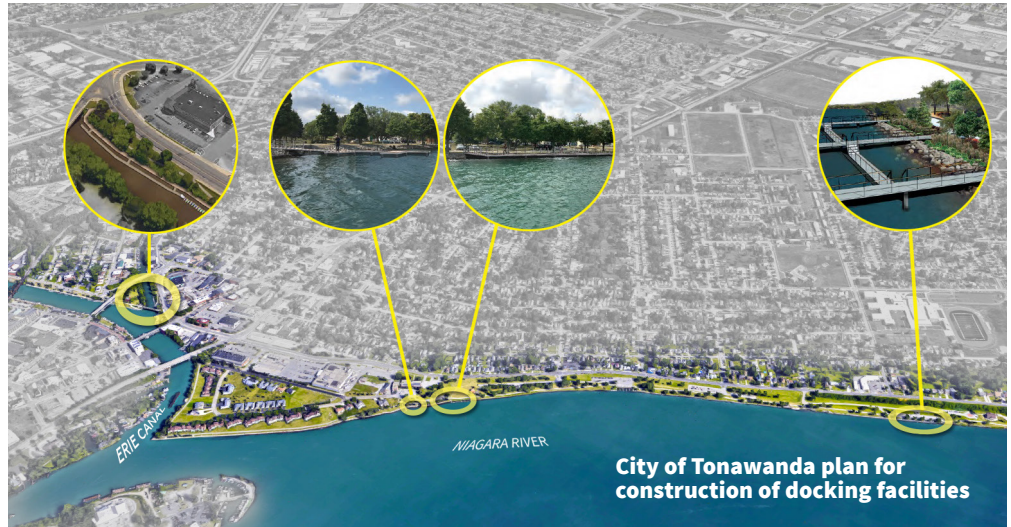
Frank Lloyd Wright's Darwin Martin House

grant (CFA #75577). In a complementary effort, the New York Cider Association received \$67,150 in ESD Market NY funds (CFA #76617) to plan and promote the August **2018 New York Cider Week** in WNY to encourage craft beverage tourism and draw consumers to regional cider tasting rooms.

UB, in partnership with the Buffalo Arts & Crafts Alliance, received a \$49,000 NYS Council on the Arts (NYSCA) grant (CFA#66585) to promote the region as the historical home of the **American Arts and Crafts Movement**, coinciding with Frank Lloyd Wright's 150th birthday. The four-month celebration in 2017 of Wright's work and Buffalo's role in the Arts & Crafts Movement featured exhibitions, events and a conference to explore the impact that WNY-based artists and designers had on the world of fine art, and promote their strong legacy in WNY today. The WNY REDC continues to understand the importance of preserving this legacy. In previous CFA rounds and through the Buffalo Billion, NYSCA and ESD invested in the Roycroft Campus Corporation and in Frank Lloyd Wright's masterpieces — Darwin Martin House and Graycliff Estate.



Gateway Harbor Fishing Pier



City of Tonawanda plan for construction of docking facilities



Ripley Beach Park

BRINGING OUR WATERFRONT TO LIFE

Technical assistance sponsored by the WNY REDC in 2017 helped the Town of Ripley secure a \$240,663 grant from Department of State (DOS) for improvements to the **Ripley Beach Town Park** (CFA #71982). Located along the banks of Lake Erie in the westernmost part of Chautauqua County, Ripley seeks to capitalize on its natural assets and

picturesque location by improving accessibility and increasing conservation efforts at Ripley Beach. The project includes a removable staircase, overlook platform and pavilion, safety features, informational kiosks, facilities, parking, rustic camp sites, a nature trail, and invasive species removal. The Town is currently procuring design work for the project.

The **Town of Caneadea** used a \$82,491 Round 4 grant from NYS Office of Parks, Recreation and Historic Preservation (OPRHP) (CFA #41533) to complete the acquisition of a 20-acre parcel from Houghton College for development as a town park that extends along the bank of the Genesee River. Follow-on funding from OPRHP totaling \$107,654 in Round 6 will assist with improvements to Caneadea Town Park which will become the trail head for the Genesee Valley Greenway. The project includes signage, a trail system, amenities, playground equipment and landscaping to draw visitors to enjoy active and passive recreation along the river.



Shelton Square - Erie Street Greenway

The **City of Tonawanda** is working on projects that implement their Local Waterfront Redevelopment Plan (LWRP), updated with the help of a \$235,596 Round 2 DOS Local Waterfront Revitalization Program grant (CFA#15321). As part of this award, in 2015, the City completed the construction of the handicapped-accessible Gateway Harbor Fishing Pier with a concrete walkway along the mouth of Ellicott Creek and the Erie Canal. In Round 6, \$487,380 in additional funding through the Local Waterfront Revitalization Program is assisting the City of Tonawanda with the construction of docking facilities at four sites along the Niagara River and Ellicott Creek. This project will expand publicly accessible dock facilities, allowing residents and visitors to take full advantage of the City's waterfront.

The **City of Buffalo's Shelton Square - Erie Street Greenway project**, the recipient of a \$50,000 OPRHP grant (CFA #52501), is currently in design phase. The project will create a linear public space along the Erie Street corridor, by utilizing a series of existing parks and greenspaces to create a cohesive, walkable connection of investments and activities while restoring the historical link between downtown and the waterfront. Improvements include increased greenspace, pedestrian and bicycle circulation and safety, visual and physical connectivity and standardization of street furniture and lighting.



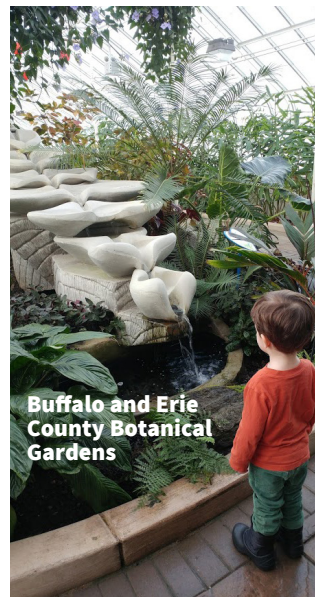
Niagara Falls Underground Railroad Heritage Center



Niagara Falls Underground Railroad Heritage Center



Buffalo and Erie County Botanical Gardens



Buffalo and Erie County Botanical Gardens



Restoration of the Scajaquada Creek



Green Site Restoration Demonstration Project

BUILDING OUR ARTS AND CULTURAL ASSETS

The **Niagara Falls Underground Railroad Heritage Center**—an experiential museum that reveals authentic stories of Underground Railroad freedom seekers and abolitionists in Niagara Falls—opened in May 2018. A \$201,725 grant from the OPRHP (CFA #54097) helped create the Harriet Tubman Plaza—an outdoor courtyard that serves as a functional public space for the Center and as an additional lobby area to welcome and orient visitors. The Center is part of the restoration of the former 1863 U.S. Custom House, which also includes the new Niagara Falls Amtrak Station.

Erie County received a \$500,000 OPRHP grant (CFA #66520) for the **Buffalo and Erie County Botanical Gardens**, located in the Frederick Law Olmsted-designed South Park (both listed on the National Registry of Historic Places) to restore and repair six greenhouses. A contract for this project has been executed and it is currently in design phase. This \$3.5M initiative, combined with several other major greenhouse restorations and new exhibits completed in recent years, are helping to realize the Botanical Garden's 2011 strategic vision to be the region's primary reference center for everything botanical through a broad array of attractions, programs and services.

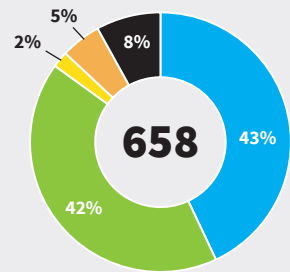
PROTECTING AND ENHANCING OUR WATERWAYS

A Round 5 Environmental Facilities Corporation (EFC) Green Innovation Grant Program award of \$1,815,000 supported the

Buffalo Sewer Authority's (BSA) **restoration of the Scajaquada Creek** (CFA #56024) which runs through and adjacent to some of the city's most prominent historic and cultural assets including Forest Lawn Cemetery, Delaware Park, and the Buffalo History Museum. The project, which consists of trash removal, selective dredging, restoration of the creek's floodplain and bank through plantings and stabilization measures, interpretive signage and aesthetic improvements, is helping to mitigate flooding and improve water quality critical to this Great Lakes tributary. The project commenced in January 2017 and is progressing on schedule. In a related effort aimed at reducing stormwater entering the City's waterways, the BSA also received a Round 4 Green Innovation Grant Program award of \$1,800,000 for the **Green Site Restoration Demonstration Project** (CFA #43510). This pilot project, completed in 2017, consisted of implementing and inspecting bioretention measures on vacant lots in the City of Buffalo; and identifying barriers and opportunities associated with the full extension of bioretention treatments to the City's typical annual site demolition program. To date, there are 20 acres of green post-demolitions throughout the city, reducing the amount of stormwater runoff by 20 million gallons.

AGGREGATED STATUS OF ALL CFA PROJECTS

STATUS	2011	2012	2013	2014	2015	2016	2017	TOTAL
Complete	69	42	57	46	49	19	0	282
On schedule	11	10	13	16	65	75	86	276
Progressing slower than anticipated	1	0	0	4	3	4	3	15
Contract not yet executed	0	0	2	1	3	5	21	32
Concerns need to be resolved	0	0	0	0	0	0	0	0
Cancelled/funding declined	19	9	13	4	4	2	2	53
TOTALS	100	61	85	71	124	105	112	658



Note: Award Booklets 2011-2017 list 646 total WNY projects. To date, there are 658 total CFA projects due to reallocations of terminated ESD projects and projects being split into two separate contracts.

LEVERAGE OF STATE INVESTMENTS IN ALL CFA PROJECTS

YEAR	#CFA FUNDED PROJECTS	TOTAL PROJECT COST	TOTAL CFA FUNDS AWARDED	COST TO AWARD RATIO
2011	81	\$230.5M	\$52M	4:1
2012	52	\$68.8M	\$14.9M	5:1
2013	72	\$108.0M	\$12.5M	9:1
2014	67	\$79.4M	\$18.4M	4:1
2015	120	\$211.5M	\$34.7M	6:1
2016	103	\$183.1M	\$27.5M	7:1
2017	110	124.3M	\$37.7M	3:1
2011-2017	605	\$1B	\$197.8M	5:1

\$807.9M leveraged for WNY

*To date, WNY was awarded \$487.2M through the CFA. The \$197.8M total excludes Community Renewal Fund, Low Cost Economic Development Financing, NYSEDA Energy Efficiency Projects and Excelsior Jobs Credits and any projects that have been terminated.

JOB CREATION

The CFA process has helped WNY retain nearly 10,500 jobs and create close to 3,600 new ones. These jobs are attributed to the 605 total projects endorsed through the WNY REDC and awarded through state agencies in the seven CFA rounds. Also included in these job numbers are projects awarded Excelsior Tax Credits throughout the year from the bank of credits awarded to the WNY REDC in each CFA round.



Western New York
Regional Economic
Development Council

Jobs from seven CFA rounds

	2011	2012	2013	2014	2015	2016	2017	2011-2017
RETAINED	2,645	1,012	1,662	515	591	2,396	1,676	10,497
CREATED	583	680	532	410	343	546	485	3,579

As NYS's chief economic development agency, ESD works hand-in-hand with the WNY REDC on job-creating projects throughout WNY. Since 2011, ESD invested \$2.2B in 109 Priority Projects, Excelsior Tax Credits, Buffalo Billion investments and other grants and loans that leveraged \$3.6B in private funds for a total investment of \$5.8B.

These projects retained 51,928 jobs and created 19,884 jobs.



Empire State
Development





WIN WESTERN NEW YORK
INCUBATOR NETWORK

IMPLEMENTATION OF 2018 STATE PRIORITIES

Innovation Hot Spot



The WNY Incubator Network (WIN) (CFA#53096) and NYS Business Incubator Support Program recipient, **Fredonia Technology Incubator (FTI)** (CFA#53131), allowed for new and expanded programming and greater access to incubator facilities across the region. The network of incubators work together to help new ventures grow quickly, achieve greater profitability, and become more attractive to investors. The WNY REDC connects the ten geographically diverse partner incubators with one another, and with additional regional assets, programs, and funding opportunities.

WNY Incubator Network

Managed by the UB Business & Entrepreneur Partnerships, WIN is a collaborative effort of business incubators that expands entrepreneurial services, helps startups, and grows wealth in the region. WIN has several core programs. Innovation Hot Spot **tax incentives** are available to incubated ventures in their first five years of operation and include state sales tax credits and income tax credits for the company and its principals. The program is designed to allow ventures to participate in START-UP NY upon graduation from the incubator. The **Embedded Consultants Program** cost shares the expense of incubator client companies that retain outside experts to address development milestones. Through **Pitch Prep**, WIN convenes local business leaders to provide entrepreneurs with several rounds of coaching on their business pitches before pairing them with a venture capitalist to provide additional insight. A **network of vetted, trusted service providers** offer discounted rates to incubator companies.

STRATEGIES

Identify and endorse preferred incubator proposal.

ADVANCING REDC STRATEGIES



**FOSTER A
CULTURE OF
ENTREPRENEURSHIP**



**ADVANCED
MANUFACTURING**



**HEALTH | LIFE
SCIENCES**

PROGRESS

Since program inception in 2013, WIN helped incubator companies create 159 jobs, grow revenues by \$6M, achieve \$1.2M in savings, invest capital expenditure of \$1.6M, attain federal funds of \$2.7M, and attract private investment of \$50.9M.

To date, 20+ growing ventures in WNY were assisted by the Innovation Hot Spot tax incentives program.

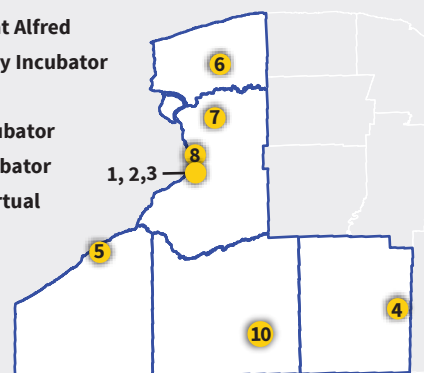
Another 20+ were assisted by WIN's Embedded Consultants Program.

Several dozen companies participated in the Pitch Prep program.



10 PARTNER INCUBATORS IN 2018

- 1 43North Incubator
- 2 Thomas R. Beecher, Jr. Innovation Center
- 3 Z80 Incubator Labs
- 4 Ceramics Corridor at Alfred
- 5 Fredonia Technology Incubator
- 6 Harrison Place
- 7 UB BioSciences Incubator
- 8 UB Technology Incubator
- 9 Directed Energy (virtual incubator)
- 10 Olean Business Incubator



WIN is an active partner in attracting entrepreneurship programs to fill ecosystem gaps in WNY, including the 1000 Angels Accelerator, Inclusive Launch Foundry, and UB's I-Corps Site initiative.

WIN partners are actively involved in regional entrepreneurship programs including Bright Buffalo Niagara, Startup Weekend, and the Student 2 Biz competition.

WIN advocates for student entrepreneurs and connects students to incubator companies for internships and permanent placements.

FUTURE ACTIONS

Play an active role in the development and success of the Innovation Hub (see page 47).

Expand workforce development efforts to link start-ups with the talent generated at WNY colleges and universities.

Tie regional entrepreneurship strategies to broader statewide initiatives.

Fredonia Technology Incubator

Located in Dunkirk's central business district, FTI grows new, innovative companies into successful business ventures. With a focus on arts- and technology-based start-ups, FTI provides administrative and business services, mentoring, networking, professional consulting, educational opportunities, access to capital, and work-ready space. CFA funding assisted FTI with the development of collaborations, outreach, programming, and market research for expanded services.

PROGRESS

Established a Multimedia Innovation Design Studio—a physical makerspace that houses high-performance computers and specialized software and equipment designed for innovative cross-disciplinary collaborations.

Expanded outreach efforts to include the Hispanic community, veterans, and young professionals.

Advanced local economic development efforts that enhance services for local entrepreneurs and small businesses.

Enhanced marketing program aimed at cultivating the entrepreneurial spirit in the community/recruiting entrepreneurs.

FUTURE ACTIONS

Continue outreach to underserved populations.

Implement a certificate program in entrepreneurship to enhance existing Entrepreneurial Education Program.

Establish a summer fellowship program to develop entrepreneurial projects in areas such as game development, virtual reality, and other forms of interactive media.



2018 Opportunity Agenda

IMPLEMENTATION OF 2018 STATE PRIORITIES

Regional Opportunity Agenda

The East Side of Buffalo is a place with significant historic resources, community-based assets, walkable main streets, education and training resources and access to public transit. It comprises over 40% of the city's total land area, over 40% of the city's total residents, and about 30% of the city's total jobs and businesses; but compared to the city as a whole, it sees lower labor force participation rates, lower educational attainment rates and higher numbers of vacant land and residential and commercial properties. The WNY REDC is committed to investing in existing resources and human capital through its Opportunity Agenda strategies to increase educational opportunities, connect people with jobs and encourage job creation on Buffalo's East Side.

STRATEGIES

EDUCATION

- Expand apprenticeship models.
- Expand outreach and utilization around the sourcing portal for jobs and training.
- Increase support and accessibility for on-the-job training.
- Create transferable skill training programs.
- Invest in career talent pipeline initiatives.
- Invest in extended case management to maximize job retention rates.
- Invest in "life skills" training programs.

TRANSPORTATION

- Increase access to public transportation in rural and other underserved areas.
- Enhance coordination between public transportation service areas and employment hubs.
- Improve transportation services for early morning/late night workers.

FOUNDATIONAL SUPPORT FOR SUCCESS

- Facilitate access to safe and affordable child care in distressed areas and rural communities.
- Expand the availability and access to affordable quality housing options close to employment hubs.
- Encourage job creation and business investment in areas of high unemployment and poverty.

ADVANCING REDC STRATEGIES



PREPARE OUR WORKFORCE



IMPLEMENT SMART GROWTH

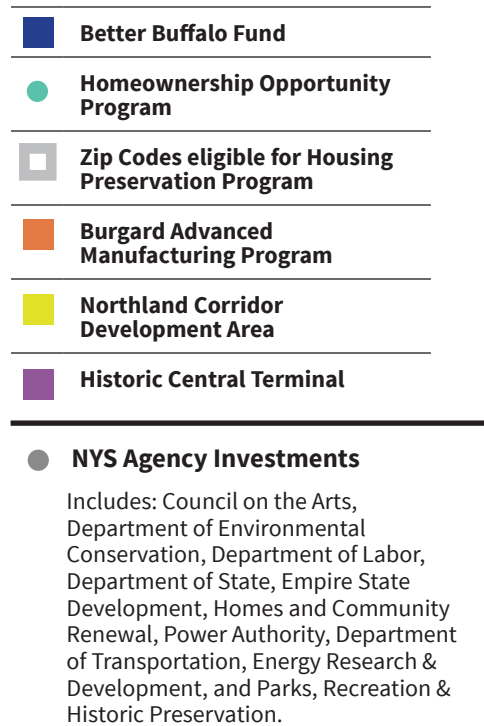


East Side Investments

Since 2011, the WNY REDC supported projects on Buffalo's East Side that contribute to the goals of the region's Opportunity Agenda. Projects like the **Beverly Gray Business Exchange Center** and the **Broadway Market** help support East Side entrepreneurs. Others like **Buffalo Arts and Technology Center** and **Goodwill Industries of WNY** support workforce training in health care and manufacturing. Investments along commercial corridors, such as the mixed-use project at the corner of **Broadway and Michigan Avenue** and the **Varsity Theatre** on Bailey Avenue, contribute to the vision for revitalized business districts in Buffalo's neighborhoods. Other sources of funds available outside of the CFA like historic preservation and low income housing tax credits, brownfield cleanup funds, transportation funding, energy efficiency funds and direct assistance to businesses have been foundational in reversing decades of disinvestment and economic decline.

NYS INVESTMENTS TO DATE

Since 2011, New York State invested more than \$252 million on the East Side using locally driven strategies.





2018 Opportunity Agenda

IMPLEMENTATION OF 2018 STATE PRIORITIES

Regional Opportunity Agenda



Northland Corridor Redevelopment Area

The revitalization of the Northland Corridor will expand employment and training opportunities to East Side residents. It involves the remediation and redevelopment of large areas of vacant and underutilized former industrial buildings and land, and repurposing it as a new business park anchored by the new Northland Workforce Training Center and Buffalo Manufacturing Works.

PROGRESS

Demolition was completed on two properties. Design for rehabilitation of additional buildings is underway (e.g., 541 Northland Avenue).

Phase I work at 683 Northland Avenue (Northland Workforce Training Center) was completed in September 2018. Phase II involving adaptive re-use of 51,000 square feet for Buffalo Manufacturing Works began in July 2018.

Recruitment of new manufacturing companies is underway.

FUTURE ACTIONS

Complete fit-out and move-in of Buffalo Manufacturing Works by Fall 2019.

Complete Core/Shell for 541 Northland Avenue to enable it to support new small business tenancies.

Complete demolition design/razing of 777 Northland Avenue, a partially collapsed former Otis Elevator factory facility.



East Side Corridor Economic Development Fund

As part of the Buffalo Billion Phase II placemaking strategy, \$50M was dedicated to the revitalization of the City's East Side through reinvesting along four commercial corridors (Michigan, Fillmore, Jefferson, and Bailey Avenues) by promoting mixed-use, walkable districts; improving regionally significant historical and natural assets; expanding opportunities for workforce connections; and supporting and growing new businesses and entrepreneurship. Working with other public and private funders, the project also explores additional investments outside of the East Side Corridor Economic Development Fund that are priorities for the community, resulting in a holistic and sustainable approach to revitalization and a unifying voice for the community.

PROGRESS

Established project goals; conducted in-depth research on economic and land use data; and analyzed past investments.

Formed partnerships with public and private funders to develop opportunities to leverage Buffalo Billion funds.

Began to develop portfolio of projects and programmatic interventions through four stakeholder meetings, 40+ project listening sessions and individual technical assistance.

FUTURE ACTIONS

Finalize list of projects for direct capital assistance.

Develop programs with funding partners to build institutional and organizational capacity on Buffalo's East Side.



Burgard Advanced Manufacturing Program

The Burgard High School Advanced Manufacturing Program prepares high school students for careers in advanced manufacturing. Led by Alfred State College, the program allows students to take college level courses in machining, welding and automotive trades and obtain an associate's degree from Alfred State College after completion of their 13th year of schooling. Burgard provides students with multiple opportunities upon graduation, including college and job placement. It is a natural pipeline for the Northland Workforce Training Center and companies within the Northland Corridor, filling jobs and retaining a young workforce.

PROGRESS

Equipment upgrades and installation and building upgrades are complete. The first senior class of 20 students graduated in spring 2018. Students will continue with Alfred State curriculum either at Alfred or the Northland Workforce Training Center.

FUTURE ACTIONS

Continue to track progress and recruit students for the program.



Central Terminal

Opened in 1929 to serve more than 200 trains and 10,000 passengers daily, the iconic Buffalo Central Terminal operated for 50 years until the Art Deco masterpiece officially closed as a train station in 1979. In April 2018, Governor Cuomo announced \$5M for the Central Terminal Restoration Corporation to restore the Terminal's historic concourse in line with the 2017 Urban Land Institute Advisory Panel's findings to guide the restoration work. This initial investment will create a year-round event space in the concourse, waiting room areas and parking accessibility, and full capacity for catering and entertainment.

PROGRESS

Procurement for project design.

FUTURE ACTIONS

Preliminary/final design and construction documents for an initial project to formalize facilities (kitchen, concourse, rest rooms, etc.) to fully support events and provide a primary source of funds. Build a full-time operational staff to oversee the creation of a master plan for the complex, manage future capital improvements to the property, and fundraise for and market the Terminal with the goal of reusing the entire complex and restoring the iconic art deco tower.



Buffalo Neighborhood Stabilization Initiative

This \$10M multi-pronged housing initiative will increase homeownership, prevent foreclosure, and target zombie properties on the East Side. \$1.4M was allocated to the **Homeownership Opportunity Program**, a revolving fund to repair long-vacant, abandoned properties and make them available for purchase. In partnership with The Community Foundation for Greater Buffalo, \$2M was allocated to the **Housing Preservation Program** to repair an estimated 200 occupied homes at risk of foreclosure or abandonment. Up to \$1.02M has been allocated for an anti-foreclosure measure—helping prevent **zombie properties**.

PROGRESS

Under the Homeownership Opportunity Program: identified projects, leveraged ESD's funding with HCR funding.

Under the Housing Prevention Program: named People, Inc. lead partner and identified projects.

Under the anti-foreclosure measure: State of New York Mortgage Agency is performing outreach, restructuring mortgages, and performing deferred maintenance.

FUTURE ACTIONS

Award the remaining \$5.6M. Proposals are in development to determine sources for overseeing funding and specific uses.

Kickoff event for the Homeownership Opportunity Program.

Announcement when work commences under the Housing Preservation Program.



IMPLEMENTATION OF 2018 STATE PRIORITIES

Veterans in the Workforce

Veterans One-stop Center of Western New York (VOCWNY)

THROUGH MAY 2018

\$22.8M in economic impact for WNY

\$1.0M impact through investments in educating and training veterans*.

\$7.7M impact by putting veterans back to work.

\$14.1M impact in health care and other benefits received by veterans through the VA.

**Funding of the GI Bill and increased incomes resulting from the education and training veterans received.*

WNY REDC seeks to improve veterans' position and participation in the regional economy by strengthening and expanding workforce development strategies. Those strategies include promoting existing programs like "Experience Counts" to employers, and encouraging business development and entrepreneurial services through the Service Disabled Veteran-Owned Business Act which established a 6% goal of participation in state contracts by certified service disabled veteran owned firms. The WNY REDC is working successfully with organizations like the VOCWNY, promoting a holistic approach. This initiative provides barrier free access to services that address challenges at home, during deployment and in the transition to civilian life, allowing veterans and their families to achieve their goals, economic well-being and self-sufficiency.

STRATEGIES

Through the VOCWNY, establish a holistic approach to addressing veterans' needs that improves collaborative and coordinated delivery of services and ensures comprehensive outreach and intake activities.

Expand VOCWNY to the Southern Tier and continue to better integrate all existing services.

Continue to strengthen and expand workforce development strategies.

Promote existing programs like "Experience Counts" to regional employers.

Enhance business development and entrepreneurial services.

Continue to integrate veterans strategies into the WNY REDC Plan.

ADVANCING REDC STRATEGIES



PREPARE OUR WORKFORCE



FOSTER A CULTURE OF ENTREPRENEURSHIP

Veterans One-stop Center of WNY, Inc.

Opened in 2013, VOCWNY is WNY's premier, community-based, independent, non-profit collaborative offering US veterans, service members and their families the convenience of a one-stop center to access a coordinated, individualized suite of services for veterans. The VOCWNY established a holistic approach to addressing veterans' needs; collaborative and coordinated delivery of services; and comprehensive outreach and intake activities to empower veterans to increase participation in the workforce. In 2017-2018, the VOCWNY committed to increasing accessibility, achieving operational excellence, diversifying program offerings, and changing the conversation.

PROGRESS

To provide greater access to the over 15,000 veterans who call Niagara County home, planned to open a satellite office in the City of Niagara Falls, bringing the total to four offices strategically located in WNY.

Added an Outreach & Engagement Advocate who meets veterans in the community to decrease barriers and increase accessibility to services.

Implemented WarriorServe, a secure, online case management system that increases the ability to provide holistic support. VOCWNY is one of a handful of sites across the nation to pilot this technology.

Added "Operation Family Caregiver" and the "Bridgers" programs, which provide support to military caregivers, to the suite of family and peer support services through the PFC Joseph P. Dwyer Peer Support Program in Erie and Niagara Counties.

Continued to increase the number of non-traditional, engagement-driven volunteer opportunities.

Empowered veterans to change the conversation by using media

In 2017

**Engaged 1,925
Veterans**

36% were post-9/11 Veterans



98.5%

of clients surveyed **would recommend
the services** at the VOCWNY to others.

opportunities to talk about post-traumatic strength, or to get business suits out into the veteran's community, helping to ready them for the workforce.

Continue to effectively meet the needs of veterans who face housing issues. Worked within the community to meet Buffalo Mayor's Challenge to End Veteran Homelessness, becoming one of 63 sites in the nation to achieve "functional zero" reached in October of 2016 and maintained since. This means there is capacity to house more veterans than those experiencing homelessness; and that within 30 days any veteran who accepts an offer of housing is housed.

FUTURE ACTIONS

Offer programmatic depth and diversity, focusing on preparing our workforce and fostering a culture of entrepreneurship through "Vetworking" networking events and expanding the Dwyer Program and other programs through short, intense, and impactful events.

Establish a partnership with CEPA Galleries in Buffalo to provide photography as another peer-to-peer service through the PFC Joseph P. Dwyer program.

Change the conversation to one of post-traumatic strength/post-traumatic growth and highlighting success in veterans education and employment opportunities.

Strengthen provider and partner relationships through increased collaboration with like-minded, data-driven, results oriented, and impact focused organizations.

Maintain "Functional Zero" by achieving an end to veterans homelessness in the Cities of Buffalo, Niagara Falls, Tonawanda and Lockport and the Counties of Erie, Niagara, Genesee, Wyoming, and Orleans.

Veterans Efforts in the WNY Southern Tier Counties

The concept of a VOC in WNY's Southern Tier counties, based on the Erie County model, has been a catalyst to bring together numerous veterans support organizations and agencies. The goal is to add capacity, reaching veterans in these rural communities, while avoiding duplication of services by enhancing existing support networks. This opportunity resulted in better coordination and optimization of veteran benefits and workforce development across the entire WNY Southern Tier spectrum.

PROGRESS

VOCWNY continues to collaborate with Chautauqua Opportunities Inc. to provide housing stability to veterans throughout the five-county region.

The VOCWNY, in collaboration with the Health Care for Homeless Veterans program, hosted Jamestown's first Stand Down in 2017. The event was hosted at the Kent American Legion Post #777 and included 37 service providers, and cold weather gear giveaways. The goal of the Stand Down is to provide necessary resources and services to veterans that are homeless, or are at risk of homelessness.

FUTURE ACTIONS

Continue to seek collaborating and partnering veteran service organizations to broaden their geographic footprint into the Southern Tier counties of Chautauqua, Cattaraugus and Allegany counties.



IMPLEMENTATION OF KEY REGIONAL PRIORITIES Smart Growth

Invest in infrastructure on smart growth principles

Invest in downtowns, villages, neighborhoods and brownfields

Protect water resources, waterfront, and habitats



Better Buffalo Fund

The Better Buffalo Fund (BBF) is a grant and revolving loan fund designed to foster transformation of the City of Buffalo's neighborhoods to facilitate economic development and job growth. Transit Oriented Development (TOD) projects promote dense development close to public transit; and Buffalo Main Streets Initiative (BMSI) projects focus on redeveloping the city's commercial corridors.

PROGRESS

Connected with nearly 400 representatives from organizations all over the city through email blasts, one-on-one project consultations, meetings with community groups and BBF information meetings.

Round 3 (awards announced in June 2018) included additional support to attract East Side developers, resulting in 5 (out of 11) Round 3 projects located on the East Side.

Through three funding rounds, ESD awarded 46 projects a total of more than \$28M contributing to the renovation of more than 622 residential units and more than 320,000 square feet of store front and commercial space while leveraging over \$287.7M in private investment in the City of Buffalo.

Construction is complete or nearing completion on eight Round 1 & 2 TOD projects. Others are projected to be complete by the end of the year. Eight out of 13 Round 1 BMSI projects are complete; the remaining will be complete by the end of 2018. All of the five Round 2 BMSI projects are underway.

FUTURE ACTIONS

Almost \$12M in funding remains available for future rounds.



WNY Smart Growth Community Fund

Based on the vision, goals and process of the statewide Downtown Revitalization Initiative, the WNY Smart Growth Community Fund awards grants to municipalities outside of Buffalo and Niagara Falls to transform their downtowns into places ripe for economic opportunity and attractive to a dynamic workforce.

PROGRESS

In Round 1 (winners announced in October 2017) four communities (City of North Tonawanda, City of Dunkirk, Village of Gowanda, and City of Lackawanna) were awarded up to \$2.5M each for placemaking projects.

The City of North Tonawanda leveraged an additional \$5M for a series of projects to connect its downtown with residential neighborhoods, enhance pedestrian and bicycle activity, and provide better access to its waterfronts. North Tonawanda is currently conducting public engagement and is in the design phase for the majority of their projects, with construction beginning this fall.

The City of Dunkirk and Village of Gowanda are planning for construction on projects that will improve connections with their waterfronts. Dunkirk is working to finalize designs with the community. Gowanda is currently procuring design consultants.

The City of Lackawanna is improving walkability within its central business district and between its cultural assets, as well as improving public space in its central business district through increasing placemaking amenities. Lackawanna is currently procuring design consultants.

Round 2 of the Smart Growth Communities Fund was launched in May 2018 to coincide with the statewide Downtown Revitalization Initiative.

FUTURE ACTIONS

Round 2 community recipients will be announced in Fall 2018.

Design will continue and construction will begin on the Round 1 projects. Nearly all projects will be completed by the end of 2019.





Downtown Revitalization Initiative (Jamestown & Olean)

The 2016 \$10M Downtown Revitalization Initiative (DRI) award helped the City of Jamestown (the largest urban center in WNY outside of the Buffalo-Niagara Falls metropolitan area) develop a plan for transformative projects that include adaptive reuse of existing structures, streetscape improvements, waterfront accessibility and tourism drivers. As the employment, education, shopping, and medical center of Cattaraugus County, the 2017 DRI award will help the City of Olean continue to build upon current momentum, including its walkable Olean initiative, to leverage even greater economic impacts and grow a diverse population with its attractive amenities.

PROGRESS

Jamestown announced 10 projects as part of their implementation plan: redevelop the Key Bank Building; bring a full service hotel to downtown Jamestown; improve the Riverwalk Experience; redevelop the Jamestown Renaissance Center into the Home of Jamestown Brewing Company; rehabilitate the Reg Lenna Center for the Arts; install necessary rail infrastructure to support the advancement of a regional excursion train connecting to Buffalo and Niagara Falls; improve streetscape and pedestrian environment; coordinate and supplement local efforts to provide all-season programming to attract people downtown; improve the visitor experience at the Robert H. Jackson Center; and implement critical upgrades to the Lucille Ball Little Theater.

The local DRI committee in Olean is working with DOS and ESD to develop a specific implementation plan.

FUTURE ACTIONS

Jamestown will begin design and construction on their DRI projects. Olean will continue to develop their implementation plan, followed by design and construction.



Bethlehem Steel

The 1,000-acre former Bethlehem Steel Site is being transformed into a modern industrial park attracting new and growing companies. The project includes acquisition, public infrastructure to make the property shovel-ready for development, and the extension of the Erie County Shoreline Trail along NYS Route 5 to connect Buffalo's Harbor with Woodlawn Beach State Park.



PROGRESS

Erie County purchased and remediated nearly 150 acres of vacant brownfield land; removed and relocated rail tracks along Route 5 that block property access; and obtained the public Right-of-Way and designed an extension of the Niagara River Shoreline Trail. State funding of \$2.78M leveraged \$8.3M for this first phase.

FUTURE ACTIONS

With an additional \$10M, the County will purchase and remediate almost 160 additional acres and make infrastructure improvements to make the site shovel-ready. The County leveraged \$4M for this second phase.



IMPLEMENTATION OF KEY REGIONAL PRIORITIES Smart Growth

Invest in infrastructure on smart growth principles

Invest in downtowns, villages, neighborhoods and brownfields

Protect water resources, waterfront, and habitats



Buffalo Blueway

Buffalo Niagara Waterkeeper was awarded \$10M to implement the Buffalo Blueway. Waterkeeper seeks to create a water-based trail system along the Buffalo River, Niagara River, and Lake Erie waterfronts that will complement the region's "greenway" and land trails. This project will establish inclusive and equitable connections with water and the waterfront, and will increase recreational tourism and commercial activity along the waterfronts. Enhancements will include everything from habitat features to construction of launches, docks, overlooks, promenades, pathways, and parking, to placement of paddlecraft and/or bicycle storage, benches, amenities, interpretive/wayfinding signage, and beacons.



PROGRESS

Environmental review completed.

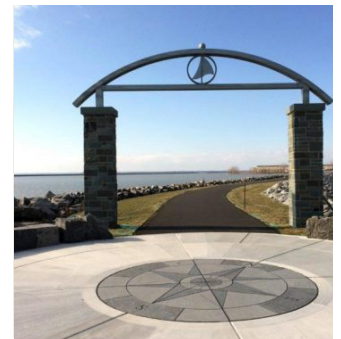
Waterkeeper used this environmental analysis to review a list of 19 prospective sites within Buffalo and West Seneca and selected 13 locations for site improvements and enhancements as part of the Blueway.

FUTURE ACTIONS

Design and construction will begin on the selected sites.

Outer Harbor Phases I & II

Building on the successful development of a comprehensive trail system, Buffalo Harbor State Park, and remediation of former industrial lands on the Outer Harbor, Phase II will provide a network of nodes with formal and informal improvements for additional urban recreation opportunities. ESD subsidiary Erie Canal Harbor Development Corporation (ECHDC) is leading the effort.



PROGRESS

Buffalo Harbor State Park is fully open to the public.

New concession and rental facilities created an outdoor activity destination along Lake Erie.

Construction started on Phase I improvements to a portion of ECHDC-owned Outer Harbor lands in Summer 2018, including environmental mitigation, pedestrian and bicycle amenities, two overlook locations, an urban bike park with skills features and off-road trails, an events lawn, and three habitat restoration areas.

A design consultant has been procured to assist with improvements for Phase II work on an additional 140 acres of land that remains largely vacant and underutilized on the Outer Harbor. This will further fill in existing access gaps, expand public usage and provide for additional amenities and activities.

FUTURE ACTIONS

Completion of ECHDC Phase I effort by May 2019.

Construction documents for Phase II improvements to ECHDC-owned Outer Harbor lands will be finalized and bid, with stakeholder and agency involvement, and will likely include environmental remediation, additional active and passive open space, habitat restoration, a restored and accessible Michigan Pier, and food/beverage opportunities.



Erie Street Waterfront Connection

The State's \$10M investment will help the City of Buffalo realign and redevelop Erie Street from Main Street to the waterfront. The project will restore the historic radial street plan and create direct visual and physical access to the water for cars, pedestrians, and bicycles. The I-190 underpasses at Erie Street, Pearl Street and Washington Street will be enhanced with unique lighting and artistic elements to provide a safe and welcoming pathway. There are also opportunities to connect fragmented parks and public spaces between downtown and the waterfront. The project will leverage additional development with new opportunities for mixed-use commercial office, residential, and retail uses along a redeveloping Erie Street.

PROGRESS

Design is underway with input from the public.

FUTURE ACTIONS

Construction is expected to begin summer 2019.

DL&W Canalside-Cobblestone

The reuse of the DL&W Terminal will extend light rail service into the Canalside-Cobblestone district, one of the premier waterfront destinations in the region and the State. Reactivation of the DL&W Terminal as a light rail station will open up the ground level not only as a rail station, but also to recreational opportunities on the waterfront. Initial improvements to the second floor will provide an opportunity for redevelopment, and new commercial use in the growing Cobblestone District. ESD committed \$20M toward the project, with additional funding from Department of Transportation and a federal grant prospectively providing the remainder of funding.

PROGRESS

Preliminary design and environmental review is underway and construction and bidding for track work will take place later this year. An RFP has been issued to explore private development interest in the upper level, which can be utilized for commercial activity.

FUTURE ACTIONS

Final design, construction documents, and bidding of station design. Construction contract to be bid and awarded; and work to begin on the new station.



IMPLEMENTATION OF KEY REGIONAL PRIORITIES

Foster a Culture of Entrepreneurship

Foster and support entrepreneurs

Fund entrepreneurs



43North

43North is the most ambitious start-up competition ever unveiled in the US. The competition is designed to systematically generate new business ventures in WNY, support early-stage firm growth, and attract additional venture funding to the region. With \$5M in cash prizes available annually, including a top award of \$1M, 43North turns some of the best new business ideas from around the globe into a reality for the region.

PROGRESS

Completed four successful competition rounds attracting 37 winning start-ups from around the world doing ambitious work.

Half of the past 43North winners remain in Buffalo; and over 80% of all past winners maintain service providers or other connections to Buffalo. To date, over 260 jobs were created.

Winning companies raised \$108M (\$94M in venture capital funding and \$14M in grants).

Three quarters of the 2016 class retained employees in Buffalo, and the other quarter maintain key suppliers or research partners here. The 2017 class settled into Buffalo in January. These companies currently have 40 employees in Buffalo and are seeking additional local hires.

43North generated more than 2,000 media stories in outlets like the New York Times, Wall Street Journal, USA Today, Forbes, and Fortune, helping to shape perceptions of Buffalo as a city on the rise for entrepreneurship. It also attracted more than 60 million social media impressions and 2 million video views.

43North provided WNYers, especially women and minorities, paths to participate in our entrepreneurial ecosystem as founders,

investors, employees, customers, suppliers, service providers and mentors for start-ups through programming.

Used data from Invest Buffalo Niagara and other sources to hone in on start-ups that have high potential and could be a strong fit for our community.

Inspired more than 3,000 students per year from 40 schools through the Students to Start-ups program.

Launched Ignite Buffalo, a strategic partnership with Facebook, M&T Bank, and others to provide business grants of up to \$100,000 and mentorships promoting sustainable growth, job creation, and ongoing education to local small business owners.

FUTURE ACTIONS

Continue to run competition annually.

Round Five winners will be announced in October.

To encourage companies to stay in Buffalo long-term, the 2017 competition's winners can apply for \$300,000 in follow-on funding at the end of 2018. At the end of 2019, 43North will again offer the opportunity for follow-on funding to winners of the 2018 competition.

Continue supporting The Pitch, a Minority and Women-Owned Business Enterprise (MWBE)-focused business competition.

Increase marketing and targeted outreach efforts year-round.

Work with partners to market the region and attract follow-on investment for start-ups.

Continue mentoring and follow-on funding programs.



Innovation Hub

The Innovation Hub will provide comprehensive support to accelerate the growth of life science and technology start-ups by moving innovations from UB and its affiliate partners from lab and classroom to the market. UB will implement the Innovation Hub with \$32M in funding including \$13.5M to establish an **Investment Fund** to provide proof-of-concept and pre-seed/seed investments for start-ups; \$7M for planning, design, renovation, construction, furniture, fixtures and equipment funds to create an **incubation and entrepreneur support space**; and \$11.5M to provide **entrepreneur support programming** to guide start-ups through all phases of development, and personnel support to administer the new programs and services.

PROGRESS

The five-year grant award was approved by ESD Board in May 2018.

UB is recruiting a new Director, Start UP Ventures to lead this initiative.

Launched three implementation teams to begin operationalizing the fund, programs and facility renovations.

FUTURE ACTIONS

Entrepreneur support programming will begin at the end of 2018.

The investment fund is expected to launch in early 2019.

The first phase of incubation space is expected to become available in late 2019.

Expected to create at least 10 new start-ups/year from UB and affiliates innovations.

INNOVATION HUB



We connect entrepreneurs to knowledge, facilities, talent and funding.

Turning Ideas into Economic Engines

The Innovation Hub provides connections to resources for UB Students, UB Faculty, and entrepreneurs at every point of the entrepreneurial path.

ENTREPRENEURIAL PATH



PATH RESOURCES FOR:



UB STUDENTS



UB FACULTY



ENTREPRENEURS

Partnerships to Drive Innovation

UB's Business and Entrepreneur Partnerships office is facilitating a \$32 million investment from New York State to launch an Innovation Hub in its Center of Excellence in Bioinformatics and Life Sciences.

The effort is part of the state's second Buffalo Billion investment in WNY, and will support commercialization of technologies generated by UB, Hauptman-Woodward Medical Research Institute, Roswell Park Comprehensive Cancer Center, Kaleida Health and the Jacobs Institute.



HAUPTMAN-WOODWARD
MEDICAL RESEARCH INSTITUTE





IMPLEMENTATION OF KEY REGIONAL PRIORITIES

Prepare Our Workforce

Develop and cultivate the WNY talent pool including workers with advancement potential, underemployed, unemployed, and special populations

Engage students, parents, educators and businesses in the P-12 system to build awareness



Northland Workforce Training Center

An anchor institution for the Northland Corridor Redevelopment Area, the Northland Workforce Training Center (NWTC) is an industry-driven, public-private collaborative. The roughly 80,000 square foot facility was created through adaptive re-use of a portion of 683 Northland Avenue. It brings together area residents, employers, educational institutions, community and faith-based organizations, and state and local government to close the employment skills gap and to create economic on-ramps to training, apprenticeships, and career placement for energy and advanced manufacturing careers.

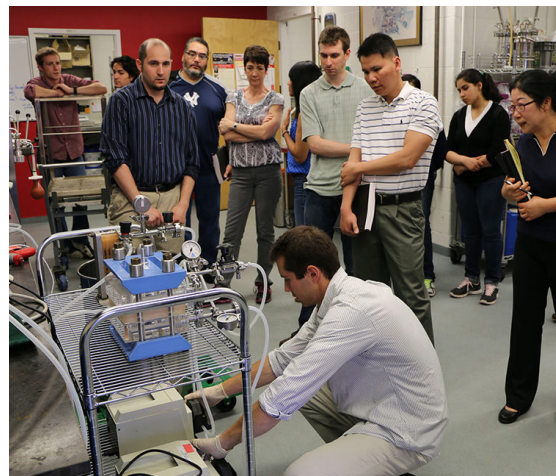
PROGRESS

- Hired a President and key staff that worked to get the Center up and running.
- Developed curriculum with educational partners Erie Community College and Alfred State College.
- Focused on recruitment efforts through its website and multiple in-person recruitment seminars.
- Establishing Board of Directors.
- Secured Brownfield Cleanup Program and Historic Preservation Tax Credit investments totaling over \$35M.
- Completed construction on the facility (i.e., Phase I of restoration of 683 Northland Avenue) and purchased/installed training equipment.
- Teamed with the City of Buffalo Public Works Department on a full improvement to the streetscape surrounding the NWTC, which will involve new road surfaces, curbing, lighting, landscaping, and crosswalks.
- Opened the Center in September 2018 to its inaugural class of 120 students, with a waiting list for the Spring semester.

FUTURE ACTIONS

- Refine/finalize job placement and wrap-around services structure and delivery systems.
- Establish protocols/processes for curriculum review/refinement with local industry.
- Implement process for performance metrics.





Workforce Development Challenge

The Workforce Development Challenge (WDC) is a fund available to not-for-profit organizations conducting high-impact, results-oriented workforce training in the region's target industry sectors. The WDC invests in innovative approaches to workforce training for underserved populations that ensure the region's workforce pipeline is being responsive to industry demands. It helps increase the capacity of community-based trainers who have proven track records, trust and outstanding abilities for outreach and recruitment. It supports target sectors ripe for growth, while at the same time providing career ladder opportunities for entry-level and mid-skill workers. It funds best practice models that maximize collaboration between business and workforce trainers.

PROGRESS

Conducted extensive outreach to nearly 300 trainers in the region's five counties, including an information meeting and live webcast.

The first round of the competition launched May 2018. ESD received 25 applications that are under review.

FUTURE ACTIONS

Awarded projects are projected to be underway by January 2019 and completed within 12 months.

A second round of the competition will be announced in 2019.

By up-skilling and right-skilling the region's workforce, there is the potential to double an individual's annual wages, which would provide an estimated \$267.1M economic impact.



IMPLEMENTATION OF KEY REGIONAL PRIORITIES

Advanced Manufacturing

*Leverage research capacity to attract and
accelerate the development of advanced
manufacturing*

Boost competitiveness through career awareness



Buffalo Manufacturing Works

Operated by EWI, the member-based Buffalo Manufacturing Works (BMW) creates an ecosystem to help local manufacturers identify, test, and implement technologies to create a competitive advantage for their products, expand into new markets and boost productivity, and stimulate innovation and growth for the region's manufacturing sector.

PROGRESS

The state-of-the-art facility celebrated its third anniversary in April 2018 and is putting WNY on the map as a hub of manufacturing technology innovation.

Launched Shift, an initiative aimed specifically at small to mid-sized manufacturers (SMMs) in WNY. The objective of the program is to help companies identify technologies to help them innovate and compete effectively in the global market through in-depth assessments, interactive workshops, and on-the-floor manufacturing innovation audits. To date, Shift already engaged with over 50 SMMs.

BMW led EWI's efforts to establish a new national center of excellence related to 3D printing in manufacturing sponsored by ASTM, the international standards organization. Operated in collaboration with Auburn University and NASA, the center will create a global innovation hub that advances technical standards, related R&D, education and training for additive manufacturing, ultimately enabling greater adoption of a critical, rapidly-emerging manufacturing technology.

Initiated or completed 110 funded projects totaling more than \$4M in private sector investment.

Total membership grew to 34 companies across various industries and company sizes; ongoing events, new programs and public tours brought in 2,200+ visitors.

The team at BMW grew to 26 and counting. As of June 2018, an additional six positions are open for immediate hire with extensive national and international recruiting efforts underway.

Created a summer internship program with UB SMART. The competitive program garnered nearly 60 applicants, of which eight students from UB's School of Engineering and Applied Sciences and School of Management were selected to work closely with the teams at BMW.

Partnered on the hiring of UB's first professor of practice—finding unique ways to foster academic-industry collaboration.

An additional investment of \$35M from Buffalo Billion Phase II is allowing BMW to expand its facilities and move into a new facility that will be co-located with the NWTC at 683 Northland Avenue. The design phase is complete and the project is out to bid.

FUTURE ACTIONS

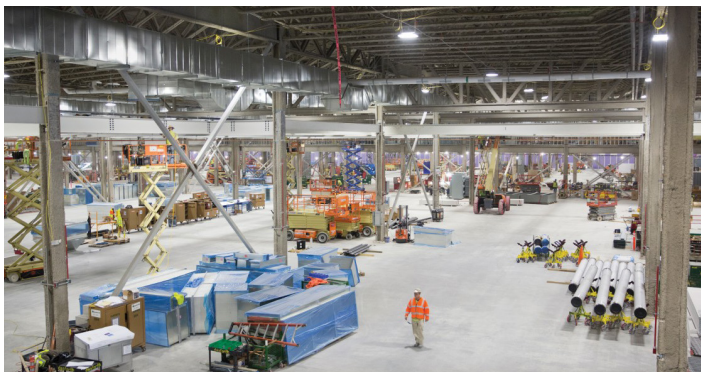
Construction began on BMW's new facility in July 2018 to be completed in August 2019. 683 Northland Avenue will serve as the anchor of a growing Northland Corridor, a campus on Buffalo's East Side designed to centralize a variety of resources to serve the region's manufacturing sector including the NWTC, BMW, Insyte Consulting, and Next Street Consulting. A long-term vision includes the attraction of private sector firms to the Northland Corridor who are looking to leverage a proximity effect to this cohort of resources dedicated to boosting manufacturing competitiveness.

The expansion will increase BMW's ability to add more capabilities, serve more members and host customers at on-site private labs while projects are underway, as well as expand Shift services and grow its Additive Manufacturing Learning Lab to become a STEM Learning Lab, helping to spur growth in the region's advanced manufacturing talent pipeline.

The expansion will add approximately 30 jobs, with an average full-time salary of \$98,000, leading to a total of over \$5M in direct economic impact.

Partnering with a strategic partner to roll out a formal theory of change platform which is founded on key manufacturing sector economic impact multipliers including the manufacturing sector's contribution to additional value-add elsewhere in the economy and the sector's impact on employment for every direct manufacturing job.

Continuing to recruit top engineering talent within WNY while continuing to attract and relocate external talent into the region. Continuing to identify, develop, and mature core value-driven offerings will help manufacturers increase their competitiveness through the identification, adoption, and deployment of manufacturing technologies.



Buffalo High-Tech Innovation Hub at Riverbend

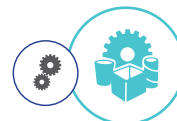
NYS invested in a 1.2M square foot, high tech solar panel manufacturing facility to house the Tesla GigaFactory. Tesla is the number one producer of solar panels in the country in one of the fastest growing industries in the world. The Tesla facility is the largest of its kind in the Western Hemisphere, producing more than one-gigawatt of annual solar capacity. Tesla partners with Panasonic at the facility and will spend \$5B in NYS over the next decade in connection with the creation and operation of the facility. By building on the former Republic Steel site, one of the City's major former industrial sites was brought back to productive use after years of inactivity.

PROGRESS

Production began in facility in August 2017 and ramped up in 2018. Currently there are approximately 700 employees working in the factory. This number is expected to increase to approximately 1,460 employees in the next two years. Panasonic is producing solar cells in the factory, and Tesla has also begun producing solar panels.

FUTURE ACTIONS

Employment will continue to grow as production ramps up at the facility.



Materials & Machinery Manufacturing Cluster

Investing in the Cluster

ESD capital grants and Excelsior deals awarded to manufacturers are helping to grow jobs in the cluster.

MOOG Inc. is investing over \$20.5M towards the construction and renovation of a space propulsion test facility in Niagara Falls and over \$23M in the construction of a new advanced aircraft component manufacturing facility in East Aurora. ESD is providing up to \$8.5M in Excelsior tax credits. In return, MOOG will retain 2,499 permanent jobs and create an additional 200 jobs at the two facilities.

A START-UP NY company and innovator in the development of automated solutions for post-3D printing across industries, **Post Process Technologies** will invest over \$8M on renovation and the purchase of machinery, furniture, fixtures and equipment. When completed, the project is expected to retain 10 full-time, permanent positions and create 105 net new jobs. NYS assistance totals up to \$1.3M.

Plesh Contract Packaging is undergoing a \$7M renovation of its manufacturing plant located adjacent to Buffalo's new NWTC on Buffalo's East Side. Plesh Contract Packaging is a full-service contract packaging company whose tailored formulations help customers get to the marketplace in a fast, efficient and competitive manner. ESD offered a \$375,000 grant and \$162,206 in Excelsior Jobs Program tax credits.

Viatran, a worldwide manufacturer of industrial measuring instruments, will invest \$1.5M for the lease and build out of a new manufacturing facility in the Town of Tonawanda, as well as pay for the purchase of new equipment and machinery. The project allows them to consolidate their work into one 24,000 square-foot facility and retain 55 jobs while creating an additional 72. ESD incentives total up to \$600,000.



IMPLEMENTATION OF KEY REGIONAL PRIORITIES

Tourism

Facilitate growth of quality tourism product



Parkway Removal Projects

Following the successful completion of the Parkway South Removal/Riverway project, which helped spur the development of four new hotels and \$50M in private investment, an underutilized two-mile stretch of the former Robert Moses Parkway (now renamed the Niagara Scenic Parkway) will be removed. This will result in a 140-acre unbroken, fully accessible ribbon of green space along the Niagara Gorge rim from downtown Niagara Falls to Whirlpool and DeVeaux Woods State Parks. Vehicular access will be provided along a fully-reconstructed Whirlpool Street as a “Complete Street”, providing opportunity for private development along this underutilized City route. This project marks the largest expansion of green space since the Niagara Reservation was designed in 1885.

PROGRESS

Final design of the project is complete.

First construction package was let in August and a contract is scheduled to be awarded in late October 2018.

FUTURE ACTIONS

Construction to begin in October 2018, initiating a 30 to 36-month construction period.

Two subsequent construction packages (parkway demolition and park improvements) to be let and awarded in 2019.

National Comedy Center

The National Comedy Center, located in Jamestown (the hometown of Lucille Ball) is a national attraction dedicated to the celebration and promotion of the art of comedy. The center is a major nonprofit cultural institution offering year-round experiential and interactive exhibits and programming.

PROGRESS

The project broke ground in 2015.

Development of the National Comedy Center involved the construction of a new 6,000 square-foot building, the renovation of two historic buildings, and the addition of an exterior screening area and an adjacent Comedy Park—all of which comprise the National Comedy Center’s 37,000 square foot campus.

Opened to the public in August 2018.

FUTURE ACTIONS

Expected to attract more than 114,000 visitors each year and give a \$23M boost to the local economy annually.



Hotel Niagara

The Hotel Niagara is the oldest standing hotel in Niagara Falls and retains much of the architectural integrity that once made it an iconic part of the city's skyline. The 12-story, historic property will undergo a \$42M restoration, in line with state and federal historic rehabilitation standards; and will be redeveloped for mixed-use to expand quality lodging and street-level retail offerings, enhancing the pedestrian character of downtown Niagara Falls and contributing to the City's visitor experience.

PROGRESS

Site acquired by USA Niagara Development Corporation (USAN).

Issued request for proposals for a developer.

Announced Brine Wells as preferred developer.

Signed a basic terms sheet that will be incorporated into the Land Disposition and Development Agreement.

Development agreement signed by USAN and preferred developer.

FUTURE ACTIONS

Renovation work began in Fall 2018.

The property is expected to re-open in Spring 2020.



Niagara Falls Redevelopment

The project involves a Strategic Land Acquisition Program—a fund to purchase parcels when a strategic opportunity avails itself—to secure key underutilized properties in the vicinity of Niagara Falls State Park. This could support new significant downtown mixed-use development that is compatible with adjoining waterfront park and open space resources, while expanding the number of activities available to extend visitor stay.

PROGRESS

USAN procured consultants for the Strategic Land Acquisition Program. Analysis was completed and USAN is reviewing the results of the property assessments.

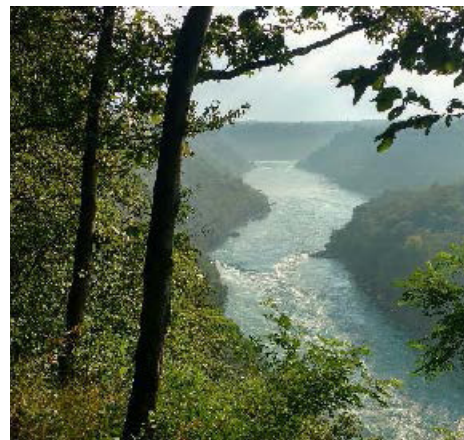
Two parcels have been purchased to date – 101 and 305 Buffalo Avenue.

Signed purchase agreement for an 11-acre parcel portfolio of downtown properties, including two operating lodging facilities.

FUTURE ACTIONS

USAN undertaking due diligence efforts for large downtown portfolio of properties.

USAN begins process of soliciting private developers for redevelopment of 305 Buffalo Avenue.



Restore the Gorge

Restore the Gorge is the ecological restoration of 125 acres of parkland along the Niagara River Gorge. The Western New York Land Conservancy leads this effort to protect important plant species and wildlife, and preserve this natural wonder for the enjoyment of residents and visitors.

PROGRESS

Funding has been made available for the Western New York Land Conservancy's Restore the Gorge efforts, targeting the removal of invasive species in the Niagara River gorge. The project began this year.

FUTURE ACTIONS

Continuation of invasive species removal, along with the planting of native plants to restore the ecological health of the Gorge.

Creation/installation of a signature native landscape in the vicinity of Whirlpool Street and Findlay Drive, as part of the Parkway Removal Project.

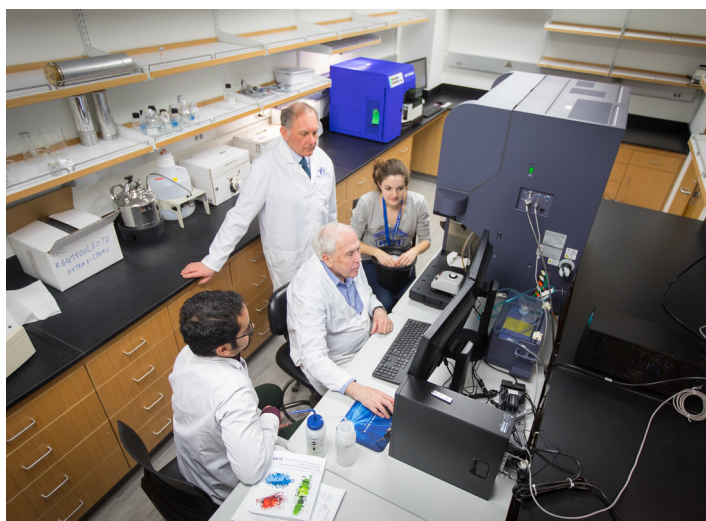
The Western New York Land Conservancy will continue to hold public information sessions on the benefits of invasive removal, project work and updates, and informational hikes on the progress in the Gorge.



IMPLEMENTATION OF KEY REGIONAL PRIORITIES

Health | Life Sciences

*Stimulate business creation and job
growth in the life sciences industry*



University at Buffalo Jacobs School of Medicine and Biomedical Sciences

The new Jacobs School of Medicine and Biomedical Sciences is a \$375M, eight-story, 624,000 gross SF building that includes state-of-the-art laboratory space; an expanded patient care simulation center for clinical, surgical and robotic surgery training; and administrative offices. It grows UB's presence in downtown Buffalo and promotes collaboration with partner institutions on the BNMC.

PROGRESS

In Fall 2017, the Jacobs School welcomed the class of 2021, the largest class ever with 180 students. This expansion is necessary to help fill the physician shortage in the region and in the nation. By 2021, the school's enrollment is expected to reach 720 students.

The new building on the BNMC opened in December and students began classes in January 2018.

It attracts world-class faculty to teach and pioneer new medical treatments and technologies and adds 100 new physician-scientists to the UB faculty.

The move of the Jacobs School to the BNMC bolsters the city's biomedical sector as a catalyst for regional economic development. Medical innovations will result from increased synergies with the clinical and research partners on the medical campus, in turn, creating new medical technologies and spin-off businesses.

It brings 2,000 UB faculty, staff and students to downtown Buffalo daily, increasing population density in the heart of the city and providing opportunities for retail and housing development, incubators, research parks, and other economic development opportunities.

NFTA Metro Allen/Hospital station is integrated into the building, providing a direct connection to public transportation and easy access to downtown Buffalo and UB's South Campus.

Buffalo Institute for Genomics

UB's component of the New York State Genomic Medicine Initiative, known as the Buffalo Institute for Genomics & Data Analytics (BIG), is supported by a Buffalo Billion investment to expand the university's critical genomic research, compute capacity, and health care data analytics to enable state-of-the-art academic and industrial genomic-based commercialization activities.

PROGRESS

BIG is currently collaborating with two key industry partners to create private sector jobs: Garwood Medical Devices and Circuit Clinical.

BIG has a robust pipeline of potential partner companies that are on their way to develop key jobs locally. To date, the Institute has surpassed its initial job creation goal of 30 with BIG partners creating 34 new, full-time jobs and is on track to meet the year three goal of 70 new jobs.

One of BIG's objectives is the development and expansion of UB's infrastructure to attract and partner with industry. As a result, a comprehensive Biorepository Program is being launched; a Genomics Data Warehouse has been developed; and work continues to drive the university's advanced computational and data analytics environment to facilitate the analysis of clinical health care data and research data across multiple healthcare verticals.

The Institute has also leveraged over \$58.6M in additional funding, leading to the creation and retention of additional high-tech positions and driving increased innovation and economic impact.

FUTURE ACTIONS

Continue to cultivate the business development pipeline with strategic partners.

Implement the Biorepository Program collaborating with key partners to validate the business model.

John R. Oishei Children's Hospital

The new John R. Oishei Children's Hospital, consolidates services in a 12-floor, 185-bed, free-standing, modern facility becoming the only comprehensive pediatric health care facility in the region. Located on the BNMC, it serves as an integral part of the campus, linking with Buffalo General, the Gates Vascular Institute, Roswell Park Cancer Institute, and UB. NYS assisted Kaleida Health in closing its funding gap by providing \$35M for the project, including \$15M from the Buffalo Billion for infrastructure at the BNMC.



PROGRESS

Governor Cuomo participated in the hospital's dedication ceremony in October 2017, and the facility opened in November 2017.

Albany Molecular Research Inc.

Albany Molecular Research Inc. (AMRI), located on the BNMC, conducts research and provides the technology and services that accelerate the process of drug discovery to biotechnology, pharmaceutical companies and academic labs. AMRI is a recognized leader in drug discovery, development and manufacturing services, and partnered with NYS as a founding member of the Buffalo Medical Innovation and Commercialization Hub.



PROGRESS

Established a 47,000-square foot facility in the Conventus Building where it houses its newly equipped labs with the most advanced technologies for drug discovery activities.

Employs 55 people, many of whom are experienced scientists with proven track records of success, establishing WNY as a centerpiece of cutting-edge research.

Continues collaboration agreements with Buffalo-based start-up companies HarkerBIO and the New York Center for Nanomedicine Research to jointly market their services to international pharmaceutical and biotech firms.

Strategic partnerships with fellow BNMC institutions including Hauptman-Woodward Medical Research Institute, UB, and Roswell Park Comprehensive Cancer Center to provide educational experiences and career opportunities for students.

FUTURE ACTIONS

Continue research and partnerships.

Athenex

Formerly a UB start-up, Athenex is a global specialty oncology pharmaceutical company focused on the development and commercialization of next generation cancer therapies. Athenex's headquarters is the second anchor at the Buffalo Medical Innovation and Commercialization Hub. Oncology products will be perfected and refined in Buffalo before being transferred to a new manufacturing facility in Dunkirk for large-scale production.



PROGRESS

Office and lab space on the sixth floor of the Conventus Building in Buffalo is complete and currently houses more than 70 employees.

Site work is complete on the 300,000 square foot Dunkirk High Pharmacy Oncology Manufacturing Facility; the facility broke ground in April 2018.

FUTURE ACTIONS

Construction of the Dunkirk facility is expected to be complete by 2019, followed by internal fit-out and equipment installation.

The facility is expected to be fully operational by 2020.

What's Next?

In May 2018, Governor Cuomo announced the formation of **Empire Discovery Institute (EDI)**, a not-for-profit drug discovery and development collaborative formed by the **University of Rochester, UB, and Roswell Park Comprehensive Cancer Center**. EDI will leverage academic and industry resources and expertise to accelerate life science research through early-phase drug development. EDI will be supported by more than \$47M during its first five years: \$35.4M from the New York State Life Science Initiative and \$12M in in-kind contributions from the three partner institutions. Over the next five years, it is anticipated that EDI will generate several new life science companies, new life science patents, and new jobs resulting from the life science companies created out of EDI.

PROPOSED PRIORITY PROJECTS, 2018

New projects to advance our region

**THE
NEW
WNY**

PROJECTIONS FOR WHAT PROPOSED PRIORITY PROJECTS WILL BRING TO OUR REGION

TOTAL PROJECT COST
\$173,254,556

TOTAL PROPOSED ESD INVESTMENT
\$20,000,000

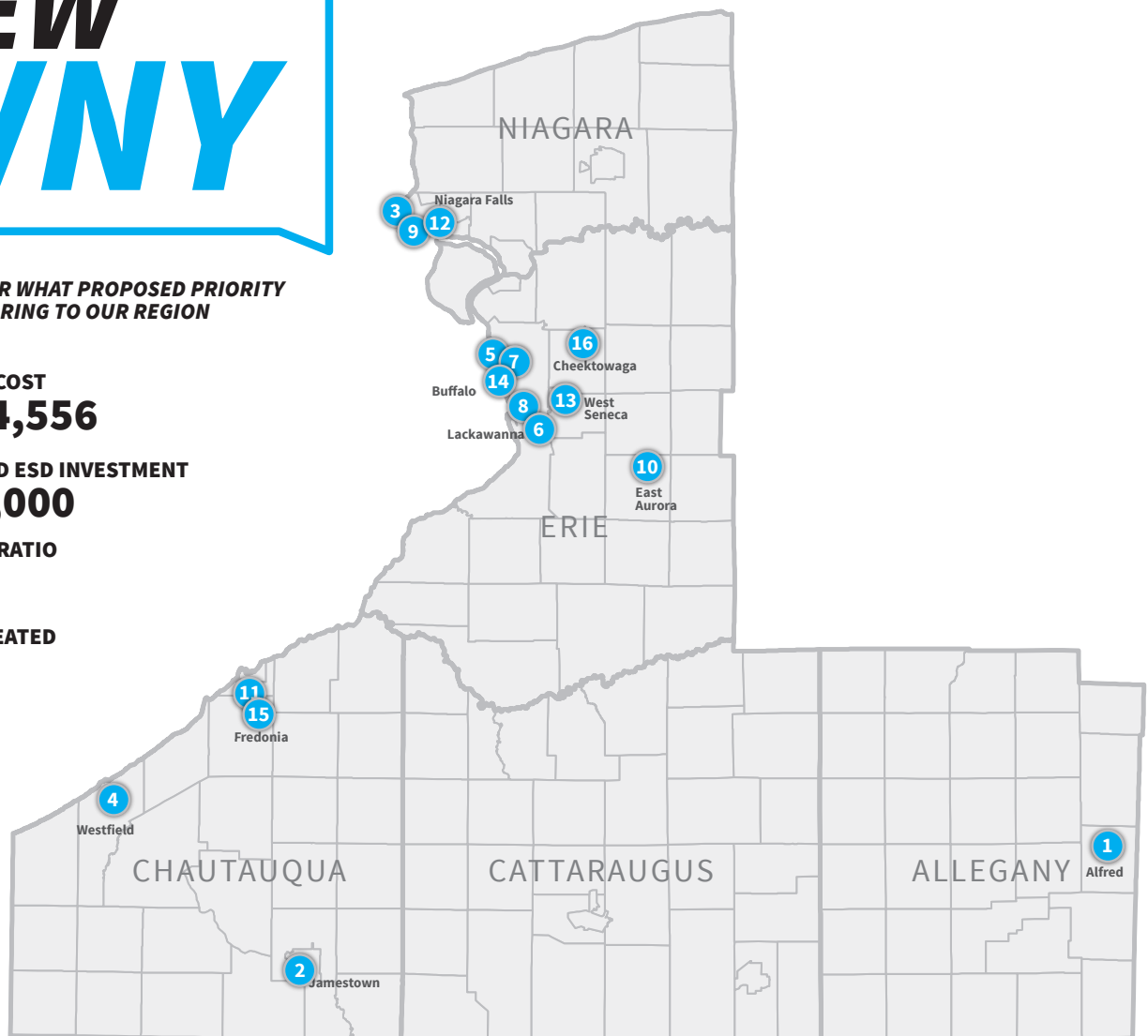
COST TO AWARD RATIO
9:1*

DIRECT JOBS CREATED
143

DIRECT JOBS RETAINED
113

INDIRECT JOBS CREATED
96

CONSTRUCTION JOBS CREATED
960



*The 9:1 cost to award ratio represents all 16 projects. The cost to award ratio for all projects excluding public infrastructure projects is also 9:1.

*16 PROPOSED 2018 PRIORITY PROJECTS THAT
ADVANCE OUR STRATEGIES, CREATE JOBS AND
SPUR PRIVATE INVESTMENT.*



**IMPLEMENT
SMART GROWTH**

- 1 3 North Main**
Ninos Title, LLC
- 2 Acquire Riverfront Development Property**
City of Jamestown
- 3 St. Mary's Block Stabilization**
City of Niagara Falls
- 4 Welch's Building Redevelopment**
Town of Westfield



**FOSTER A CULTURE
OF ENTREPRENEURSHIP**

- 5 West Side Bazaar Expansion**
Westminster Economic Development Initiative, Inc



**PREPARE OUR
WORKFORCE**

- 6 Equipment for New Collaborative Workforce Development Project**
Erie 1 BOCES



TOURISM

- 7 Accessibility and Long-Term Sustainability Project - Shea's Buffalo Theatre**
Shea's O'Connell Preservation Guild
- 8 Botanical Gardens Facilities Project**
Buffalo and Erie County Botanical Gardens
- 9 Explorers Reef Touch Pools - Aquarium of Niagara**
Aquarium of Niagara
- 10 Historic Roycroft Copper Shop Restoration**
Roycroft Campus Corporation
- 11 White Inn**
Northern Chautauqua Local Economic Development Initiative



ADVANCED MANUFACTURING

- 12 NovoCarbon Advanced Carbon Facility**
NovoCarbon, Inc.
- 13 Rosina Protein Operation Expansion**
Rosina Food Products, Inc.



HEALTH | LIFE SCIENCES

- 14 Center for Therapeutic Interactions**
Hauptman-Woodward Medical Research Institute



AGRICULTURE

- 15 AgriAmerica Grape Juice Factory Revitalization Project**
AgriAmerica Fruit Products, LLC



BI-NATIONAL LOGISTICS

- 16 Buffalo Niagara International Airport Passenger Terminal & Baggage Claim Expansion Project**
Niagara Frontier Transportation Authority

3 North Main

The project involves the development of a vacant site in the Village of Alfred's commercial district which formerly housed a large commercial/residential building lost to fire in 2009. The new mixed-use building will promote the region's smart growth strategy by fostering dense development in this rural village center—home to both Alfred State College and Alfred University.

Nino's Tile, LLC will lead the development of a vacant lot at 3 North Main Street and transform it into a five-floor, multi-use facility, which will include first floor retail/commercial space and 18 to 24 high-quality, market rate housing rental units. It is intended to serve the faculty and staff of Alfred State College and Alfred University, as well as workers of other local employers, who presently have few housing options in and around downtown Alfred. The project will help draw professionals and their families to the village center, enhancing its vitality.



SOURCES OF FUNDS

PUBLIC SOURCES OF FUNDS

NYS Capital Funds	\$700,000
Total Public Funds	\$700,000

PRIVATE SOURCES OF FUNDS

Bank Financing	\$2,450,000
Owner Equity	\$350,000
Total Private Funds	\$2,800,000
Total Funds	\$3,500,000

USES OF FUNDS

USE

Building Restoration	\$2,750,000
Furniture/Fixtures/Equipment	\$500,000
Engineering/Design	\$250,000
Total Cost	\$3,500,000

CFA #	84872
APPLICANT	Ninos Tile, LLC
LOCATION	Alfred, Allegany County
TOTAL PROJECT COST	\$3,500,000
RECOMMENDED ESD GRANT	\$700,000
PAST CFA AWARD RECEIVED	\$0
DIRECT JOBS	0
RETAINED JOBS	0
INDIRECT JOBS	0
CONSTRUCTION JOBS	45

Acquire Riverfront Development Property

The purchase and development of riverfront property along the south bank of the Chadakoin River supports smart growth by concentrating investment near the newly opened National Comedy Center (NCC). The creation of an attractive, multi-faceted destination along the river will help bring new visitors and residents to the downtown area, extend stays and add to the quality of life in Jamestown.

The overall Riverfront Development project will help establish a new South Bank District that will become the recreational centerpiece of the community and a catalyst for economic development. The project will add to the vitality of the area and dramatically improve the Riverwalk experience which now includes two pedestrian bridges that connect the south bank to the NCC, Comedy Park and downtown area. Local businesses will maximize their earning potential through the addition of waterfront activities such as “eco” tours, kayaking, paddle boats and fishing. The idea is to ultimately develop waterfront access, recreational amenities and mixed-use facilities for housing, entertainment, restaurants and open spaces to make the South Bank District a desirable destination for residents and visitors.



SOURCES OF FUNDS

PUBLIC SOURCES OF FUNDS

NYS Capital Funds	\$100,000
Other Public Funds	\$400,000
Total Public Funds	\$500,000
Total Funds	\$500,000

USES OF FUNDS

USE

Land Acquisition	\$500,000
Total Cost	\$500,000

CFA #	81787
APPLICANT	City of Jamestown
LOCATION	Jamestown, Chautauqua County
TOTAL PROJECT COST	\$500,000
RECOMMENDED ESD GRANT	\$100,000
PAST CFA AWARD RECEIVED	0
DIRECT JOBS	0
RETAINED JOBS	0
INDIRECT JOBS	0
CONSTRUCTION JOBS	0

St. Mary's Block Stabilization

The City of Niagara Falls will make streetscape improvements and remove blight on 6th & 7th Streets to support the \$25M transformation of the former St. Mary's Hospital into a full-service hotel. The effort will use the smart growth principle of promoting dense, compact urban development. It will revitalize the neighborhood, add permanent jobs, promote tourism and enhance the region's marketability.

This project will help rebuild Niagara Falls' downtown core, strengthen its tourist infrastructure and create a dynamic neighborhood where people want to live, work and raise a family. The area has many of the key characteristics needed to attract jobs and residents including affordable housing, businesses and services, close proximity to multi-modal transit, and access to recreation, cultural amenities, health care and broadband. Streetscape improvements will include installation of sidewalks, lighting, street resurfacing and landscaping. Vacant/underutilized properties will be acquired and, if needed, demolished to make the lots more suitable for future development. Successful implementation of this project will increase tax revenue, promote longer stays/return visits and improve the region's image.



SOURCES OF FUNDS

PUBLIC SOURCES OF FUNDS

NYS Capital Funds	\$3,135,754
Total Public Funds	\$3,135,754

PRIVATE SOURCES OF FUNDS

Private	\$25,098,000
Total Private Funds	\$25,098,000
Total Funds	\$28,233,754

USES OF FUNDS

USE

Acquisition	\$1,800,000
Renovation	\$20,520,000
New Construction	\$2,386,232
Demolition/Remediation	\$240,000
Soft Costs	\$3,287,522
Total Cost	\$28,233,754

CFA #	84539
APPLICANT	City of Niagara Falls
LOCATION	Niagara Falls, Niagara County
TOTAL PROJECT COST	\$28,233,754
RECOMMENDED ESD GRANT	\$3,135,754
PAST CFA AWARD RECEIVED	0
DIRECT JOBS	0
RETAINED JOBS	0
INDIRECT JOBS	42
CONSTRUCTION JOBS	20

Welch's Building Redevelopment

The transformation of the former Welch's Building in Westfield into a multi-use structure with commercial, retail and residential units aligns with the region's smart growth principles. It preserves and repurposes a historic structure, helps revive the downtown district, and encourages investment in an underutilized building. The effort will create a vibrancy critical to downtown redevelopment.

The 48,000 square foot building was the former headquarters of Welch's Foods until the 1980s, when Welch's moved its headquarters out of state and sold the building, leaving it three-quarters empty. The Town of Westfield acquired the property in 2014 to preserve and stabilize it. Recognizing that the building could be the centerpiece of revitalization for its historic downtown, the Town is working with a developer to repurpose it. The proposed renovation includes updating or replacing building mechanicals, windows and roofing; addressing accessibility; and reconstructing the interior to create much needed commercial and retail on the first floor, and residences on the second and third floors. The project will preserve an iconic structure and will generate increased economic activity by creating options for new businesses and downtown living.



SOURCES OF FUNDS

PUBLIC SOURCES OF FUNDS

NYS Capital Funds	\$1,000,000
Total Public Funds	\$1,000,000

PRIVATE SOURCES OF FUNDS

Private	\$4,541,997
Total Private Funds	\$4,541,997
Total Funds	\$5,541,997

USES OF FUNDS

USE

Architectural/Engineering	\$511,997
Construction/Renovation	\$4,680,000
Property Acquisition	\$350,000
Total Cost	\$5,541,997

CFA #	82844
APPLICANT	Town of Westfield
LOCATION	Westfield, Chautauqua County
TOTAL PROJECT COST	\$5,541,997
RECOMMENDED ESD GRANT	\$1,000,000
PAST CFA AWARD RECEIVED	\$0
DIRECT JOBS	0
RETAINED JOBS	0
INDIRECT JOBS	0
CONSTRUCTION JOBS	55

West Side Bazaar Expansion

Buffalo's West Side Bazaar helps residents and recent immigrants open restaurants and other small businesses by providing business training, microloans, shared work facilities and technical assistance. This expansion project will renovate a vacant building just a few blocks away from the Bazaar's current location and will increase the number of start-ups and customers served each year.

The Westminster Economic Development Initiative, which runs the Bazaar, will purchase a vacant building at 1110 Niagara Street and transform it into an expanded business incubator. Features will include a common area with community dining tables and an event stage; a conference room available for local businesses and community groups to rent; on site indoor and outdoor gardens for cooking and demonstration purposes; and public art to add beauty and create a sense of place. Bazaar staff will organize cultural celebrations and expand catering operations—bringing Bazaar offerings to patrons outside of its walls. Primary outcomes include 14 business openings in the first year of operation, an average of two more each subsequent year as businesses graduate, and 120,000 visitors per year.



SOURCES OF FUNDS

PUBLIC SOURCES OF FUNDS

NYS Capital Funds	\$539,187
Other State Funds	\$693,412
Other Public Funds	\$732,723
Total Public Funds	\$1,965,322

PRIVATE SOURCES OF FUNDS

Private	\$2,805,354
Total Private Funds	\$2,805,354
Total Funds	\$4,770,676

USES OF FUNDS

USE

Property Acquisition	\$475,000
Site Preparation	\$182,620
Construction/Renovation	\$1,599,590
Equipment/Machinery	\$230,000
Common Space Furniture	\$34,725
Architectural/Engineering/Soft Costs	\$830,032
Administration	\$1,418,709
Total Cost	\$4,770,676

CFA #	84714
APPLICANT	Westminster Economic Development Initiative, Inc.
LOCATION	Buffalo, Erie County
TOTAL PROJECT COST	\$4,770,676
RECOMMENDED ESD GRANT	\$539,187
PAST CFA AWARD RECEIVED	\$0
DIRECT JOBS	2
RETAINED JOBS	13
INDIRECT JOBS	42
CONSTRUCTION JOBS	24

Equipment for New Collaborative Workforce Development Project

Many companies in our region are experiencing growth, but are challenged to find trained workers, especially as the region faces a looming retirement cliff. Capacity for industry-specific training needs to be increased to enable local companies to keep pace and fill job vacancies. This project supports the REDC strategy of preparing our workforce through the creation of skill development programs that match growing industry needs.

Erie 1 BOCES will provide job training in high-demand areas such as advanced manufacturing and healthcare to expand the supply of human capital, build sustainable career paths and fuel emerging industries. Unused space at Lackawanna High School will be turned into an adult training center to help fill the workforce gap. Distinct curriculum will be developed and up-to-date equipment in welding, machining and health care will be purchased for this much-needed hands-on training. A minimum of 212 students will be trained annually with 75% of graduates obtaining gainful employment. Overall, increased business stability and a stronger regional economy will be realized.



SOURCES OF FUNDS

PUBLIC SOURCES OF FUNDS

NYS Capital Funds	\$105,818
Other State Funds	\$370,365
Total Public Funds	\$476,183

PRIVATE SOURCES OF FUNDS

Equity	\$52,909
Total Private Funds	\$52,909
Total Funds	\$529,092

USES OF FUNDS

USE

Machinery/Equipment	\$529,092
Total Cost	\$529,092

CFA #	81190
APPLICANT	Erie 1 BOCES
LOCATION	Lackawanna, Erie County
TOTAL PROJECT COST	\$529,092
RECOMMENDED ESD GRANT	\$105,818
PAST CFA AWARD RECEIVED	\$0
DIRECT JOBS	0
RETAINED JOBS	0
INDIRECT JOBS	0
CONSTRUCTION JOBS	0

Accessibility and Long-Term Sustainability Project - Shea's Buffalo Theatre

For many years, Shea's Buffalo Theatre has served as a regional asset, anchoring the now thriving Main Street Theatre District and attracting thousands of patrons from near and far to downtown Buffalo daily. Shea's plan to add a multi-purpose Elevator Tower aligns with the WNY REDC's tourism asset development strategy.

The historic theater, as originally designed, has no elevators. This creates significant accessibility issues. The Shea's O'Connell Preservation Guild, which operates the theatre, will construct a five-story addition on the south side of the building. The expansion will house two elevators to provide access to all levels of the theater as well as new restroom facilities; a ground-level, ADA-compliant entrance; additional lobby areas; a conference room; office space and other associated spaces. When finalized, the enhancements will improve access for an expanded audience, create jobs, increase revenues and add to the already growing \$80+ million annual economic impact that Shea's has on the WNY region.



SOURCES OF FUNDS

PUBLIC SOURCES OF FUNDS

NYS Capital Funds	\$3,000,000
Other State Funds	\$1,000,000
Total Public Funds	\$4,000,000

PRIVATE SOURCES OF FUNDS

Private	\$3,000,000
Equity	\$1,000,000
Total Private Funds	\$4,000,000
Total Funds	\$8,000,000

USES OF FUNDS

USE

Construction	\$7,500,000
Architectural/Engineering	\$350,000
Planning/Soft Costs	\$150,000
Total Cost	\$8,000,000

CFA #	84691
APPLICANT	Shea's O'Connell Preservation Guild
LOCATION	Buffalo, Erie County
TOTAL PROJECT COST	\$8,000,000
RECOMMENDED ESD GRANT	\$3,000,000
PAST CFA AWARD RECEIVED	\$0
DIRECT JOBS	12
RETAINED JOBS	0
INDIRECT JOBS	0
CONSTRUCTION JOBS	250

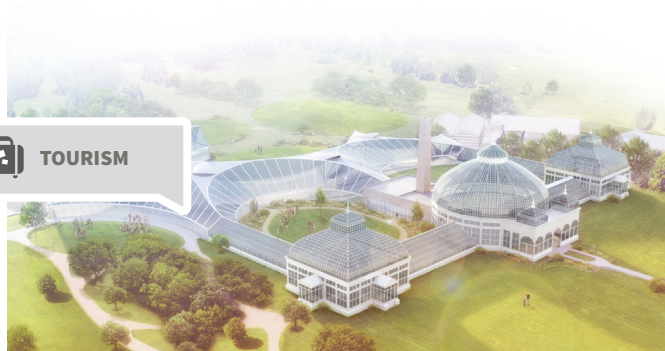
Botanical Gardens Facilities Project

This project will enhance the value of a historic property, which attracts architecture enthusiasts and horticulturists to WNY. The proposed enhancements will directly address the WNY REDC's focus on tourism, creating a more visitor-friendly attraction and increasing opportunities for tourists to spend significant time and resources in the region.

The Buffalo and Erie County Botanical Gardens will construct a 36,000 square foot addition to its existing campus, which includes a Lord & Burnham-designed conservatory. To complete the project, several outdated buildings will be demolished to provide ample space for the addition which is intended to complement the existing conservatory and more closely align with Frederick Law Olmsted's original design for South Park's gardens, landscape and buildings. The new structure will include a butterfly conservatory, educational classrooms, expanded grow houses, event space, unique exhibits, a café, and new visitor and admissions areas. Revenue is expected to grow at least 35% from additional events, admissions and exhibits. The expansion will boost economic development opportunities in the South Buffalo community.



TOURISM



SOURCES OF FUNDS

PUBLIC SOURCES OF FUNDS

NYS Capital Funds	\$2,768,541
Other State Funds	\$1,500,000
Other Public Funds	\$2,574,166
Total Public Funds	\$6,842,707

PRIVATE SOURCES OF FUNDS

Private	\$7,000,000
Total Private Funds	\$7,000,000
Total Funds	\$13,842,707

USES OF FUNDS

USE

Infrastructure/Site Work	\$1,315,000
Construction/Renovation	\$11,775,030
Architectural/Engineering/Soft Costs	\$752,677
Total Cost	\$13,842,707

CFA #	83380
APPLICANT	Buffalo and Erie County Botanical Gardens
LOCATION	Buffalo, Erie County
TOTAL PROJECT COST	\$13,842,707
RECOMMENDED ESD GRANT	\$2,768,541
PAST CFA AWARD RECEIVED	\$0
DIRECT JOBS	6
RETAINED JOBS	0
INDIRECT JOBS	0
CONSTRUCTION JOBS	111

Explorers Reef Touch Pools - Aquarium of Niagara

By adding a touchable Explorer's Reef to its array of exhibits, the Aquarium of Niagara will increase its appeal to families looking to include learning moments in their travels and will improve the site's draw. The new exhibit will attract and engage local, regional and international visitors, as well as school groups, enticing visitors to spend time in neighboring areas, shop at nearby stores, and enjoy local restaurants—bringing revenue to the region.

The Aquarium of Niagara will construct three new interactive touch pools at its main entrance where guests will begin their immersive experience by dipping their hands into tropical pools to discover the unique texture and movement of stingrays, sharks and marine invertebrates. Students will interact with the marine creatures in the touch pools before proceeding to new educational spaces where they will learn about these species, their ecosystems, their vulnerabilities and conservation strategies. The Aquarium is one of the region's premier tourist attractions and is the only aquatic museum within 100 miles with a live aquatic collection. The new exhibit will boost visitation to the Aquarium, create jobs and increase tourism income.



 TOURISM

SOURCES OF FUNDS

PUBLIC SOURCES OF FUNDS

NYS Capital Funds	\$273,000
Other Public Funds	\$300,000
Total Public Funds	\$573,000

PRIVATE SOURCES OF FUNDS

Equity	\$190,000
Private	\$602,000
Total Private Funds	\$792,000
Total Funds	\$1,365,000

USES OF FUNDS

USE

Construction/Renovation	\$1,177,500
Architectural/Engineering/Soft Costs	\$187,500
Total Cost	\$1,365,000

CFA #	84168
APPLICANT	Aquarium of Niagara
LOCATION	Niagara Falls, Niagara County
TOTAL PROJECT COST	\$1,365,000
RECOMMENDED ESD GRANT	\$273,000
PAST CFA AWARD RECEIVED	\$0
DIRECT JOBS	2
RETAINED JOBS	0
INDIRECT JOBS	0
CONSTRUCTION JOBS	12

Historic Roycroft Copper Shop Restoration

The Roycroft Campus is a unique and irreplaceable historic resource that combines philosophy, craftsmanship, architectural design and experiential arts. The Campus attracts visitors from all over the world by providing a unique opportunity for people of all ages to experience the birthplace of the American Arts & Crafts Movement. This project supports the WNY REDC's tourism strategy by increasing visitorship, extending stays and adding to the Heritage Tourism Path experience.

The Roycroft Copper Shop, built in 1902, is a key component of the Roycroft Campus—designated a National Historic Landmark in 1986 and visited by over 250,000 people annually. This project involves the removal and replacement of cracked and unsafe concrete slab; removal of maple flooring in the west wing and replacement of subfloor and hardwood; internal reconfiguration and removal of a 1960s fireplace to make the shop more historically accurate; addition of an accessible bathroom; and updated boiler, plumbing, and electrical systems. Restoration of the Campus will enhance tourist-related activity essential to economic growth in WNY.



SOURCES OF FUNDS

PUBLIC SOURCES OF FUNDS

NYS Capital Funds	\$50,000
Other State Funds	\$100,000
Other Public Funds	\$200,000
Total Public Funds	\$350,000

PRIVATE SOURCES OF FUNDS

Private	\$114,557
Total Private Funds	\$114,557
Total Funds	\$464,557

USES OF FUNDS

USE

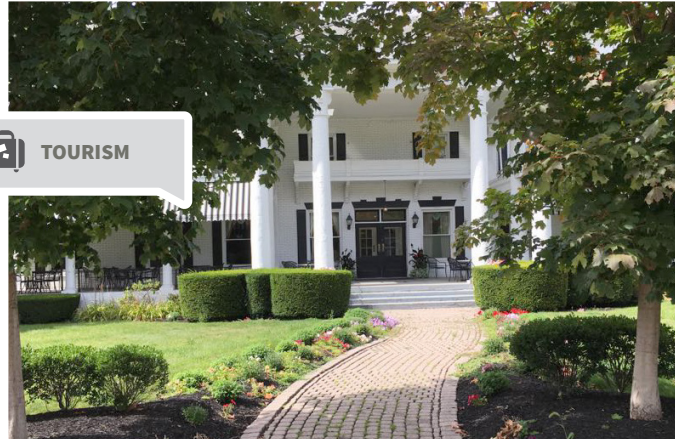
Architectural/Engineering/Soft Costs	\$128,557
Construction/Restoration	\$336,000
Total Cost	\$464,557

CFA #	83155
APPLICANT	Roycroft Campus Corporation
LOCATION	East Aurora, Erie County
TOTAL PROJECT COST	\$464,557
RECOMMENDED ESD GRANT	\$50,000
PAST CFA AWARD RECEIVED	\$0
DIRECT JOBS	0
RETAINED JOBS	0
INDIRECT JOBS	0
CONSTRUCTION JOBS	16

White Inn

The White Inn project supports the WNY REDC's placemaking and tourism strategies for economic growth. The project will reinvigorate the Village of Fredonia and help transform it into an attractive destination for visitors of SUNY Fredonia. Investment in the historic inn will strengthen local tourism, provide opportunities for millenials, promote smart growth, and advance downtown revitalization.

The Faculty Student Association of SUNY Fredonia seeks to acquire and renovate the historic White Inn in the heart of downtown Fredonia and reopen it as a boutique hotel, restaurant and banquet facility. This will enable the college to establish a presence in the village center, extend visitor stays and build a stronger university/ community connection that will spur economic development and increase tourism spending. The Inn is crucial for transforming the village into a true university town that leverages the assets of SUNY Fredonia, attracts businesses, and retains Fredonia graduates. Significant renovations include repairing/replacing a leaking roof; upgrading rooms/bathrooms; repairing/painting exterior brick work; providing handicap-accessible rooms; and purchasing kitchen/bar equipment and furniture.



SOURCES OF FUNDS

PUBLIC SOURCES OF FUNDS

NYS Capital Funds	\$220,000
Other State Funds	\$220,000
Total Public Funds	\$440,000

PRIVATE SOURCES OF FUNDS

Fredonia Faculty Student Association	\$660,000
Total Private Funds	\$660,000
Total Funds	\$1,100,000

USES OF FUNDS

USE

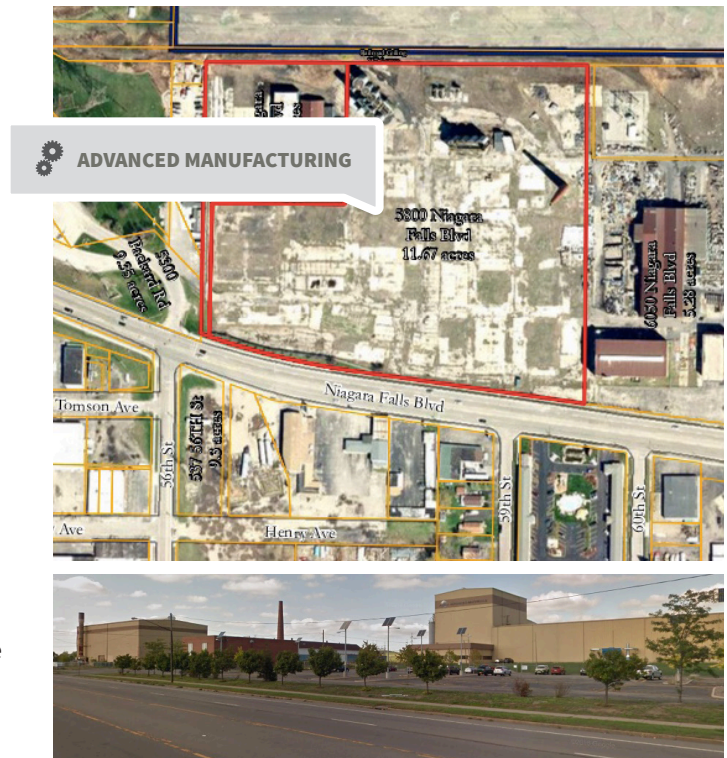
Building Acquisition	\$650,000
Renovation/Construction	\$323,000
Mechanical/Electric/Plumbing	\$82,000
Architectural/Engineering/Soft Costs	\$45,000
Total Cost	\$1,100,000

CFA #	83127
APPLICANT	Northern Chautauqua Local Economic Development Initiative
LOCATION	Fredonia, Chautauqua County
TOTAL PROJECT COST	\$1,100,000
RECOMMENDED ESD GRANT	\$220,000
PAST CFA AWARD RECEIVED	\$0
DIRECT JOBS	9
RETAINED JOBS	0
INDIRECT JOBS	12
CONSTRUCTION JOBS	15

NovoCarbon Advanced Carbon Facility

NovoCarbon is a clean technology minerals processing company supplying customers with innovative, value-added carbon products. The creation of NovoCarbon's Advanced Carbon Facility aligns with the WNY REDC's advanced manufacturing strategy—creating high-quality, sustainable manufacturing jobs and fostering related industries.

NovoCarbon will establish a battery materials processing facility that will manufacture graphite products for the battery and energy storage industries. The first phase of the project involves implementing a production capacity of approximately 1,000-2,500 tons per year of finished product. ESD capital funds will purchase machinery for sizing, shaping and purifying graphite products. Training will be required for process operators to manage manufacturing activities. Subsequent second and third phases are being considered that would increase capacity to approximately 10,000 tons per year and approximately 30,000 tons per year, respectively.



SOURCES OF FUNDS

PUBLIC SOURCES OF FUNDS

NYS Capital Funds	\$80,000
Other State Funds	\$750,000
Total Public Funds	\$830,000

PRIVATE SOURCES OF FUNDS

Private	\$6,100,000
Total Private Funds	\$6,100,000
Total Funds	\$6,930,000

USES OF FUNDS

USE

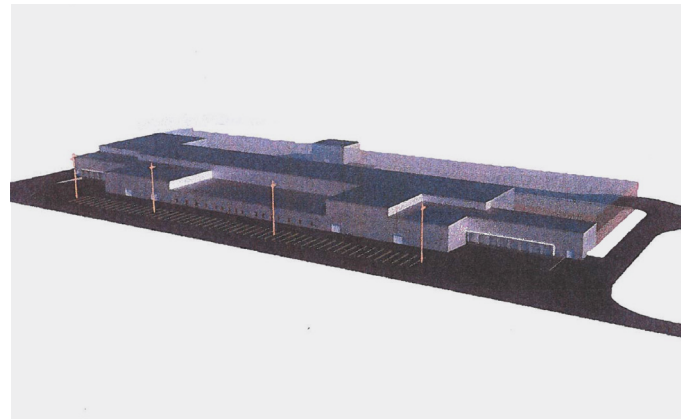
Construction	\$1,100,000
Equipment/Machinery	\$5,800,000
Furniture/Fixtures/Equipment	\$30,000
Total Cost	\$6,930,000

CFA #	84131
APPLICANT	NovoCarbon, Inc.
LOCATION	Niagara Falls, Niagara County
TOTAL PROJECT COST	\$6,930,000
RECOMMENDED ESD GRANT	\$80,000
PAST CFA AWARD RECEIVED	\$0
DIRECT JOBS	60
RETAINED JOBS	0
INDIRECT JOBS	0
CONSTRUCTION JOBS	0

Rosina Protein Operation Expansion

The expansion and upgrade of Rosina’s Protein Operation directly supports the WNY REDC’s goal of growing existing or emerging manufacturing companies. The project will leverage significant private investment while creating 40 new jobs and bringing manufacturing activities, that are currently handled out-of-state, in-house.

The expansion will include building a new 120,000 square foot plant with a high speed, state-of-the-art production line for manufacturing a variety of frozen meatballs, sliced sausage and toppings. The new, automated production line will double maximum production capacity from 20 million pounds of products annually to 40 million. Additionally, production of 10 million pounds of product currently produced in Chicago, IL will be shifted to the new facility. This capital project will retain and create local jobs that have a positive and measurable economic impact on the region—helping the company’s sustainability and protecting the livelihood of local workers. This is phase I of a potentially multi-phased master plan to retain Rosina in WNY.



SOURCES OF FUNDS

PUBLIC SOURCES OF FUNDS

NYS Capital Funds	\$3,200,000
Other State Funds	\$1,400,000
Total Public Funds	\$4,600,000

PRIVATE SOURCES OF FUNDS

Private	\$27,400,000
Total Private Funds	\$27,400,000
Total Funds	\$32,000,000

USES OF FUNDS

USE

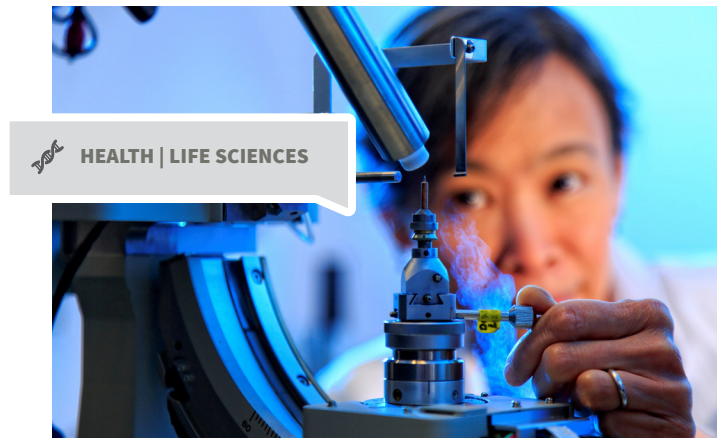
Infrastructure	\$5,400,000
Construction	\$16,200,000
Equipment/Machinery	\$9,000,000
Furniture/Fixtures/Equipment	\$300,000
Architectural/Engineering	\$1,100,000
Total Cost	\$32,000,000

CFA #	83384
APPLICANT	Rosina Food Products, Inc.
LOCATION	West Seneca, Erie County
TOTAL PROJECT COST	\$32,000,000
RECOMMENDED ESD GRANT	\$3,200,000
PAST CFA AWARD RECEIVED	\$0
DIRECT JOBS	40
RETAINED JOBS	100
INDIRECT JOBS	0
CONSTRUCTION JOBS	100

Center for Therapeutic Interactions

The Center will accelerate drug discovery and treatment of disease by offering a comprehensive set of capabilities centered around Cryo-Electron Microscopy technology (Cryo-EM). It will grow businesses in the region by providing the technological and scientific support required to enable innovation, translation and commercialization of research in the life sciences industry.

Cryo-EM allows researchers to investigate molecules, and more specifically, the shape of proteins. The shape of a protein dictates what it does and how it does it. Study of the proteins is used in drug discovery to help understand potential drug targets, increasing success rates and accelerating discovery times. A suitable site has been identified on the first floor of the Hauptman-Woodward Medical Research Institute that conforms to the specific requirements of the electron microscopes. The location will require architectural plans for interior demolition, reconstruction, scientific equipment installation and appropriate permits. The Center will be a magnet for biomedical R&D companies to establish regional research hubs in close proximity to the Cryo-EM facilities, with associated job creation at multiple levels.



SOURCES OF FUNDS

PUBLIC SOURCES OF FUNDS

NYS Capital Funds	\$1,200,000
Other State Funds	\$2,400,000
Total Public Funds	\$3,600,000

PRIVATE SOURCES OF FUNDS

Private	\$754,949
Total Private Funds	\$754,949
Total Funds	\$4,354,949

USES OF FUNDS

USE

Equipment	\$3,854,949
Renovation	\$500,000
Total Cost	\$4,354,949

CFA #	83171
APPLICANT	Hauptman-Woodward Medical Research Institute
LOCATION	Buffalo, Erie County
TOTAL PROJECT COST	\$4,354,949
RECOMMENDED ESD GRANT	\$1,200,000
PAST CFA AWARD RECEIVED	\$0
DIRECT JOBS	7
RETAINED JOBS	0
INDIRECT JOBS	0
CONSTRUCTION JOBS	4

AgriAmerica Grape Juice Factory Revitalization Project

Chautauqua County is the largest grape producing county in NYS and part of the world's oldest and largest designated Concord grape growing region. AgriAmerica will help reverse drastic losses incurred in WNY's grape growing industry caused by recent fruit processing plant closings. It will revive farm revenue by providing a sustainable market for fruit grown by 75+ local family farms.

In 2018, AgriAmerica used \$935,000 in private funds and \$515,000 in public funds from the Chautauqua County IDA to begin Phase I of acquiring, renovating and reopening a previously closed grape juice manufacturing facility. Phase II will increase capacity and further modernize the plant to allow custom-made fruit juice concentrate manufacturing, while ensuring safety and quality. End products require significantly less transportation, having a positive environmental impact and enabling local farmers to become competitive, global suppliers of value-added fruit products. Nearby SUNY Fredonia will be a partner by providing food development and marketing internships to students through START-UP NY. Projected outcomes include job growth in the food processing, fruit farming, distribution, construction and retail sectors.



 AGRICULTURE



SOURCES OF FUNDS

PUBLIC SOURCES OF FUNDS

NYS Capital Funds	\$498,600
Total Public Funds	\$498,600

PRIVATE SOURCES OF FUNDS

Private	\$1,994,400
Total Private Funds	\$1,994,400
Total Funds	\$2,493,000

USES OF FUNDS

USE

Architectural/Engineering/Soft Costs	\$218,000
Construction/Renovation	\$230,000
Equipment/Machinery	\$1,205,000
Furniture/Fixtures	\$840,000
Total Cost	\$2,493,000

CFA #	82804
APPLICANT	AgriAmerica Fruit Products, LLC
LOCATION	Fredonia, Chautauqua County
TOTAL PROJECT COST	\$2,493,000
RECOMMENDED ESD GRANT	\$498,600
PAST CFA AWARD RECEIVED	\$0
DIRECT JOBS	5
RETAINED JOBS	0
INDIRECT JOBS	0
CONSTRUCTION JOBS	8

Buffalo Niagara International Airport Passenger Terminal & Baggage Claim Expansion Project

The NFTA's plan to reconfigure and expand 75,000 square feet of terminal space at the Buffalo Niagara International Airport (BNIA) will improve safety, security, capacity and efficiency of baggage claim operations and improve passenger movement throughout the terminal. It will provide modern amenities, demanded by today's traveling public, and stimulate the regional economy, creating local jobs and additional tax revenues.

The project will incorporate sustainable and innovative technologies throughout key passenger movement, conference and work areas. The expansion will include two new exit lanes to reduce congestion at the security checkpoint and meeter/greeter areas; an additional 230 feet of curbside frontage with weather-protected passenger waiting areas; an expanded baggage claim hall with four new sloped-baggage carousels; connecting Federal Inspection Services to weather-protected waiting areas and the baggage claim hall; and new retail, concessions, a passenger tech lounge and state-of-the-art conference rooms/meeting spaces.



SOURCES OF FUNDS

PUBLIC SOURCES OF FUNDS

NYS Capital Funds	\$3,129,100
Other State Funds	\$1,500,000
Total Public Funds	\$4,629,100

PRIVATE SOURCES OF FUNDS

NFTA Passenger Facility Charge Funds	\$54,999,724
Total Private Funds	\$54,999,724
Total Funds	\$59,628,824

USES OF FUNDS

USE

Construction/Renovation	\$52,666,528
Construction Management	\$4,635,452
Architectural/Engineering/Soft Costs	\$2,326,844
Total Cost	\$59,628,824

CFA #	82748
APPLICANT	Niagara Frontier Transportation Authority
LOCATION	Cheektowaga, Erie County
TOTAL PROJECT COST	\$59,628,824
RECOMMENDED ESD GRANT	\$3,129,100
PAST CFA AWARD RECEIVED	\$0
DIRECT JOBS	0
RETAINED JOBS	0
INDIRECT JOBS	0
CONSTRUCTION JOBS	300

PROPOSED PRIORITY PROJECTS RELATING TO STATE PRIORITIES

Other Council Priority Projects

Score of 20

CFA #	Applicant Name	Project Name	Total Funding Request	DOWNTOWN REVITALIZATION	LIFE SCIENCES CLUSTER	WORKFORCE TRAINING	REGIONAL CLUSTER PLAN	OPPORTUNITY AGENDA	VETERANS
IMPLEMENT SMART GROWTH									
81839	Allegany County Soil and Water Conservation District	Van Campen Creek Bank Stabilization	\$100,853						
82195	Amherst (T)	Sattler Dellwood Park Stormwater Project	\$726,412	X					
84238	Ashford (T)	Route 219 Welcome Center/Truck Stop Market Analysis	\$12,500						
80989	Ashford (T)	Boat Launch Project	\$37,500						
82779	Brocton (V)	Brocton Arch Park	\$206,250						
84093	Brothers of Mercy Skilled Nursing and Rehabilitation Center	Water and Sewer Treatment Plant Upgrade	\$152,500		X				
82698	Buffalo (C)	Cazenovia Casino Project	\$300,000						
80114	Cattaraugus County	Cattaraugus County & Town of Ashford Joint Salt/Sand Storage	\$200,000						
83252	Chautauqua County	Chautauqua Shores I & I Study	\$30,000						
82967	Cuba (V)	Village of Cuba Main Street Revitalization Project	\$456,750	X					
82540	Depew (V)	Sewer Improvements Phase 5	\$100,000						
82422	Dunkirk (C)	Wright Park Project Phase II	\$284,500	X					
82560	Dunkirk (C)	Dunkirk Central Avenue Facade and Building Improvements Project	\$500,000	X					
80105	Eden (T)	Cultivate Eden: A Commercial Center Revitalization Project	\$300,000						
81852	Erie County	Climate Smart Communities Certification Activities	\$100,000						
83500	First Presbyterian Society of the Town of Buffalo	EB Green Tower Restoration Part 2	\$500,000						
83332	Franklinville (V)	Drinking Water Infrastructure Preliminary Engineering	\$50,000						
83879	Fredonia (V)	Fredonia Dunkirk Wastewater Sludge Consolidation Feasibility Study	\$23,875						

CFA #	Applicant Name	Project Name	Total Funding Request	DOWNTOWN REVITALIZATION	LIFE SCIENCES CLUSTER	WORKFORCE TRAINING	REGIONAL CLUSTER PLAN	OPPORTUNITY AGENDA	VETERANS
83531	Hamburg (T)	Lake Erie Waterfront Revitalization Study	\$63,750						
82645	Hamburg (V)	Downtown Sustainable Growth Strategy	\$25,000	X					
81787	Jamestown (C)	Acquire Riverfront Development Property	\$100,000	X					
82434	Jamestown Renaissance Corporation	Unite North Main	\$390,000	X					
82186	Lakewood (V)	Chautauqua Avenue Green Street Retrofit	\$699,511						
82727	Lakewood (V)	Lowe Park Stream Daylighting and Sediment Capture Stormwater Project	\$255,951						
83172	Lewiston (T)	Artpark Feasibility Study	\$100,000						
84458	Nature Conservancy	Planning for Trail Upgrades at Moss Lake Preserve	\$20,100						
84248	Niagara Falls (C)	Hyde Park Lake Restoration	\$1,050,016						
84539	Niagara Falls (C)	St. Mary's Block Stabilization	\$3,135,754	X					
84872	Ninos Tile, LLC	3 North Main	\$700,000	X					
82848	North Collins (V)	Downtown North Collins Revitalization	\$20,000	X					
81018	Olean (C)	City Olean Water System Evaluation	\$50,000	X					
81114	Persia (T)	Redeveloping Persia	\$150,000						
82971	Sheridan (T)	Sheridan Bay Park Improvements Phase II	\$181,500					X	
81419	Sherman (V)	Drinking Water and Stormwater Infrastructure PER	\$50,000						
81422	Sherman (V)	Climate Smart Comprehensive Plan	\$18,000						
84069	Silver Creek (V)	Borrello Waterfront Park Improvements	\$224,250						
83085	St. Luke's Episcopal Church	Bell Tower and Front Porch Stabilization	\$500,000						
84461	Western New York Book Arts Collaboration, Inc.	Canal Connections	\$28,750						
84748	Western New York Land Conservancy, Inc.	Mossy Point Forest WQIP	\$655,969						
82844	Westfield (T)	Welch's Building Redevelopment	\$1,000,000	X					

C=City, T=Town, V=Village

				DOWNTOWN REVITALIZATION	LIFE SCIENCES CLUSTER	WORKFORCE TRAINING	REGIONAL CLUSTER PLAN	OPPORTUNITY AGENDA	VETERANS
CFA #	Applicant Name	Project Name	Total Funding Request						
FOSTER A CULTURE OF ENTREPRENEURSHIP									
84240	Alfred Technology Resources, Inc.	Incubating Allegany County Startup Community	\$625,000						
83947	Bella Rose Vineyard & Winery, LLC	Bella Rose Vineyard and Winery 1	Determined by NYSERDA						
83281	Research Foundation for SUNY Fredonia	Maker Space	\$625,000						
84714	Westminster Economic Development Initiative, Inc.	West Side Bazaar Expansion	\$1,164,187					X	
PREPARE OUR WORKFORCE									
81907	Buffalo City School District	Advanced Manufacturing Training	\$98,750			X	X		
80204	Buffalo String Works, Inc	Buffalo String Works Workforce Investment	\$38,280			X			
84184	Challenger Learning Center of Orleans, Niagara and Erie Counties	CLC-ONE Management Expansion	\$41,040			X			
82311	Citizens Opportunity for Development and Equality Incorporated	The Training Academy	\$100,000			X			
83892	Daemen College	Daemen College Nursing Workforce Training Program	\$89,070			X			
81190	Erie 1 BOCES	Equipment for New Collaborative Workforce Development Project	\$105,818						
83538	Erie 1 BOCES	Unemployed Worker Training in Advanced Manufacturing	\$100,000			X		X	
83549	Gerard Place Housing Development Fund Company	Gerard Place Community Center North Wing	\$174,334			X		X	
83029	Heart Love & Soul, Inc.	Fostering Success Through Job Training and Support	\$250,000			X			
81545	Journey's End Refugee Services, Inc.	Refugee Manufacturing Training and Employment Program	\$100,000			X			
84366	Just Buffalo Literary Center, Inc.	Literary Arts Fellowships	\$46,500			X			
83203	K-Technologies, Inc.	Industrial Certification Training	\$55,120			X			
80233	Locust Street Neighborhood Art Classes, Inc.	Locust Street Art's Workforce Readiness Program	\$37,434			X			
84819	Mama Rosa’s Kitchen, LLC	Food Manufacturing Training	\$55,800			X			
80678	Olmsted Center for Sight	Statler Center Hospitality Training and Job Placement Program	\$93,375			X		X	
81466	Research Foundation for SUNY Buffalo State	Buffalo State Machine Operator Training	\$100,000			X			
84029	SoPark Corporation	Electric and Electronics Training	\$20,290			X			
80366	Tapecon, Inc.	Industry Certification Training	\$70,112			X			
83413	Transport National Development	New York State Consolidated Funding Application	\$18,091			X			
84000	Trocaire College	System Integration Training	\$99,936			X			

C=City, T=Town, V=Village

CFA #	Applicant Name	Project Name	Total Funding Request	DOWNTOWN REVITALIZATION	LIFE SCIENCES CLUSTER	WORKFORCE TRAINING	REGIONAL CLUSTER PLAN	OPPORTUNITY AGENDA	VETERANS
82400	Young Audiences of Western New York, Inc	Summer Apprenticeship Program	\$75,000			X			
83271	YWCA of the Niagara Frontier, Inc.	Career Pathway - Culinary Program	\$75,000			X			
TOURISM									
83958	Albright Knox Art Gallery	AK360	\$1,000,000						
83109	Alleyway Theatre, Inc.	Staffing New Programs	\$25,000			X			
83380	Buffalo and Erie County Botanical Garden Society, Inc.	Botanical Gardens Facilities Project	\$4,768,541						
82649	Buffalo Lighthouse Association, Inc.	Port of Call Buffalo	\$673,395						
84245	Buffalo Maritime Center	Building Replica of Gov. Dewitt Clintons 1825 Erie Canal Packet Boat	\$199,500						
84728	Buffalo Niagara Convention & Visitors Bureau, Inc.	Garden Tourism Marketing Initiative	\$50,000						
82879	Buffalo Niagara Freedom Station Coalition	Historic Michigan Street Baptist Church Stabilization	\$375,000					X	
83276	Buffalo Philharmonic Orchestra Society Inc.	Buffalo Philharmonic Orchestra at the Buffalo Central Terminal	\$45,000						
81153	Dunkirk Local Development Corporation	Dunkirk Great Lakes Grand Prix Boat Races	\$225,000						
82863	Erie County	Restoration of Historic and WPA Structures in Erie County Parks	\$500,000						
83977	Explore & More Children's Museum	Explore & More Children's Museum	\$30,000						
83127	Faculty Student Association of State University College at Fredonia, New York, Inc.	White Inn	\$440,000	X					
83025	Infinity Visual and Performing Arts, Inc.	Infinity Program Director	\$25,000			X			
84168	Niagara Aquarium Foundation	Explorers Reef Touch Pools - Aquarium of Niagara	\$273,000						
84120	Niagara Arts and Cultural Center	NACC Grand Theater Restoration	\$500,000						
83298	Niagara Tourism and Convention Corporation	NYC Plus Niagara Falls USA Tourism Marketing Initiative - Phase II	\$349,500						
83574	Niagara Tourism and Convention Corporation	From Rivers to Rainbows - WorldPride 2019	\$110,200						
83155	Roycroft Campus Corporation	Historic Roycroft Copper Shop Restoration	\$150,000						
84691	Shea's O'Connell Preservation Guild	Accessibility and Long-Term Sustainability Project - Shea's Buffalo Theatre	\$4,000,000	X					
81820	Tonawanda (C)	The Canal Remembered Sculpture Project at Niawanda Park	\$40,000	X					
83537	Ujima Company, Inc.	Development & Operations	\$47,025			X			

C=City, T=Town, V=Village

				DOWNTOWN REVITALIZATION	LIFE SCIENCES CLUSTER	WORKFORCE TRAINING	REGIONAL CLUSTER PLAN	OPPORTUNITY AGENDA	VETERANS
CFA #	Applicant Name	Project Name	Total Funding Request						
ADVANCED MANUFACTURING									
81786	Ford Motor Corp	Ford Motor Corp Training	\$100,000			X			
84131	NovoCarbon, Inc.	NovoCarbon Advanced Carbon Facility	\$80,000				X		
83384	Rosina Food Products, Inc.	Rosina Protein Operation Expansion	\$5,000,000				X		
AGRICULTURE									
82804	AgriAmerica Fruit Products, LLC	AgriAmerica Grape Juice Factory Revitalization Project	\$498,600				X		
BI-NATIONAL LOGISTICS									
82748	Niagara Frontier Transportation Authority	Buffalo Niagara International Airport Passenger Terminal & Baggage Claim Expansion Project	\$11,925,764						
HEALTH LIFE SCIENCES									
83171	Hauptman-Woodward Medical Research Institute	Center for Therapeutic Interactions	\$1,200,000		X				

Regionally Significant Priority Projects

C=City, T=Town, V=Village

Score of 15

CFA #	Applicant Name	Project Name	Total Funding Request	DOWNTOWN REVITALIZATION	LIFE SCIENCES CLUSTER	WORKFORCE TRAINING	REGIONAL CLUSTER PLAN	OPPORTUNITY AGENDA	VETERANS
IMPLEMENT SMART GROWTH									
83680	Akron (V)	Village of Akron WWTP Disinfection Upgrade	\$450,945						
83106	Bolivar (V)	WWTP - UV Disinfection	\$476,025						
83216	Buffalo (C)	Shelton Square - Erie Street Greenway Construction	\$500,000	X					
82343	Buffalo Place, Inc.	Buffalo Place NYMS Program	\$500,000	X					
80099	Buffalo Sewer Authority	Hertel South RTC	\$2,850,000						
82655	Busti (T)	Lakewood and Busti Precision Swale Retrofits	\$202,478						
82188	Caneadea (T)	Town of Caneadea EPG for Disinfection	\$30,000						
83246	Chautauqua (T)	Sewer District No 1 Extension 1 North	\$2,006,000						
82290	Chautauqua County	NCLSD District Maintenance Facility	\$75,000						
84052	Chautauqua County	Sewer Extension for West Side Chautauqua Lake	\$3,000,000						
82650	Chautauqua County	Chautauqua Lake Mechanized Floating Vegetation Collection	\$375,000						
84745	Chautauqua County	9 Element Plan for Chautauqua Lake	\$202,950						
79986	Chautauqua County Dept of Planning Development	Waterfront Access Improvements	\$73,155						
80806	Chautauqua Watershed Conservancy, Inc.	Cassadaga Lakes Nature Park Acquisition	\$90,849						
83957	Community Action Organization of WNY	Fillmore Avenue Commercial Corridor	\$500,000					X	
82843	Erie County Department of Environment and Planning	Household Hazardous Waste Study Implementation	\$1,000,000						
82129	Evans (T)	Evans Sturgeon Point Marina Repair Project 2018	\$1,161,225						
84790	Gowanda (V)	Downtown Waterfront Revitalization Action Plan and Projects	\$110,500	X					
83388	Great Valley (T)	Great Valley Wastewater Engineering Planning Grant	\$50,000						
82356	Greater Lockport Development Corporation	Downtown Corridor Revitalization	\$250,000	X					
81976	Hanover (T)	Hanover Boat Launch Improvements	\$46,500						
82173	Jamestown (C)	Rehabilitation of Former Marine Midland Bank Building	\$500,000	X					
81929	King Urban Life Center	KULC Rehabilitation	\$500,000						

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CFA #	Applicant Name	Project Name	Total Funding Request	DOWNTOWN REVITALIZATION	LIFE SCIENCES CLUSTER	WORKFORCE TRAINING	REGIONAL CLUSTER PLAN	OPPORTUNITY AGENDA	VETERANS
82401	LaBella Associates	Chautauqua Avenue Facade Improvements	\$340,492						
82691	Lancaster (V)	Downtown Lancaster Revitalization Plan	\$20,000	X					
82740	Lumber City Development Corporation	Enterprise Lumber & Silo Downtown Anchor	\$315,000						
79948	Mansfield (T)	Town of Mansfield Salt Storage Facility Project	\$196,607						
83686	Middleport (V)	Engineering Planning Study	\$19,800						
83552	Niagara Falls (C)	Beech Avenue Park Improvements	\$500,000	X					
82783	Niagara Falls Water Board	Wastewater Treatment Plant Upgrades	\$5,400,000						
80877	North Tonawanda (C)	5th Avenue Infrastructure Project	\$674,825	X					
83975	Olean (C)	Allegheny River Wastewater Syphon	\$30,000						
80790	Olean (T)	Indiana Avenue Sewer Improvements	\$250,000						
82641	Ripley (T)	Main Street Sewer Replacement	\$748,736	X					
83035	Royalton (T)	Gasport Sewer District 1 WWTP Disinfection Study	\$20,000						
82118	Sloan (V)	Sanitary Pipe	\$4,356,622						
83491	Tonawanda (T)	Town of Tonawanda Sewer Improvement	\$5,000,000						
82718	University District Community Development Association, Inc.	Main Street 2020	\$20,000						
80987	Wellsville (V)	Waste Water Treatment Plant Improvements	\$540,000						
84082	West Seneca (T)	Sewer Project Improvements	\$1,383,893						
80840	Western New York Land Conservancy, Inc.	College Lodge Forest	\$328,505						
83033	Westfield (V)	Portage Inn Site Redevelopment	\$375,000						
82157	Williamsville (V)	Cadman Street Green Infrastructure	\$2,895,750	X					
84392	Wilson (V)	Sanitary Sewer System Assessment	\$30,000						

PREPARE OUR WORKFORCE

81750	Buffalo & Erie County Workforce Development Consortium, Inc.	Certified Production Technician Training	\$94,200			X			
83720	Buffalo Center for Arts and Technology	Medical Coding Workforce Training	\$99,840		X	X			
81282	Buffalo Media Resources, Inc	Workforce Investment in Fund Development for Squeaky Wheel	\$25,000			X			
84612	Challenger Learning Center of Orleans Niagara and Erie Counties	CLC-ONE Program Staff Training: GDV-DED-06117	\$29,025			X			
82572	Community Action Organization of WNY	Employment Training	\$99,872			X		X	
82953	Erie Community College	Food Preparation Safety Certificate UWT Program	\$100,000						
83135	Landies Candies Company, Inc.	Advancing Sweet Opportunities	\$32,375			X			

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CFA #	Applicant Name	Project Name	Total Funding Request	DOWNTOWN REVITALIZATION	LIFE SCIENCES CLUSTER	WORKFORCE TRAINING	REGIONAL CLUSTER PLAN	OPPORTUNITY AGENDA	VETERANS
82556	NYSARC, Inc. Erie County Chapter	Administrative Office Consolidation	\$30,635			X		X	
83771	People Inc.	Career Path Preparation Program	\$44,080			X			
81522	Salvation Army	Health Care and Quality Control Training	\$88,670			X		X	X
81643	True North Management Integrity, LLC	Erie 1 BOCES Support	\$62,000			X			

TOURISM									
83170	Artpark & Company, Inc.	Marketing to New Tourists	\$82,500						
84770	Buffalo and Erie County Historical Society	Restore, Reactivate, Reconnect: The Buffalo History Museum's Resource Center	\$574,400						
82194	Buffalo Erie County Public Library	Erie Canal Community Programming	\$25,000						
84231	Buffalo Niagara Heritage Village	Erie Canal Recreation Project (ECRP)	\$75,000						
74773	Buffalo Society of Natural Sciences	Buffalo Museum of Science Grand Stairway Restoration	\$400,000						
81431	Buffalo Society of Natural Sciences	Find Why Marketing Campaign	\$111,375						
80137	Burchfield Penney Art Center	Women's Suffrage Commemoration	\$42,000						
83068	D'Youville College	Kavinoky Theatre Improvement	\$35,000			X			
83670	Historic Cattaraugus Corporation	Historical Cattaraugus Hotel Project	\$500,000	X					
82596	Historic Lockport Mill Race, Inc.	Historic Lockport Mill Race Revitalization	\$150,000	X					
81673	Lockport Locks Heritage District Corporation	Lock Tender Tribute	\$150,000	X					
84898	New York Cider Association	Market New York Craft Beverage Agritourism Cider on the Canal	\$61,313						
84105	North Tonawanda (C)	Erie Canal Sweeney Trail Extension	\$467,900						
84237	Oakwood Cemetery Heritage Foundation, Inc.	Oakwood Cemetery Heritage Tourism Project	\$500,000						
84308	Olean Business Development Corporation	Downtown Olean Marketing Initiatives	\$93,750	X					
84087	Springville Center for the Arts, Inc.	Arts Parsonage Acquisition	\$45,978						
82577	Visit Buffalo Niagara	Buffalo Wing Trail Marketing Initiative	\$50,000						

HEALTH LIFE SCIENCES									
82470	Kaleida Health	Occupational Skills Training	\$70,754		X	X			

PARTICIPATION: WORK GROUPS

The work groups played a vital role in the early planning stages of the WNY REDC and the development of the regional plan. Some work groups continue to serve as a forum for sharing information, learning from best practices, and scoring CFAs; while other WNY REDC work groups transitioned into the role of assisting with implementation of the Buffalo Billion initiatives. The work groups are designed to be flexible to adapt to the ever-changing economic development needs, and the transition from planning to implementation. Because many of our work group members work across groups and because many work groups are interrelated, all member names are listed under broad strategies. Work groups continue to evolve yearly as needs change and to avoid redundancies.

Our work group members drive strategies to action



Smart Growth WORK GROUPS

Smart Growth Score Group

Reviews and scores all smart growth CFA applications.

One Region Forward Implementation Council

Guides the implementation agenda for One Region Forward, the regional sustainability plan for Erie and Niagara counties.

Better Buffalo Fund Advisory Group

Oversees the implementation of the Better Buffalo Fund.

Northland Corridor Stakeholder Committee

Community-driven group that provides guidance for the redevelopment of the Northland Corridor project. An extension of the former **Opportunity Agenda** work group.

Downtown Revitalization Initiative Group

Reviewed applications and interviewed applicants that participated in the DRI in 2018.

Olean DRI Local Planning Committee

Local committee that worked with state agencies and consultant to guide investment decisions in Olean, the 2017 DRI winner.

East Side Corridor Advisory Group

Guides the implementation of the East Side Corridor Economic Development Fund and explores opportunities for co-investment. An extension of the former **Opportunity Agenda** work group.

Erie Street Waterfront Connection Work Group

Provides guidance for the Erie Street project.

Mayor William Aeillo, *City of Olean*

Deanna Alterio-Brennan, *YWCA of the Niagara Frontier*

Chuck Banas, *Partners for a Livable WNY & Chuck Banas Design*

Julie Barry, *Erie County*

Tuona Batchelor, *City of Buffalo*

Christopher Bauer, *NYS Department of State*

Jeff Belt, *SolEpoxy*

Paul Beyer, *NYS Department of State*

Benjamin Bidell, *Niagara County*

Vicki Blessing, *Park Center Development*

Lavea Brachman, *Ralph C. Wilson, Jr. Foundation*

James Bragg, *City of Niagara Falls*

Nancy Brock, *M&T Bank Charitable Foundation*

Paul Brown, *Buffalo Building & Construction Trades*

Marjorie Bryen, *Hard Manufacturing*

Modesto Candelario, *Buffalo Municipal Housing Authority*

Barbara Carson-Jones, *Delavan Grider Community Center/Metro Community Development Corporation/Inner City Learning Center*

Reverend Jeffery Carter, *Ephesus Ministries*

Frank Cirillo, *NYS Department of Transportation*

Jody Clark, *Seneca Nation of Indians*

Larry Cook, *John R. Oishei Foundation*

Michael Cropp, *Independent Health*

Beverly Crowell, *Chelsea Block Club and Northland Beltline Taxpayers Association*

Richard Cummings, Jr., *Black Chamber of Commerce/ARC Communications*

James Cuozzo, *NYS Department of Transportation*

Janique Curry, *Erie County Medical Center*

Colleen DiPirro, *Amherst Chamber of Commerce*

Kelly Dixon, *Greater Buffalo-Niagara Regional Transportation Council*

Brad Dossinger, *M&T Bank Charitable Foundation*

Susan Dundon, *Ralph C. Wilson, Jr. Foundation*
Willie Dunn, *Niagara Falls Housing Authority*
Amy Dvorak, *Erie County*
Kimberly Faison, *Ralph C. Wilson, Jr. Foundation*
Timothy Finan, *Olean General Hospital*
Michael Finn, *City of Buffalo*
Rebecca Gandour, *City of Buffalo*
Seyed Ghasemi, *City of Buffalo*
Pastor William Gillison, *Mt. Olive Baptist Church*
Paul Gonzales, *City of Olean*
Rosa Gonzalez, *R Gonzalez Consulting/Erie Community College*
Beth Gosch, *Western New York Foundation*
Dean Gowen, *Wendel*
Arthur Hall, *City of Buffalo*
Walter Hobson, *Hobson's Cleaners*
Paul Hogan, *John R. Oishei Foundation*
Ada Hopson-Clemons, *Masten Block Club Coalition*
Delores Jacobs, *Delavan Grider Community Center/Metro Community Development Corporation*
Dr. Matrecia James, *St. Bonaventure University*
Jill Jedlicka, *Buffalo Niagara Waterkeeper*
Adam Jester, *Green Acres, etc.*
John Johnson, *Town of Porter Supervisor*
Cornelius Johnson, *Citizens Alliance*
Darren Kempner, *Niagara Frontier Transportation Authority*
Lisa Kennedy, *Greater Buffalo Niagara Regional Transportation Council (GBNRTC)*
State Senator Timothy Kennedy
Michael Leydecker, *Wendel*
Beth Lisi, *Jamestown Community College, Olean*
Crystal Loffler, *NYS Department of Homes and Community Renewal*
Keith Lucas, *City of Buffalo*
Susan Marra, *Old Library Inn & Events*

Cara Matteliano, *Community Foundation for Greater Buffalo*
Jean McKeown, *Community Foundation for Greater Buffalo*
Janice McKinnie, *True Community Development Corporation*
Ryan McPherson, *Western New York Environmental Alliance*
Brendan Mehaffy, *City of Buffalo*
Blythe Merrill, *John R. Oishei Foundation*
Brandye Merriweather, *Buffalo Urban Development Corporation*
Oswaldo Mestre, *City of Buffalo*
Michael Metzger, *SUNY Fredonia*
Della Moore, *African American Center for Cultural Development*
James Morrell, *Niagara Frontier Transportation Authority (NFTA)*
Hal Morse, *Greater Buffalo Niagara Regional Transportation Council*
Katie O'Connor, *M&T Bank Charitable Foundation*
Bill Parke, *City of Buffalo*
Jennifer Parker, *Black Capital Network/Jackson Parker Communications LLC*
Assemblywoman Crystal Peoples-Stokes
Katie Pieri, *Community Foundation for Greater Buffalo*
Jeff Plesh, *Plesh Contract Packaging*
Reverend Kinzer Pointer, *Greater Buffalo United Ministries/Concerned Clergy Coalition of Western New York*
Andy Rabb, *City of Buffalo*
Annie Rafi, *Brother's Bistro*
Eric Reich, *Campus Labs*
Mike Riegel, *Belmont Housing Resources of WNY*
Katherine Rougeux, *New York Power Authority*
Evelyn Sabina, *Dream it Do it & Olean Business Development*
John Seyegh, *Jamestown Community College, Olean*

Amy Sherburne, *Union Tea*
Robert Shibley, *University at Buffalo, School of Architecture & Planning*
Lenny Skroll, *NYS Department of Homes and Community Renewal*
Bill Smith, *Buffalo Niagara Medical Campus*
Demone Smith, *Buffalo Employment & Training Center*
Abby Snyder, *NYS Department of Environmental Conservation*
Larry Sorokes, *Olean Business Development*
Laura Smith, *Buffalo Niagara Partnership*
David Stebbins, *Buffalo Urban Development Corporation*
Kimberly Stephens, *Bridges Development*
Jim Stitt, *Cutco*
Johanna Walczyk, *Local Initiative Support Corporation, Buffalo*
Kevin Watkins, *Cattaraugus County Health Department*
Nona Watson, *City of Buffalo*
Maria Whyte, *Erie County*
Councilmember Ulysses O. Wingo, *City of Buffalo*



Entrepreneurship WORK GROUPS

Business Assistance and Entrepreneurship Score Group

Reviews and scores all entrepreneurship CFA applications.

43North Mentorship Committee

Oversees mentoring offered to winners.

Innovation Hub Work Group

Guides the operationalization of the fund, programs and facility renovations included as part of this initiative.

Lauren Baynes, 43North

Alan Belicha, University at Buffalo

Hadar Borden, University at Buffalo

Robert Brady, Moog, Inc. - Retired

Mike Brown, University at Buffalo

Sykhre Brown, University at Buffalo

Martin Casstevens, University at Buffalo

Tim Dee, University at Buffalo

Jeff Dunbar, University at Buffalo

Esther Eagan, University at Buffalo

Patrick Emerling, Roswell Park Comprehensive Cancer Center

Julianna Fortain, University at Buffalo

Mike Fowler, University at Buffalo

Sara Goodman, University at Buffalo

Alex Gress, 43North

Kathryn Helfer, University at Buffalo

Smitha James, University at Buffalo

Kimberly Kohl, University at Buffalo

Tracy Krawcyk-Schiedel, University at Buffalo

Jordan Levy, Softbank Capital NY

Paul Murawski, University at Buffalo

Tom Murdock, University at Buffalo

Ogechi Ogoke, University at Buffalo

Christina Orsi, University at Buffalo

Alex Pelc, University at Buffalo

Matt Pelkey, Colligan Law

Ron Place, University at Buffalo

Diane Plinke, University at Buffalo

Jeff Rehler, University at Buffalo

Eric Reich, Campus Labs

Sara Sanchez Monsalve, University at Buffalo

Sandra Small, University at Buffalo

Michael Ulbrich, Buffalo Manufacturing Works

Tom Ulbrich, University at Buffalo

Melinda Vizcarra, Becker Farms & Vizcarra Vineyards

Ben Wang, University at Buffalo

Natalie Weil, University at Buffalo

Tammy Wnuk, University at Buffalo

Mark Zupan, Alfred University



Workforce WORK GROUPS

Workforce Development Score Group

Reviews and scores all workforce CFA applications.

Burgard High School Working Group

Guides the development of the Advanced Manufacturing Program at Burgard High School.

Workforce Development Challenge Advisory Group

Advises on the implementation of the Workforce Development Challenge.

Regional Talent Attraction Work Group

Advises on the design, planning and implementation of a multi-pronged approach to attract talent to the region.

Deanna Alterio-Brennan, YWCA of the Niagara Frontier

Sharon Belton-Cottman, Buffalo School Board

Carolyn Bright, NYS Department of Labor

Peter Burakowski, 43North

Craig Clark, Alfred State College

Marianne Dixon, Buffalo Public Schools

Susan Dundon, Ralph C. Wilson, Jr. Foundation

Rosa Gonzalez, R Gonzalez Consulting/Erie Community College

Alex Gress, 43North

Rob Harris, Buffalo Public Schools

Katherine Heinle, Buffalo Public Schools

Jenna Kavanaugh, Invest Buffalo Niagara

Michael Leopold, Buffalo Public Schools Adult Education

Brenda McDuffie, Buffalo Urban League

Brian McNamara, Burgard High School

James Napoor, Buffalo Public Schools

Danielle Schwanekamp, Buffalo Public Schools

Jamie St. John, Burgard High School

Jeff Stevens, Alfred State College

John Suchy, Buffalo Public Schools Adult Education

Tracey Travis, Burgard High School

Steven Tucker, Northland Workforce Training Center

Michael Ulbrich, Buffalo Manufacturing Works

Charlene Watson, Burgard High School

James Weimer, Buffalo Public Schools



Tourism WORK GROUPS

Tourism, Arts, and Cultural Score Group

Reviews and scores all tourism CFA applications.

Katherine Conway-Turner, *SUNY Buffalo State*

Dottie Gallagher, *Buffalo Niagara Partnership*

Thomas Kucharski, *Invest Buffalo Niagara*

Jennifer Parker, *Jackson Parker Communications*



Advanced Manufacturing WORK GROUPS

Buffalo Manufacturing Works Founders Council

Advises in the development and implementation of Buffalo Manufacturing Works.

Christian Bak, *Bak USA*

William Baron, *Pfannenberg*

Keith Blakely, *The InVentures Group*

Connie Buynacek, *Moog*

Peter Coleman, *Buffalo Niagara Manufacturing Alliance*

Alan Everett, *Everfab*

Paul Hojnacki, *Maclean-Fogg*

Larry Megan, *Praxair*

Adam Pratt, *Sherex*

Benjamin Rand, *Insyte Consulting*

Tony Sammarco, *Harper International*

John Somers, *Harmac Medical Products*

Clayton Spaeth, *Rem-Tronics*

Tony Staub, *Staub Inc.*

Mark Swihart, *University at Buffalo*

Steven Tucker, *Northland Workforce Training Center*

Craig Turner, *World Trade Center Buffalo Niagara*

Michael Ulbrich, *Buffalo Manufacturing Works*

Ben Whiting, *Whiting Door*

PARTICIPATION: THE PROJECT PIPELINE

HOW DO WE EXPAND AND DIVERSIFY THE CFA PIPELINE?



Identify projects early on



Ensure success from the start



Expand access to state resources



Serve diverse populations



Build capacity in small communities

HOW DO WE UNIFY THE REGION AROUND OUR SHARED STRATEGIES?

Meet one-on-one with community leaders

Encourage participation in the Downtown Revitalization Initiative

ONGOING ENGAGEMENT EFFORTS

In 2018, the voluntary **Letter of Intent (LOI)**, used to identify CFA projects and technical assistance needs of applicants well before the CFA is released, was again open year-round to applicants. We received 29 LOIs—the largest number compared to other rounds. Immediately following the release of the 2018 CFA, the WNY REDC held **two CFA workshops and three CFA public information sessions** for potential applicants to learn about available funding programs. There were a total of 320 participants across the events which spanned all five counties. In January 2018, ESD held a **Grantee Orientation Workshop** to walk participants through the steps to successfully administer, manage and report on their recently announced Round 7 ESD Capital Grant Fund projects. The WNY REDC's participation in the **MWBE Expo** ensures the CFA pipeline includes diverse projects. In 2018, the WNY REDC replicated the successful 2016 and 2017 **DRI public engagement process** by hosting an information session and webcast presentation with a total of 66 participants; and forming a WNY REDC committee to review applications and participate in applicant interviews. Engagement with all DRI applicants is helping to build a stronger CFA project pipeline.

Engagement in the DRI Process in Olean

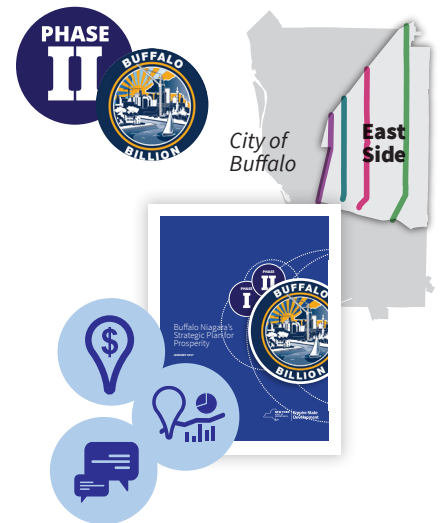
As winner of the 2017 DRI, Olean received technical support from state and private sector planning experts and a locally established DRI Local Planning Committee to produce a Strategic Investment Plan submitted to the State in February. The Local Planning Committee was co-chaired by a member of the WNY REDC and other WNY REDC members served on the Committee. Public engagement was a crucial element of the plan and included public meetings, Local Planning Committee meetings, door-to-door outreach and an online survey. Based on stakeholder input, a refined list of projects was reviewed using a set of criteria including cost, impact, public support and feasibility.

Participation in the Buffalo Billion

There were multiple public events in 2017/2018 to further engage the public in Buffalo Billion initiatives. There were information sessions on applying to Round 3 of the **Better Buffalo Fund** and Round 1 of the **Workforce Development Challenge** that included a webcast presentation. There were public meetings to inform the design of the **Niagara Scenic Parkway North removal**, new **Buffalo Train Station** and **Erie Street Waterfront Connection** projects.

PARTICIPATION: EAST SIDE CORRIDOR ECONOMIC DEVELOPMENT FUND

Phase II of the Buffalo Billion focuses on ensuring that all Western New Yorkers have an improved quality of life, and includes programs targeted at revitalization in some of the City's most underserved neighborhoods. As part of this strategy, \$50M is dedicated to the revitalization of Buffalo's East Side through transformational investments in targeted areas along four East Side Commercial Corridors (see page 38).



In 2018, the WNY REDC, ESD and the City of Buffalo worked together to develop an inclusionary strategy for investment through this East Side Corridor Economic Development Fund that involves broad East Side stakeholder participation and a unique partnership with other funders that results in a solid plan for the \$50M state investment, a strategy for co-investment with other funders, and a unifying voice for the community.

STAKEHOLDER PARTICIPATION: EAST SIDE CORRIDOR ECONOMIC DEVELOPMENT FUND

Stakeholder Meetings

ESD hosted four stakeholder meetings focused on each of the corridors to present information about the fund, as well as research and analysis on the target investment areas that will form the basis for a final report and investment portfolio. Following a presentation, participants were invited to talk with staff about project ideas and submit short forms about their projects. There were also experts on housing, transportation, social services, small business development, crime and safety, and the City's division of citizen services to answer questions and gather feedback from the community about their shared priorities for the corridors. This feedback is valuable for long-term planning beyond this source of funding and will be included in the final report. We had 130 attendees and received 104 project submissions.

Project Listening Session

Eligible projects were then invited to meet with staff to discuss their projects in more detail in what we called listening sessions. Through over 40 listening sessions, each project was given a half hour to allow for a short project presentation, discussion/Q&A and a debrief for the staff reviewers.

Technical Assistance

Following the Listening Sessions, projects that were strong candidates for the East Side Corridor Economic Development Fund and had some readiness to complete a project within three years were provided with technical assistance to further develop their projects. The technical assistance team (the UB Regional Institute, Highland Planning, Roxanne Kise Consulting and Watts Architecture and Engineering) worked with project partners to review existing plans, conduct site visits, perform building assessments, provide design consultation, and work on budget



development to help them plan for and implement their projects. Projects that weren't ready to proceed or were outside of the scope of the East Side Corridor Development Fund were assisted in finding relevant funding sources through our funding partners or, at a minimum, will be listed as a longer-term project or priority in our final report for future consideration.

Partnerships with other funders

The East Side Corridor Economic Development Fund is not enough to fund all opportunities. Research and analysis of the corridors and engagement with community stakeholders revealed many critical priorities to achieve economic stability on Buffalo's East Side that go beyond the goals and means of the Fund. The WNY REDC and ESD are working closely with its partners in government—the City of Buffalo, Erie County, members of the State Agency Resource Team—as well as local philanthropic foundations to explore opportunities to co-invest in projects that meet additional community goals than the East Side Economic Development Fund can accomplish alone.

Our funding partners were engaged throughout the East Side Corridor Economic Development Fund process to understand how funders might be able to match state funds or provide bridge loans or construction financing to cover upfront costs; learn how the state's capital funds could be combined with operational support and other types of support from foundations to better build organizational capacity and set projects up for success; and to tap into local funders' on-the-ground knowledge to



Participants at stakeholder meetings held in Spring 2018 provided feedback on shared priorities for the East Side Corridors.

uncover projects that could have a long-term impact on the East Side. Funders participated in stakeholder meetings and listening sessions to better understand where there could be opportunities for co-investment.

PARTICIPATION:

ENGAGEMENT AND SUPPORT OF THE PUBLIC AND LOCAL OFFICIALS

PROGRESS IN 2018

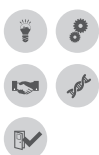
WNY REDC and staff conducted meetings and tours with local government officials to further understand community needs, collaborate on projects, connect municipal partners with state agency representatives, strategize on ways to enhance business climates or foster community revitalization and overall further the WNY REDC's goals.

FUTURE ACTIONS IN 2019

The WNY REDC will continue these one-on-one meetings in 2019 with a particular emphasis on small and rural communities to align their priorities with regional smart growth strategies and make connections to technical assistance resources that ultimately result in future CFA applications.

COUNTY	STRATEGIES PROMOTED BY COUNCIL	ENGAGEMENT & COLLABORATION
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ERIE



TOWN OF AMHERST. Met with Town officials regarding the reuse of the Boulevard Mall and St. Mary of the Angels Motherhouse project.

VILLAGE OF ANGOLA. Met with Village officials to discuss the 1882 Nickel Plate Depot relocation, a Restore NY project.

VILLAGE OF BLASDELL. Met with Village officials to discuss Restore NY award.

CITY OF BUFFALO. Numerous meetings with the City re: East Side commercial corridors, the Erie Street Waterfront Connection project, and Better Buffalo Fund projects.

ASSOCIATION OF ERIE COUNTY GOVERNMENTS. Attended monthly meeting to inform and promote CFA workshops and MWBE Expo.

ERIE COUNTY. Ongoing meetings with Erie County officials regarding the Bethlehem Steel site.

TOWN OF EDEN. Met with Town officials to discuss master plan and future projects.

TOWN OF EVANS. Met with Village officials to discuss a Restore NY project.

VILLAGE OF GOWANDA. Met with Village officials to discuss the Smart Growth Community Fund award and attended public hearing on Hollywood Theatre.

VILLAGE OF HAMBURG. Met with Village officials for update on Village projects.

CITY OF LACKAWANNA. Met with City officials to discuss the Smart Growth Community Fund award.

VILLAGE OF LANCASTER. Discussed feasibility study progress and Smart Growth Community Fund.

CITY OF TONAWANDA. Met to discuss the Smart Growth Community Fund.

TOWN OF TONAWANDA. Met with Town officials and community representatives regarding the industrial water, once supplied by NRG at the Huntley plant.

VILLAGE OF SPRINGVILLE. Worked with Village officials on revitalization plan.

NIAGARA



NIAGARA COUNTY. Attended several meetings of Niagara County Industrial Development Agency (IDA) and Leaders Encouraging Action & Progress (LEAP), a local community committee discussing the IDA, ESD programs and regional issues.

NIAGARA COUNTY. Attended the Lake Ontario Flooding Business workshop.

CITY OF NIAGARA FALLS. Multiple meetings on numerous projects. Collaborated with City officials on newly-funded projects including Niagara Falls Southend Gateway Revitalization District, the National Heritage Area regarding Discover Niagara Shuttle and the Aquarium Jellyfish Exhibit.

CITY OF NORTH TONAWANDA. Met with City officials on Smart Growth Community Fund.

CITY OF LOCKPORT. Met with City officials on multiple projects.

CHAUTAUQUA



CITY OF DUNKIRK. Met with City Officials on Smart Growth Community Fund and Restore NY projects.

VILLAGE OF FREDONIA. Met to discuss the Smart Growth Community Fund.

CITY OF JAMESTOWN. Multiple meetings regarding the National Comedy Center and the DRI.

NORTHERN CHAUTAUQUA COUNTY LOCAL ECONOMIC DEVELOPMENT(LED) GROUP. Met with the LED group made up of business, government and community members with a focus on development in northern Chautauqua County.

VILLAGE OF WESTFIELD. Attended the NYS Concord Grape Summit.

CATTARAUGUS



TOWN OF ASHFORD. Met with Town officials and NYSDERDA representative on solar and wind farm.

CATTARAUGUS COUNTY ECONOMIC DEVELOPMENT TEAM. Met with this group comprised of the IDA, Department of Economic Development, City of Olean officials, Chamber of Commerce staff, and Southern Tier West members for bi-monthly meetings to discuss economic development challenges and issues in Cattaraugus County.

CITY OF OLEAN. Multiple meetings on DRI award.

CITY OF SALAMANCA. Met with City officials and DOT regarding an exit off I-86.

ALLEGANY



ALLEGANY COUNTY MANUFACTURERS COUNCIL STEERING COMMITTEE. Attended a regular meeting with this group of Chamber of Commerce business leaders, government officials and education institutions to promote business growth.

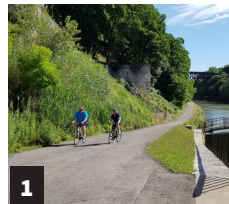
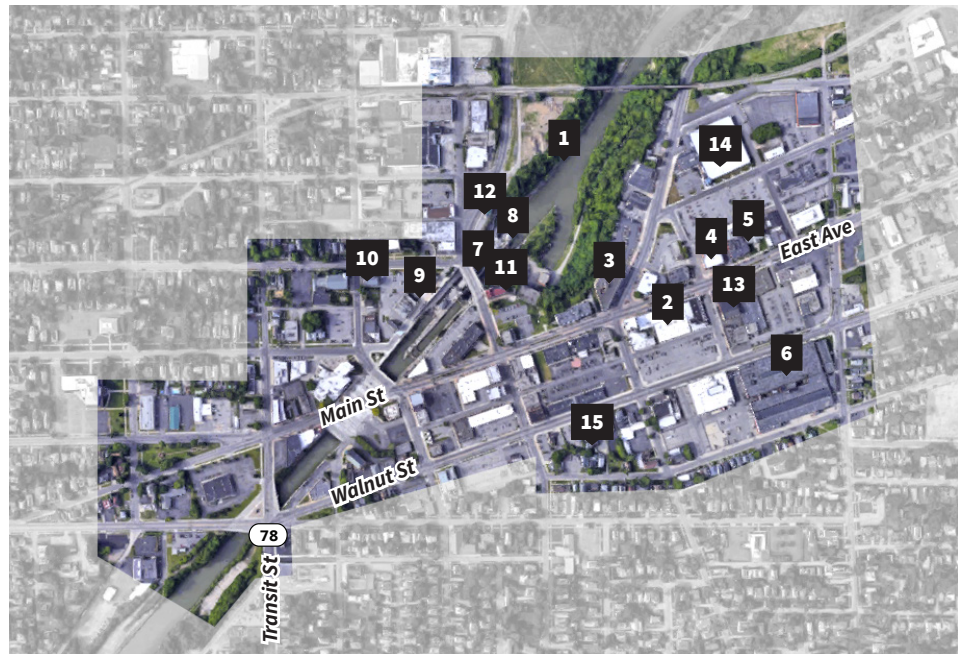
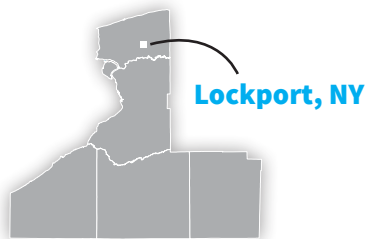
VILLAGE OF ALFRED. Met to discuss the Smart Growth Community Fund.

DOWNTOWN REVITALIZATION PLAN ROUND THREE

Winner 2018 - Lockport, NY

Lockport is coming alive with new businesses.

With over 20,000 residents, the City of Lockport anchors the eastern end of Niagara County. The downtown neighborhood is currently home to approximately 315 businesses, and 1,360 employees. As the seat of Niagara County, downtown Lockport plays host to municipal agencies and nonprofit organizations. Recent economic development successes and ongoing projects developed around Lockport's rich Erie Canal history have downtown Lockport trending in the right direction and on the cusp of a true transformation.



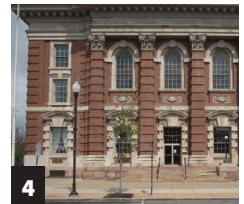
1
Erie Canalway Trail



2
F&M Building



3
Bewley Building



4
Historic Post Office



5
YMCA Facility



6
Harrison Place



7
Flight of Five



8
Locks District Museum



9
Canal Street Development



10
Erie Canal Discovery Center



11
Old City Hall/Flight of Five Winery



12
Lockport Cave and Underground Boat Ride



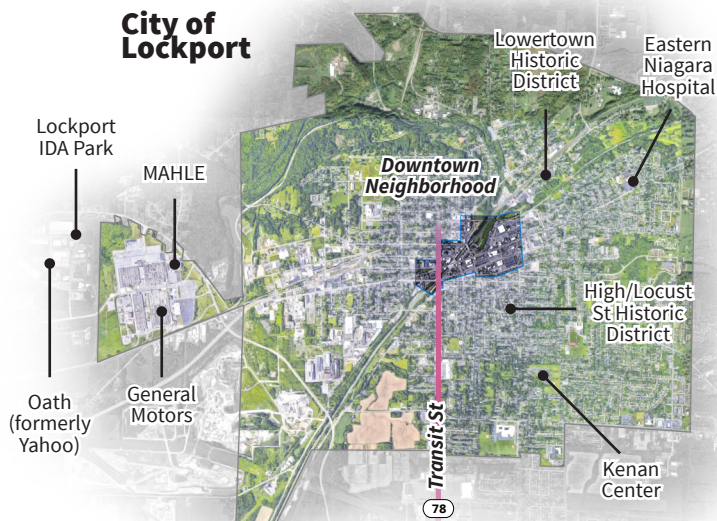
13
Historic Palace Theatre



14
Cornerstone CFCU Arena



15
The Tuscarora Club



PHYSICAL CHARACTERISTICS

Lockport's history is undeniable in shaping the physical characteristics of its downtown neighborhood today. The City developed at the beginning of the 1800s around the construction of the Erie Canal and, in particular, the series of adjacent locks connecting the waterway that allowed boats to navigate the Niagara Escarpment. This engineering marvel, now known as the Flight of Five, created hydropower opportunities that in the early 20th century fueled a surge in industry immediately adjacent to the locks and the canal. The most prolific of these companies was Harrison Radiator, employing thousands in Lockport's downtown well into the 1980s. During the 1960s and 70s, however, Lockport, like many other communities, took advantage of the Federal Urban Renewal Program, which resulted in demolitions and partial redevelopment of its central business district. At the same time, Lockport suffered economic decline due to the loss of its industrial base and depopulation of its urban center. Today, at about 15 city blocks, the downtown neighborhood is a compact central business district that serves commercial and governmental uses. Originally this area contained numerous 3- and 4-story, contiguous, nineteenth-century commercial buildings, but was significantly transformed through Urban Renewal efforts. Still, a wide array of architectural styles and uses, ranging from both early and later commercial buildings to industrial examples, can be found in the downtown neighborhood. This historic inventory of often underutilized or vacant mixed-use properties offers Lockport great potential.

PUBLIC INFRASTRUCTURE

The downtown neighborhood is both walkable and bikeable with "complete streets" infrastructure. The **Erie Canalway Trail** bisects the downtown neighborhood, creating a "green ribbon" of park space along the canal and connecting downtown to other local and regional amenities, as well as a network of trails and bike paths that will eventually connect all the way to Buffalo's waterfront. There are opportunities to improve upon the downtown neighborhood's walkability and accessibility by creating better connections to adjacent residential neighborhoods, including two **National Register Historic Districts**.

HOUSING

Currently, there are less than 10 market-rate apartments located in the downtown neighborhood. At the same time, downtown Lockport has existing stock of developable, mixed-use properties including the **F&M Building**, the **Bewley Building**, the **Historic Post Office**, the soon-to-be-vacant **YMCA facility**, and **Building 3 of Harrison Place**, that present unique opportunities for a blend of affordable, market-rate, and luxury housing. According to a 2015 market analysis, there is a conservative demand for 154 new market-rate apartments in downtown Lockport. Lockport is poised to capitalize on its existing physical inventory to create mixed-use and residential opportunities that will attract a skilled workforce to live in the downtown neighborhood and contribute to Lockport's revitalization.

INDUSTRY ASSETS

Recent job growth in target industry clusters (i.e. advanced manufacturing, professional services, health care, agribusiness, and tourism) within downtown Lockport and at nearby employment centers is attracting young professionals to the area. The former Harrison Radiator plant, now called **Harrison Place**, is home to more than 50 businesses and approximately 250 employees. Over 100 of these are employed by Trek, Inc., a high-tech electronics company. Since 2015, a microenterprise program supported 22 new startups or small business expansions creating more than 50 jobs (mostly downtown) ranging in diversity from a comic book store to a bubble tea cafe to a machine job shop. The Transit Street corridor (with recent developments like the New York Beer Project brewery) and the Lockport IDA Park (home to Oath, formerly Yahoo!, which employs over 200 people) are in close proximity to downtown and accessible via public transportation. Other large employers in the area are General Motors and MAHLE (formerly Delphi) which anchor the west end of Lockport and combined employ almost 2,000 workers. Eastern Niagara Hospital employs approximately 400 workers.

TOURISM ASSETS

The **Flight of Five** is the marquee tourism economic development driver in the City of Lockport. The City has taken a strategic approach to redefine the original heart of downtown—Canal Street and the Locks District—around its Erie Canal history and the Flight of Five restoration. The Flight of Five had two of its five locks fully restored. Once completed, the Flight of Five, and its interpretive elements which include a new replica **Canal Boat** (the Erie Traveler), the renovation of the **Locks District Museum**, and in coming years, the "The Lock Tender Tribute," a replica bronze statuary of the original 19th century lock tenders, is expected to draw 230,000 visitors annually. The redevelopment of **Canal Street** directly above the locks now features the **Erie Canal Discovery Center** and the renovation of three historic buildings for commercial use including Lake Effect Ice Cream and Steamworks Coffee. Canal Street was also enhanced with green space, a gazebo, and public art to create a true gathering place and location for public events. Other private investments include the redevelopment of the **former Lockport City Hall** for the Flight of Five Winery; and upgrades to the **Lockport Cave and Underground Boat Ride** facility. The historic **Palace Theatre**, **Kenan Center** and **Cornerstone CFCU Arena** ice skating facility built in 2014, also contribute to the array of tourist offerings in Lockport.

A community vision for downtown Lockport

The City of Lockport envisions a growing, inviting, and vibrant downtown district that is filled to capacity, serves as the heart of the Eastern Niagara County community, acts as a point of pride for residents, and attracts visitors of all ages. This progressive downtown, built around the Erie Canal, will offer residential and commercial opportunities including dining, shopping, art, entertainment, parks, and events in a friendly and welcoming environment. The integrity and character of Lockport's unique canal community will be a showcase for the region, with revitalized buildings, attractive storefronts, and residential options – providing a walkable, livable, and sustainable community.

Improve walkability, connectivity and access.	Streetscape improvements	Narrow pedestrian crossing areas and add bike lanes to West Main Street, Main Street, and East Avenue. Connect neighborhoods to downtown: Lock Street closure, Pine Street Bridge streetscaping projects, improvements to Washburn Street. Additional streetscape improvements: Chestnut Street and Frontier Place
	Trail Development	Two new pedestrian/bicycle trails will be established that connect downtown and residents to the Erie Canal, including a short network of trails near the Spalding Mill Building and a trail that will connect Washburn Street to Lowertown, crossing the City-owned former Dussault Foundry site, and traversing down the Niagara Escarpment to the Erie Canal.
	Lockport Harbor & Marine Center	Phase I of a new Harbor & Marine Center is located on a 3.79 acre parcel (Upper Terminal Site) located on the north side of the canal between the Stevens Street Bridge and the Genesee Street Bridge owned by the New York State Canal Corporation. The proposed improvements would include 750 linear feet of floating docks for approximately 18 vessels, a boater services building, and an outdoor gathering area.
	Spaulding Mill Building & Historic Mill Race	Repurpose Spaulding Mill and the historic Mill Race to increase accessibility to the Erie Canal and interpret Lockport's technological history through a network of trails, wayfinding and signage, the construction of a rooftop pavilion, and façade improvements.
Invest in publicly controlled economic drivers to support small business growth and tourism.	Harrison Place	Improve accessibility/walkability through and around the Harrison Place campus; utilization of the facility's roof for solar power as well as public space; and aesthetic improvements such as landscaping, façade improvement, and window replacement. Prepare Building 3 for full-scale redevelopment and make the property more attractive to developers. This initial investment will level the floor, repair a portion of the roof, replace windows, establish retail space on the first floor, including space for a winter indoor market, and make necessary HVAC upgrades.
	Tuscarora Club	Create a mixed-use facility, re-establishing the dining and events venue on the first floor and addressing the City's lack of market-rate housing with the creation of apartments on the second and third floors.
Provide public support to leverage key private sector investments and expand downtown housing opportunities.	Historic Post Office/ YMCA	Provide gap financing for two neighboring properties with the potential for mixed-use development.
	F&M Building	Purchase and provide partial funding for the redevelopment of the iconic building and an adjacent property for first floor retail/commercial space and 10 market-rate apartments as well as streetscape improvements to Frontier Place.
	Bewley Building	Provide gap financing for the redevelopment of the Bewley Building to help address the need for market-rate housing in downtown Lockport.



Why WNY REDC selected Lockport

The City of Lockport was selected for the DRI due to its compact size and walkability, its rich history and unique characteristics, and the presence of large employers, small businesses and anchor institutions. Lockport is ready for a DRI award with extensive planning efforts and implementing smart growth policies in recent years including a Local Waterfront Revitalization Plan, a Brownfield Opportunity Area plan, South Street Initiative Community Needs Assessment, establishing the Niagara Orleans regional land bank, becoming a member of Energize NY, and developing Community Specific Design Guidelines for downtown Lockport. Lockport has the leadership, strong desire, and organizational infrastructure through the City of Lockport's economic development agency, the Greater Lockport Development Corporation (GLDC), to implement creative, forward-thinking projects in accordance with community planning processes. GLDC and its private and public partners also proved their ability to implement and use state funds to leverage private investment as evidenced by the redevelopment of existing building stock and infrastructure improvements especially along Canal Street, the implementation of two New York Main Street grant programs and the development of an array of tourism assets.

ADVANCING REGIONAL STRATEGIES

Lockport is committed to adhering to **smart growth** principles beginning with the revitalization of the Canal District and leveraging the Erie Canalway Trail. Lockport will continue these efforts by creating economic opportunities through adaptive reuse of historic structures, creating a range of housing opportunities in the downtown neighborhood, and establishing multi-modal connections to the downtown neighborhood. To **foster a culture of entrepreneurship**, Lockport established a microenterprise grant and technical assistance program. Harrison Place Business Incubator provides start-up support services and offers hands-on-training to attract and grow new businesses. To attract and retain a dynamic **workforce**, Lockport is focused on developing housing opportunities downtown. In terms of employment sectors, Lockport will continue to build upon its **manufacturing** sector—a leading industry in Niagara County that benefits from low-cost hydroelectric power; **professional services** boosted by the 190,000 square foot Yahoo! data center (now Oath) in the Town of Lockport's Industrial Park; and **tourism** fueled by Lockport's Erie Canal history and proximity to agri-tourism attractions.



DRI Committee

Deanna Alterio-Brennan, *YWCA of Niagara*

Joan Aul, *M&T Bank and Greater Lockport Development Corporation*

Gary Bennett, *NFTA*

Paul Brown, *Buffalo Building & Construction Trades*

Becky Burns, *Niagara County Community College*

Kathleen DiMillo, *Hunt Real Estate*

Jessica Dittly, *Lockport Main Street, Inc.*

Amanda Farrell, *Councilwoman, City of Lockport*

Amy Fisk, *Niagara County Economic Development*

Dave Kinyon, *Locks Heritage District Corporation*

Tom Mancuso, *Mancuso Group*

Anne McCaffrey, *Eastern Niagara Hospital*

Kevin McDonough, *Resident and Preservationist*

Rolando Moreno, *City of Lockport*

Brian Smith, *City of Lockport*

Chris Smith, *Grigg Lewis Foundation*

Jeff Tracy, *Starpoint School District*

Shelly Unocic, *Lockport Ice Arena and Sports Center*

David Wohleben, *Mayor, City of Lockport*

Full List of All CFA Funded Projects

STATUS	CFA #	Applicant Name	Project Name	Agency	Program	Award Amount	Total Project Cost	Disbursement to date
ROUND 1								
●	3772	Allegany County	Cleaner Greener Communities Phase I: Regional Sustainability Planning Grants	NYSERDA	Cleaner, Greener Communities Regional Sustainability Planning	\$998,224	\$998,224	\$998,244
●	4566	Allegany County Chapter Nysarc, Inc.	Worker Skills Upgrading	DOL	Business Hiring and Training Incentives - Worker Skills Upgrading	\$12,300	\$12,300	\$12,300
●	14162	Almond (T)	Severely Substandard Housing Rehabilitation Program	HCR	CDBG - Housing	\$400,000	\$400,000	\$400,000
●	2464	Artpark And Company, Inc.	Artpark Amphitheater	Parks	Park Acquisition, Development and Planning	\$391,150	\$2,650,000	\$391,150
●	14143	Bishop Sheen Ecumenical Housing Foundation, Inc.	Sheen Housing Home Repair Program	HCR	Affordable Home Ownership Development	\$600,000	\$1,600,000	\$600,000
●	14139	Bolivar (V) With Richburg (V)	Water System Improvements	HCR	CDBG - Public Infrastructure	\$900,000	\$1,274,000	\$900,000
●	7304	Buffalo Arts And Technology Center, Inc.	Buffalo Center for Arts and Technology Capital	ESD	Regional Council Capital Fund	\$800,000	\$1,661,950	\$800,000
●	6821	Buffalo Computer Graphics, Inc.	Worker Skills Upgrading	DOL	Business Hiring and Training Incentives - Worker Skills Upgrading	\$45,880	\$45,880	\$43,833
●	14123	Buffalo Place, Inc.	Theatre District NY Main Street Program	HCR	New York Main Street	\$500,000	\$6,693,367	\$494,704
●	7252	Calspan Corporation	Calspan Corporation Capital	ESD	Regional Council Capital Fund	\$100,000	\$102,100	\$70,000
●	3250	Catholic Charities Of Buffalo	Worker Skills Upgrading	DOL	Business Hiring and Training Incentives - Worker Skills Upgrading	\$50,000	\$50,000	\$50,000
●	2600	Catholic Health System, Inc.	Worker Skills Upgrading	DOL	Business Hiring and Training Incentives - Worker Skills Upgrading	\$16,500	\$16,500	\$16,500
●	14156	Cattaraugus Community Action, Inc.	Housing Opportunities Program IV	HCR	Affordable Home Ownership Development	\$303,188	\$975,688	\$303,188
●	14044	Cattaraugus Community Action, Inc.	Manufactured Home Replacement Initiative II	HCR	HOME	\$749,986	\$1,020,164	\$727,905
●	14045	Cattaraugus Community Action, Inc.	Housing Opportunities Program IV	HCR	HOME	\$500,000	\$672,500	\$493,777
●	14155	Cattaraugus County	Cattaraugus County Well & Septic Replacement Program	HCR	CDBG - Housing	\$278,000	\$318,000	\$278,000
●	14159	Chautauqua County	Chautauqua County Housing Rehabilitation Project	HCR	CDBG - Housing	\$400,000	\$622,900	\$400,000
●	14160	Chautauqua County	Chautauqua County Septic & Well Repair/Replacement	HCR	CDBG - Housing	\$200,000	\$204,820	\$200,000
●	14102	Chautauqua Home Rehabilitation and Improvement Corp.	Restore 2011	HCR	RESTORE	\$75,000	\$120,000	\$75,000
●	14031	Chautauqua Opportunities Inc.	Chautauqua Restore 2011	HCR	RESTORE	\$75,000	\$151,000	\$22,185
●	6272	Community Action Organization of Erie County, Inc.	Worker Skills Upgrading	DOL	Business Hiring and Training Incentives - Worker Skills Upgrading	\$46,156	\$42,209	\$26,147
●	5106	Computer Task Group, Incorporated	Worker Skills Upgrading	DOL	Business Hiring and Training Incentives - Worker Skills Upgrading	\$49,499	\$41,689	\$41,689
●	3003	Concord Grape Belt Heritage Association, Inc.	Grape Discovery Center	Parks	Heritage Areas System Acquisition, Development and Planning	\$200,000	\$266,667	\$200,000

● COMPLETE ● ON SCHEDULE ● PROGRESSING SLOWER THAN ANTICIPATED ● CONTRACT NOT YET EXECUTED ● CANCELLED/FUNDING DECLINED

STATUS	CFA #	Applicant Name	Project Name	Agency	Program	Award Amount	Total Project Cost	Disbursement to date
●	2333	Conestoga-Rovers & Associates, Inc.	Worker Skills Upgrading	DOL	Business Hiring and Training Incentives - Worker Skills Upgrading	\$50,000	\$50,000	\$43,500
●	14122	Cuba Community Development Corporation	Home Rehab For Allegany County	HCR	HOME	\$500,000	\$630,000	\$200,000
●	6725	Dream It Do It Western New York, Inc.	Dream It Do It WNY Working Capital	ESD	Economic Development Purposes Fund	\$500,000	\$1,109,593	\$500,000
●	8020	Ecology and Environment Inc.	Worker Skills Upgrading	DOL	Business Hiring and Training Incentives - Worker Skills Upgrading	\$47,238	\$46,718	\$23,795
●	14029	Elmwood Village Association	Elmwood Village 2011 NYMS Program	HCR	New York Main Street	\$500,000	\$1,000,000	\$431,962
●	8694	Esm Group Inc.	Worker Skills Upgrading	DOL	Business Hiring and Training Incentives - Worker Skills Upgrading	\$7,380	\$7,380	\$5,270
●	14182	Friendship (T)	Town of Friendship Housing Rehabilitation Program	HCR	CDBG - Housing	\$400,000	\$630,000	\$400,000
●	4343	Galvstar LLC	On-The-Job Training	DOL	Business Hiring and Training Incentives - On-the-Job Training	\$49,853	\$4,154	\$4,016
●	4343	Galvstar LLC	Worker Skills Upgrading	DOL	Business Hiring and Training Incentives - Worker Skills Upgrading	\$48,000	\$28,970	\$6,362
●	2117	Gowanda Area Redevelopment Corporation	Gowanda Zoar Valley Gateway	Parks	Park Acquisition, Development and Planning	\$57,375	\$76,500	\$57,375
●	14144	Habitat For Humanity	HFH-NYS 2011 Rehab	HCR	Affordable Home Ownership Development	\$646,000	\$2,402,358	\$646,000
●	5732	Hauptman Woodward Medical Research Institute, Inc.	Hauptman Woodward Medical Capital	ESD	Regional Council Capital Fund	\$500,000	\$1,525,303	\$250,000
●	14157	Heart Of The City Neighborhoods, Inc.	2011 Green & Healthy Homes Rehabilitation Program	HCR	Affordable Home Ownership Development	\$432,100	\$755,222	\$432,100
●	14095	Heart Of The City Neighborhoods, Inc.	2011 Green & Healthy Homes Rehabilitation Program	HCR	HOME	\$288,122	\$288,122	\$288,122
●	7149	Hospice Chautauqua County, Inc.	Worker Skills Upgrading	DOL	Business Hiring and Training Incentives - Worker Skills Upgrading	\$2,420	\$2,420	\$2,420
●	4114	L.D. McCauley, LLC	On-The-Job Training	DOL	Business Hiring and Training Incentives - On-the-Job Training	\$12,000	\$12,000	\$6,400
●	7327	Launch New York	Launch New York Working Capital	ESD	Economic Development Purposes Fund	\$93,565	\$400,000	\$93,565
●	3436	Liberty Affordable Housing, Inc.	Mariner Towers	HCR	Homes for Working Families	\$2,500,000	\$45,167,375	\$2,500,000
●	14204	Lockport (C)	City of Lockport Homeownership Program	HCR	CDBG - Housing	\$400,000	\$1,550,240	\$329,391
●	5462	Lockport (C)	Development of Harrison Place	HCR	CDBG Economic Development	\$260,000	\$660,000	\$258,307
●	14074	Lockport Main Street, Inc.	Lockport Main Street	HCR	New York Main Street	\$251,300	\$386,400	\$251,300
●	14104	Neighborworks Home Resources	Cattaraugus Home Repair and Replacement Program	HCR	HOME	\$500,000	\$1,000,000	\$445,314
●	3437	Network Services, LLC	Worker Skills Upgrading	DOL	Business Hiring and Training Incentives - Worker Skills Upgrading	\$18,000	\$18,000	\$18,000
●	4968	Newfane (T)	Marina Facilities Upgrade	DOS	Local Waterfront Revitalization	\$63,800	\$127,600	\$38,276

● COMPLETE
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● CONTRACT NOT YET EXECUTED
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STATUS	CFA #	Applicant Name	Project Name	Agency	Program	Award Amount	Total Project Cost	Disbursement to date
●	6869	Niagara Blower Company	Worker Skills Upgrading	DOL	Business Hiring and Training Incentives - Worker Skills Upgrading	\$16,000	\$16,000	\$5,980
●	14021	Niagara Community Action Program, Inc.	Niagara Community Action Program, Inc. Restore	HCR	RESTORE	\$75,000	\$163,700	\$75,000
●	6373	Niagara County Community College	Niagara County Community College Culinary Institute Capital	ESD	Regional Council Capital Fund	\$2,000,000	\$26,100,000	\$2,000,000
●	1985	Niagara Falls (C)	Lasalle Waterfront Park	DOS	Local Waterfront Revitalization	\$102,440	\$204,880	\$102,440
●	5949	Niagara Frontier Transportation Authority	Niagara Falls International Airport Master Plan	ESD	Regional Council Capital Fund	\$970,000	\$1,453,200	\$970,000
●	5103	Niagara Frontier Transportation Authority	Buffalo-Niagara International Airport: Parking Lot Expansion Project	DOT	Aviation Bond Project	\$6,000,000	\$8,094,873	
●	3855	Norampac Industries Inc.	Worker Skills Upgrading	DOL	Business Hiring and Training Incentives - Worker Skills Upgrading	\$50,000	\$50,000	\$3,400
●	8046	North Tonawanda (C)	Remington Events Center on the Canal	HCR	CDBG Economic Development	\$266,000	\$906,000	\$266,000
●	2478	North Tonawanda (C)	North Tonawanda Microenterprise Assistance Program	HCR	CDBG Economic Development Microenterprise	\$200,000	\$200,000	\$165,000
●	2986	North Tonawanda (C)	Webster Street Green Infrastructure	EFC	Green Innovation Grant Program	\$574,500	\$638,334	\$574,500
●	2051	Olean (C)	North Union Street Redevelopment Capital	ESD	Regional Council Capital Fund	\$800,000	\$9,423,937	\$800,000
●	6816	Olean (C)	City Of Olean - East State St. Reconstruction Capital	ESD	Regional Council Capital Fund	\$500,000	\$3,685,250	\$500,000
●	8868	Riverside Special Needs Apts L.P.	Riverside Special Needs Apartments	HCR	Federal Low Income Housing Tax Credit	\$855,755	\$20,553,064	\$855,755
●	8868	Riverside Special Needs Apts L.P.	Riverside Special Needs Apartments	HCR	Housing Trust Fund	\$2,400,000	\$20,553,064	\$2,400,000
●	2823	Ronco Communications & Electronics, Inc.	Worker Skills Upgrading	DOL	Business Hiring and Training Incentives - Worker Skills Upgrading	\$49,875	\$49,875	\$49,875
●	7855	Roswell Park Cancer Institute Corp.	Roswell Park Cancer Institute Capital	ESD	Regional Council Capital Fund	\$5,100,000	\$6,155,873	\$5,100,000
●	4935	Shea's O'Connell Preservation Guild, Ltd.	Interior Theatre Restoration	Parks	Historic Property Acquisition, Development and Planning	\$400,000	\$1,712,500	\$386,289
●	8547	Somerset Railroad Corporation	Main Line Track Rehabilitation On Gulf Bridge	DOT	Rail & Port Bond Project	\$164,900	\$194,000	\$164,900
●	14149	Wellsville (T)	Town Of Wellsville Critical Housing Repair Program Phase I	HCR	CDBG - Housing	\$400,000	\$400,000	\$383,725
●	14109	West Side Neighborhood Housing Services, Inc.	West Side Rehabilitation Initiative	HCR	HOME	\$399,600	\$549,600	\$309,738
●	7687	Westfield (T)	Barcelona Hamlet Improvements	DOS	Local Waterfront Revitalization	\$200,000	\$500,400	\$79,641
●	3493	Zoological Society of Buffalo, Inc.	Arctic Exhibit	Parks	Historic Property Acquisition, Development and Planning	\$400,000	\$14,426,114	\$400,000
●	5122	Aviation Consultants of Wny, Inc.	Buffalo Airfield: Construct New Airport Terminal and Operations Building	DOT	Multi-Modal Project	\$366,300	\$407,000	
●	6349	Buffalo (C)	Buffalo Streetscapes Capital	ESD	Regional Council Capital Fund	\$4,000,000	\$26,600,000	
●	7252	Calspan Advanced Technology Center	Calspan Transportation Safety Campus	ESD	Economic Development Purposes Fund	\$100,000	\$2,200,000	

● COMPLETE ● ON SCHEDULE ● PROGRESSING SLOWER THAN ANTICIPATED ● CONTRACT NOT YET EXECUTED ● CANCELLED/FUNDING DECLINED

STATUS	CFA #	Applicant Name	Project Name	Agency	Program	Award Amount	Total Project Cost	Disbursement to date
	5883	Chautauqua, Cattaraugus, Allegany, & Steuben Southern Tier Extension Railroad Authority	Main Line Track Rehabilitation, Carrollton To Salamanca	DOT	Rail & Port Bond Project	\$786,850	\$1,576,450	\$415,920
	4797	Jacobs Institute	Jacobs Institute Capital	ESD	Regional Council Capital Fund	\$4,000,000	\$9,000,000	\$2,000,000
	4319	Niagara Wine Trail	Niagara Wine Trail Capital	ESD	Regional Council Capital Fund	\$30,000	\$47,200	
	8298	Olean (C)	Cattaraugus County-Olean Airport	DOT	Aviation Bond Project	\$630,000	\$700,000	\$48,897
	6816	Olean (C)	East State Street Reconstruction	DOT	Multi-Modal Project	\$500,000	\$3,352,400	
	2051	Olean (C)	Manufacturer's Hanover	ESD	Regional Council Capital Fund	\$200,000	\$5,182,000	
	8413	S77 LLC	Buffalo Neighborhood Stabilization Co.-Small Business Green Retrofit Cap.	ESD	Regional Council Capital Fund	\$800,000	\$1,600,000	\$240,000
	3293	West Seneca (T)	West Seneca Parks Development	Parks	Park Acquisition, Development and Planning	\$50,603	\$101,207	
	4958	Alfred University	Alfred High Temperature Lab Capital	ESD	Regional Council Capital Fund	\$2,800,000	\$9,805,000	
	5423	Buffalo Blends, Inc.	On-The-Job Training	DOL	Business Hiring and Training Incentives - On-the-Job Training	\$14,400	\$14,400	
	3128	Central Terminal Restoration Corporation, Inc.	Buffalo Central Terminal Canopy Restoration	Parks	Historic Property Acquisition, Development and Planning	\$306,117	\$408,156	
	14188	Cuba Community Development Corp.	Cuba Hip 2011	HCR	Affordable Home Ownership Development	\$300,000	\$930,000	\$150,000
	14066	Empire Housing Center, Inc.	Western New York Healthy Homes Project	HCR	HOME	\$400,000	\$400,000	
	5028	Erie County IDA	American Heritage Homes	ESD	Industrial Development Bond Cap	\$2,500,000	\$5,000,000	
	3890	Ford Motor Company (Buffalo Stamping Plant)	Stormwater Reuse	EFC	Green Innovation Grant Program	\$135,000	N/A	
	6705	Goodyear Dunlop Tires North America, Ltd.	On-The-Job Training	DOL	Business Hiring and Training Incentives - On-the-Job Training	\$48,897	\$48,897	
	6705	Goodyear Dunlop Tires North America, Ltd.	Worker Skills Upgrading	DOL	Business Hiring and Training Incentives - Worker Skills Upgrading	\$40,004	\$40,004	
	6896	Immco Diagnostics, Inc.	Unemployed Worker	DOL	Unemployed Worker Skills Training	\$50,000	\$50,000	
	7859	International Imaging Materials, Inc.	Worker Skills Upgrading	DOL	Business Hiring and Training Incentives - Worker Skills Upgrading	\$20,000	\$19,482	
	6869	Niagara Blower Company	On-The-Job Training	DOL	Business Hiring and Training Incentives - On-the-Job Training	\$9,600	\$9,600	
	5103	Niagara Frontier Transportation Authority	NFTA Buffalo Airport Parking Lot Capital	ESD	Economic Development Purposes Fund	\$880,000	\$7,469,874	
	5103	Niagara Frontier Transportation Authority	NFTA Buffalo Airport Parking Lot Capital	ESD	Regional Council Capital Fund	\$625,000	\$7,839,874	
	3833	People Inc.	Unemployed Worker	DOL	Unemployed Worker Skills Training	\$5,950	\$5,950	
	2238	Regan Development Corporation	Dunkirk Meadows Workforce Housing	HCR	Federal Low Income Housing Tax Credit	\$3,543,491	\$13,332,082	
	2238	Regan Development Corporation	Dunkirk Meadows Workforce Housing	HCR	Housing Trust Fund	\$2,400,000	\$13,332,082	

STATUS	CFA #	Applicant Name	Project Name	Agency	Program	Award Amount	Total Project Cost	Disbursement to date
●	6579	Rubberform Recycled Products, LLC	Rubberform Recycled Products - EIP Capital	ESD	Environmental Investment Program - Capital	\$250,000	\$500,000	
●	7995	Southport Financial	Monteagle	HCR	Homes for Working Families	\$1,865,401	\$11,803,955	
●	3952	St. John Fruit Belt Community Development Corporation	St. John Fruit Belt Capital	ESD	Regional Council Capital Fund	\$2,000,000	\$10,000,000	
ROUND 2								
●	18315	Alfred (V)	Wastewater Engineering Study	DEC	CWSRF Engineering Planning Grant Program	\$30,000	\$37,500	\$30,000
●	17415	Arts Services Initiative of Western New York	Arts Access	Arts	Art Project Grant	\$48,237	\$96,475	\$48,237
●	16396	Ashton-Potter (USA) Ltd.	Ashton-Potter (USA) Ltd - Existing Employee Training	DOL	Worker Skills Upgrading - Existing Employee Training	\$26,425	\$26,425	\$18,600
●	17280	Bemus Point (V)	Design and Construction of Village of Bemus Point Streetscape Improvements	DOS	Local Waterfront Revitalization	\$375,000	\$750,000	\$375,000
●	17111	Buffalo Neighborhood Stabilization Company, Inc.	Neighborhood Water Quality	EFC	Green Innovation Grant Program	\$644,268	\$695,423	\$602,993
●	15249	Buffalo Neighborhood Stabilization Company, Inc.	Club Utica	HCR	Urban Initiatives	\$200,000	\$235,000	\$200,000
●	18173	Buffalo Niagara Convention & Visitors Bureau, Inc	WNY Canadian Marketing Initiative	ESD	Regional Tourism Marketing Grant Initiative	\$195,000	\$600,000	\$195,000
●	19651	Buffalo Niagara Medical Campus, Inc.	BNMC - Tunnel Capital	ESD	Empire State Development Grant Funds	\$1,000,000	\$5,000,000	\$1,000,000
●	15630	Buffalo Philharmonic Orch Soc	Celebration of Music	Arts	Art Project Grant	\$90,000	\$180,775	\$27,000
●	16841	Canaseraga (V)	Water Supply Improvements Project	HCR	CDBG - Public Infrastructure	\$600,000	\$3,591,170	\$371,515
●	17637	Cello-Pack Corporation	Cello-Pack Corporation - Existing Employee Training	DOL	Worker Skills Upgrading - Existing Employee Training	\$22,425	\$22,425	\$22,425
●	17376	Center Explor/ Perceptual Art	Organizational Merger	Arts	Art Project Grant	\$65,000	\$130,000	\$65,000
●	16508	Chautauqua Opportunities, Inc.	Westfield Main Street Project	HCR	New York Main Street	\$150,000	\$473,778	\$87,797
●	18113	Community Foundation for Greater Buffalo, Inc.	Green and Healthy Homes Workforce Development	HCR	Urban Initiatives	\$200,000	\$225,000	\$196,383
●	18113	Community Foundation for Greater Buffalo, Inc.	Community Foundation for Greater Buffalo, Inc. - Unemployed Worker Training	DOL	Worker Skills Upgrading - Unemployed Worker Training	\$100,000	\$100,000	\$98,895
●	14928	Darwin Martin House	Darwin Martin House Capital	ESD	Empire State Development Grant Funds	\$268,000	\$1,221,428	\$268,000
●	15992	Dunkirk (C)	City of Dunkirk Main Street Program	HCR	New York Main Street	\$250,000	\$323,334	\$244,224
●	18182	Ellicottville (T)	Town of Ellicottville Regional Water Capital	ESD	Empire State Development Grant Funds	\$268,000	\$1,400,000	\$268,000
●	14458	Erie 1 BOCES	Erie 1 BOCES - Unemployed Worker Training	DOL	Worker Skills Upgrading - Unemployed Worker Training	\$100,000	\$100,000	\$43,055
●	15712	Finishing Trades Institute of Western and Central New York	Finishing Trades Institute Capital	ESD	Empire State Development Grant Funds	\$500,000	\$786,500	\$500,000
●	15359	Gowanda Area Redevelopment Corporation	Gowanda Zoar Valley Gateway Park	Parks	Park Acquisition, Development and Planning	\$250,000	\$666,667	\$250,000

● COMPLETE ● ON SCHEDULE ● PROGRESSING SLOWER THAN ANTICIPATED ● CONTRACT NOT YET EXECUTED ● CANCELLED/FUNDING DECLINED

STATUS	CFA #	Applicant Name	Project Name	Agency	Program	Award Amount	Total Project Cost	Disbursement to date
●	14816	Gowanda's Historic Hollywood Theater, Ltd.	Hollywood Theater Restoration	Parks	Historic Property Acquisiton, Development and Planning	\$420,000	\$560,000	\$420,000
●	15427	Hamburg Development Corporation	12 Main Street Revitalization Project	HCR	Rural Area Revitalization Projects	\$200,000	\$1,200,000	\$200,000
●	18802	Industrial Support, Inc.	Industrial Support, Inc. - Existing Employee Training	DOL	Worker Skills Upgrading - Existing Employee Training	\$44,300	\$44,300	\$38,585
●	16603	Jamestown Community College	Jamestown Community College - Unemployed Worker Training	DOL	Worker Skills Upgrading - Unemployed Worker Training	\$99,900	\$99,900	\$88,982
●	18836	Just Buffalo Literary Center Inc	Literary Buffalo	Arts	Art Project Grant	\$125,000	\$260,500	\$37,500
●	18313	Lockport (C)	Harrison Place Manufacturing Project	HCR	CDBG - Economic Development	\$516,000	\$8,216,000	\$514,391
●	16571	Medsorce Technologies, Inc. dba Accellent LLC	Medsorce Technologies, Inc. dba Accellent LLC - Existing Employee Training	DOL	Worker Skills Upgrading - Existing Employee Training	\$67,610	\$67,610	\$66,181
●	16231	North Tonawanda (C)	Design and Construction of Erie Canal Kayak Launches	DOS	Local Waterfront Revitalization	\$71,350	\$142,700	\$71,348
●	17688	Royalton (T)	Wastewater Engineering Study	DEC	CWSRF Engineering Planning Grant Program	\$28,800	\$36,300	\$28,800
●	16661	RUS Industries, Inc.	RUS Industries, Inc. - Existing Employee Training	DOL	Worker Skills Upgrading - Existing Employee Training	\$38,885	\$38,885	\$30,465
●	14437	Springville (V)	Village of Springville Revitalization Project	HCR	New York Main Street	\$250,000	\$669,000	\$249,643
●	14754	Springville Center for the Arts, Inc.	Springville Center for the Arts Green Roof	EFC	Green Innovation Grant Program	\$46,140	\$52,200	\$46,140
●	14752	Springville Center for the Arts, Inc.	37 North Buffalo Street Capital Project	HCR	Rural Area Revitalization Projects	\$172,500	\$622,120	\$172,500
●	14754	Springville Center for the Arts, Inc.	5 East Main Street Project	HCR	Rural Area Revitalization Projects	\$177,960	\$217,960	\$177,960
●	14752	Springville Center for the Arts, Inc.	37 North Buffalo Street Capital Project	Parks	Historic Property Acquisiton, Development and Planning	\$221,810	\$622,120	\$221,810
●	14754	Springville Center for the Arts, Inc.	5 East Main Street	Parks	Historic Property Acquisiton, Development and Planning	\$127,490	\$277,490	\$127,490
●	19051	Transport National Development, Inc.	Transport National Development, Inc. - Existing Employee Training	DOL	Worker Skills Upgrading - Existing Employee Training	\$23,626	\$23,626	\$22,710
●	16638	Try It Distributing Co Inc	Try It CNG Fleet	NYSERDA	Regional Economic Development and GHG Reduction Program	\$1,000,000	\$6,048,720	\$1,000,000
●	14844	Wellsville (T)	Wellsville Waterline Capital	ESD	Empire State Development Grant Funds	\$144,000	\$702,457	
●	15881	Young Women's Christian Association of Niagara, Inc.	YWCA of Niagara Community Culinary Training Center	HCR	Urban Initiatives	\$158,167	\$196,563	\$158,035
●	16332	Zoological Society of Buffalo, Inc.	Arctic Edge Exhibit	Parks	Park Acquisition, Development and Planning	\$376,000	\$14,000,000	\$175,000
●	17904	Alfred University	Alfred University - Integrated Manufacturing Center Capital	ESD	Empire State Development Grant Funds	\$500,000	\$4,500,000	
●	13190	ASP Partners, LLC	ASP Partners Capital	ESD	Empire State Development Grant Funds	\$500,000	\$2,500,000	\$420,000
●	18934	Buffalo (C)	Niagara Street Reconstruction I	ESD	Empire State Development Grant Funds	\$350,000	\$7,116,000	








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●	19464	Farm Credit East, ACA	Farm Credit Capital	ESD	Empire State Development Grant Funds	\$1,000,000	\$1,000,000	\$1,000,000
●	18966	Niagara Falls (C)	Downtown Niagara Falls Stabilization Capital	ESD	Empire State Development Grant Funds	\$450,000	\$1,045,000	
●	14752	Springville Center for the Arts, Inc.	Springville Center for the Arts - 37 North Buffalo Street Capital	ESD	Empire State Development Grant Funds	\$40,000	\$622,120	\$30,000
●	14754	Springville Center for the Arts, Inc.	Springville Center for the Arts - 5 East Main Street Capital	ESD	Empire State Development Grant Funds	\$43,220	\$661,120	
●	15321	Tonawanda (C)	Local Waterfront Revitalization Program Update and Implementation, Fishing Pier Construction	DOS	Local Waterfront Revitalization	\$235,596	\$471,192	\$186,487
●	15414	Western Region Corporation	Western Region Corporation Capital	ESD	Empire State Development Grant Funds	\$2,012,780	\$2,012,780	\$603,834
●	19321	Youngstown (V)	Village of Youngstown LWRP Update	DOS	Local Waterfront Revitalization	\$30,250	\$60,500	\$27,225
●	15939	Catholic Charities of Buffalo NY, Inc.	Catholic Charities of Buffalo NY, Inc. - Existing Employee Training	DOL	Worker Skills Upgrading - Existing Employee Training	\$79,884	\$79,884	
●	16250	CenterSpace, Inc.	CenterSpace Buffalo Capital	ESD	Empire State Development Grant Funds	\$150,000	\$957,387	
●	16821	Del Monte Foods	Milk Bone Capacity Improvement Capital	ESD	Empire State Development Grant Funds	\$460,000	\$2,300,000	
●	17743	Dunkirk Bioenergy, LLC	Dunkirk Bioenergy Capital	ESD	Empire State Development Grant Funds	\$350,000	\$4,000,000	
●	15712	Finishing Trades Institute of Western and Central New York	Finishing Trades Institute of Western and Central New York - Existing Employee Training	DOL	Worker Skills Upgrading - Existing Employee Training	\$100,000	\$100,000	
●	15959	Great Lakes Concrete Products, LLC	Great Lakes Concrete Products, LLC - New Hire/OJT Training	DOL	Worker Skills Upgrading - New Hire (On-the-Job) Training	\$30,000	\$30,000	
●	18862	Lockport (C)	Restoration of Two of the Historic Flight of the Five Locks	DOS	Local Waterfront Revitalization	\$100,000	\$200,000	
●	16874	Swain Recreation, LLC	Swain Recreation Capital	ESD	Empire State Development Grant Funds	\$350,000	\$1,720,000	

ROUND 3

●	26984	Alden (V)	Village of Alden Wastewater Engineering Study	DEC	Engineering Planning Grant Program	\$30,000	\$40,000	\$30,000
●	31527	Baker Hall dba Baker Victory Services	Lean Manufacturing Training	DOL	Existing Employee Training Program	\$10,450	\$137,536	\$10,450
●	28486	Boys & Girls Clubs of Buffalo, Inc.	Boys Girls Clubs of Buffalo Inc	HCR	Urban Initiatives	\$150,000	\$540,055	\$150,000
●	28951	Buffalo Arts and Technology Center, Inc.	Health Care Office and Delivery Training	DOL	Unemployed Worker Training	\$100,000	\$612,000	\$33,333
●	31559	Buffalo Board of Education	Advanced Welding Training	DOL	Unemployed Worker Training	\$90,000	\$90,000	\$82,800
●	28309	Buffalo Media Resources	Equipment for Digital Media Lab	Arts	Artistic Program Capital Equipment	\$22,314	\$44,628	\$22,314
●	32390	Buffalo Neighborhood Stabilization Company	BNSC Vision Niagara Feasibility Study	HCR	New York Main Street Technical Assistance	\$20,000	\$22,000	\$20,000
●	31492	Buffalo Niagara Convention & Visitors Bureau	National Garden Festival Working Capital	ESD	Market New York	\$50,000	\$100,000	\$50,000
●	29834	Buffalo Philharmonic Orchestra	Kleinhaus Music Hall	Arts	Arts, Culture & Heritage Project Grant	\$74,000	\$246,303	\$74,000
●	32611	Buffalo Urban League, Inc.	Manufacturing Industry Skills Training	DOL	Unemployed Worker Training	\$100,000	\$720,240	\$27,865
●	31659	Buffalo Wire Works Company, Inc.	Lean Manufacturing Training	DOL	Existing Employee Training Program	\$15,164	\$15,164	\$15,164



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	30189	Burchfield Penney Art Center	Traveling Exhibitions Funding	Arts	Arts, Culture & Heritage Project Grant	\$74,000	\$160,000	\$74,000
	26593	Carousel Society of the Niagara Frontier	Carousel Society Capital	ESD	Empire State Development Grant Funds	\$67,225	\$268,900	\$67,225
	32377	Carrollton (T)	Limestone Sewer District Engineering Study	DEC	Engineering Planning Grant Program	\$18,000	\$22,350	\$18,000
	31143	Cattaraugus (V)	Emergency Water System Improvements	HCR	CDBG - Public Infrastructure	\$600,000	\$3,600,000	\$412,400
	31681	Celoron (V)	Improvements to Lucille Ball Memorial Park	DOS	Local Waterfront Revitalization Program	\$82,845	\$165,690	\$25,011
	25697	Chautauqua County	Northern Chautauqua County Local Waterfront Revitalization Program	DOS	Local Waterfront Revitalization Program	\$65,000	\$130,000	\$64,910
	26878	Chautauqua Lake Snowmobile Club, Inc.	Trail Grooming Equipment	Parks	Recreational Trails Program	\$139,600	\$174,500	\$139,600
	31018	Darwin Martin House	Darwin Martin House Capital	ESD	Empire State Development Grant Funds	\$375,000	\$1,975,575	\$375,000
	31534	Depew (V)	Wastewater Engineering Study	DEC	Engineering Planning Grant Program	\$30,000	\$37,500	\$30,000
	30205	Dunkirk (C)	Dunkirk Seawall Capital	ESD	Empire State Development Grant Funds	\$341,000	\$3,082,540	\$238,700
	30526	Eden (T)	Town of Eden and Erie County Water Authority Water System Consolidation	DOS	Local Government Efficiency Program	\$25,000	\$55,555	\$25,000
	26875	Erie 1 BOCES	Advanced Manufacturing Training	DOL	Unemployed Worker Training	\$100,000	\$100,000	\$91,000
	30869	Erie Community College	Industrial Mechanical Technician Training	DOL	Unemployed Worker Training	\$88,800	\$88,800	\$26,640
	29823	Evolution Dental Science LLC	Dental Clinical Technician Training	DOL	Existing Employee Training Program	\$51,600	\$99,600	\$49,762
	28722	Gowanda Area Redevelopment Corp	Gowanda Zoar Valley Gateway Park Phase 3	Parks	Park Acquisition, Development and Planning	\$500,000	\$625,000	\$500,000
	26924	Gowanda's Historic Hollywood Theater, Ltd.	Historic Hollywood Theater Capital	ESD	Empire State Development Grant Funds	\$166,667	\$629,193	\$166,667
	30004	Graycliff Conservancy, Inc.	Martin House Restoration	Arts	Arts, Culture & Heritage Project Grant	\$50,000	\$50,000	\$50,000
	28625	Hamburg Development Corporation	Village of Blasdell Main Street	HCR	New York Main Street	\$100,000	\$349,234	\$70,961
	28709	Jamestown Community College	Machinist Training	DOL	Unemployed Worker Training	\$99,900	\$157,000	\$72,887
	32380	Just Buffalo Literary Center, Inc.	Just Buffalo Literary Center	Arts	Arts, Culture & Heritage Project Grant	\$55,500	\$150,000	\$55,500
	31710	K-Technologies, Inc.	Lean and Advanced Manufacturing Training	DOL	Existing Employee Training Program	\$55,577	\$103,254	\$26,779
	30439	Lake Effect Trailbreakers	Trail Grooming Equipment	Parks	Recreational Trails Program	\$192,000	\$240,000	\$192,000
	31775	Lancaster (V)	Downtown Lancaster Revitalization Program	HCR	New York Main Street	\$100,000	\$408,340	\$100,000
	28734	Little Valley (V)	Wastewater Engineering Study	DEC	Engineering Planning Grant Program	\$20,000	\$25,000	\$20,000
	31014	Lockport Ice Arena and Sports Center, Inc.	Lockport Ice Arena Capital	ESD	Empire State Development Grant Funds	\$1,000,000	\$13,500,000	\$693,417
	28609	Lumber City Development Corporation	Oliver Street Revitalization	HCR	New York Main Street	\$200,000	\$255,000	\$156,046
	30510	Machias (T)	Lime Lake Sewer District Engineering Report	DEC	Engineering Planning Grant Program	\$30,000	\$37,500	\$30,000
	28679	Massachusetts Avenue Project, Inc.	Growing Green	DOS	Community Services Block Grant	\$56,015	\$70,019	\$56,015
	28196	MusicalFare Theatre	Theatrical Sound and Lighting Packages and Curtains	Arts	Artistic Program Capital Equipment	\$15,081	\$30,162	\$15,081

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●	31170	Niagara County Community College	Operational Skills Training	DOL	Unemployed Worker Training	\$25,397	\$34,500	\$25,388
●	28627	Niagara Frontier Transportation Authority	NFTA - Cobblestone Working Capital	ESD	Strategic Planning and Feasibility Studies	\$40,000	\$300,000	\$40,000
●	32295	Niagara Tourism & Convention Corporation	Niagara Tourism & Convention Working Capital	ESD	Market New York	\$300,000	\$300,000	\$245,004
●	28377	North Tonawanda (C)	Gratwick Marina Redevelopment	DOS	Local Waterfront Revitalization Program	\$208,125	\$416,250	\$208,125
●	29179	North Tonawanda (C)	Erie Canal Bike Path Extension	Canals	NYS Canalway Grant Program	\$144,707	\$289,414	\$144,707
●	32161	Reg Lenna Civic Center, Inc.	Digital Projection System	Arts	Digital Film Projector Conversion Program	\$75,000	\$100,000	\$75,000
●	32053	Research Foundation for the State University of New York	SUNY Research Foundation SAMC Capital	ESD	Empire State Development Grant Funds	\$500,000	\$5,000,000	
●	30142	Research Foundation of the State of New York	Center for Computational Research Capital	ESD	Empire State Development Grant Funds	\$1,000,000	\$1,200,000	\$1,000,000
●	31368	Riviera Theatre and Organ Preservation Society, Inc.	Digital Conversion Project	Arts	Digital Film Projector Conversion Program	\$42,343	\$84,685	\$42,343
●	32230	Rolite Mfg., Inc.	Production Machine Operation Training	DOL	Existing Employee Training Program	\$8,320	\$13,000	\$6,175
●	31545	Roycroft Campus Corporation	Roycroft Campus Print Shop Acquisition	Arts	Arts, Culture & Heritage Project Grant	\$50,000	\$1,300,000	\$50,000
●	31916	South & Center Chautauqua Lake Sewer District	Chautauqua County Wastewater Consolidation Study	DEC	Engineering Planning Grant Program	\$50,000	\$62,500	\$44,512
●	29436	University District Community Development Association, Inc.	Uptown Theater Project	HCR	Urban Initiatives	\$150,000	\$196,250	\$150,000
●	29831	Westfield Academy and Central School	Centralization of Brocton and Westfield Schools	DOS	Local Government Efficiency Program	\$13,500	\$50,000	\$13,500
●	31530	Williamsville (V)	Williamsville Working Capital	ESD	Strategic Planning and Feasibility Studies	\$18,550	\$37,100	\$18,550
●	29677	Williamsville (V)	Spring Street Green Reconstruction	EFC	Green Innovation Grant Program	\$799,160	\$1,131,849	\$799,160
●	30470	Williamsville (V)	Williamsville and Erie County Water Authority Water System Consolidation	DOS	Local Government Efficiency Program	\$400,000	\$32,154,000	\$400,000
●	30205	Dunkirk (C)	Dunkirk Seawall and Lake Front Boulevard	Parks	Park Acquisition, Development and Planning	\$449,620	\$3,082,540	
●	27929	Allegany County	Comprehensive Planning School	NYSERDA	Cleaner Greener Communities	\$67,669	\$90,225	\$23,900
●	30922	Buffalo (C)	Buffalo Green Code Implementation Project	NYSERDA	Cleaner Greener Communities	\$125,000	\$300,000	
●	26593	Carousel Society of the Niagara Frontier	Allan Herschell Office Building	Canals	NYS Canalway Grant Program	\$134,450	\$268,900	\$122,891
●	27276	Chautauqua County	Chautauqua Water District Capital	ESD	Empire State Development Grant Funds	\$1,000,000	\$30,400,000	
●	26761	Jamestown (C)	Greater Jamestown Riverwalk Trail	Parks	Park Acquisition, Development and Planning	\$499,955	\$1,363,762	\$449,959
●	27923	Lackawanna (C)	Local Waterfront Revitalization Program Update	DOS	Local Waterfront Revitalization Program	\$30,000	\$60,000	
●	27923	Lackawanna (C)	Comprehensive Plan Development	NYSERDA	Cleaner Greener Communities	\$60,000	\$140,000	\$49,000
●	28429	Lewiston (V)	Local Waterfront Revitalization Program Update	DOS	Local Waterfront Revitalization Program	\$20,250	\$40,500	\$12,350
●	27819	Newstead (T)	Recreational Trail Expansion Project	Parks	Recreational Trails Program	\$200,000	\$396,004	
●	28432	Porter (T)	Town of Porter Local Waterfront Revitalization Program	DOS	Local Waterfront Revitalization Program	\$34,250	\$68,500	











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	31526	Service Collaborative of WNY, Inc.	Opportunity Corps	ONCS	New York State AmeriCorps Program	\$245,011	\$507,511	\$146,638
	28193	University at Buffalo	Western New York Innovation Hot Spot	ESD	New York State Business Incubator and Innovation Hot Spot Support Program	\$250,000	\$2,250,000	
	32611	Buffalo Urban League, Inc.	Buffalo Urban League Working Capital	ESD	Technical Assistance and Training Grants Opportunity Agenda Projects	\$100,000	\$100,000	
	32533	Niagara Falls (C)	Niagara Falls/Isaiah 61 Capital	ESD	Empire State Development Grant Funds	\$132,000	\$668,000	
	30853	Amherst (T)	Renovation of an Assisted Living Facility	ESD	Industrial Development Bond Cap	\$7,500,000	\$15,000,000	
	27534	Central Terminal Restoration Corporation	Center for Restoration Arts Sciences Capital	ESD	Market New York	\$30,000	\$192,000	
	32201	Community Action Organization of Erie County, Inc.	Family Development and Child Care Training	DOL	New Hire (On-the-Job) Training	\$40,050	\$161,598	
	32439	Cuba Rushford Central School District	Rushford School Capital	ESD	Empire State Development Grant Funds	\$300,000	\$1,708,130	
	28006	Erie County IDA	Boston Valley Pottery Capital	ESD	Environmental Investment Program - Capital	\$157,500	\$450,000	
	31399	Everywoman Opportunity Center	Project Fresh Start	DOS	Community Services Block Grant	\$93,358	\$116,698	
	31637	McHone Industries, Inc.	ISO 9000 Quality Management Systems Training	DOL	Existing Employee Training Program	\$25,900	\$75,900	
	28047	Randolph (T)	McNallie Building Capital	ESD	Empire State Development Grant Funds	\$65,493	\$358,853	
	32230	Rolite Mfg., Inc.	Production Machine Operation Training	DOL	New Hire (On-the-Job) Training	\$2,820	\$13,000	
	32230	Rolite Mfg., Inc.	Production Machine Operation Training	DOL	Unemployed Worker Training	\$1,860	\$13,000	
	30330	TAM Ceramics, LLC	TAM Rare Earth Capital	ESD	Empire State Development Grant Funds	\$250,000	\$250,000	
	32303	Triad Recycling and Energy, Corp.	Triad Recycling and Energy Capital	ESD	Environmental Investment Program - Capital	\$330,000	\$758,350	
ROUND 4								
	42710	1891 Fredonia Opera House	Seamless Movie Screen, 16-Channel Sound Board & LED Color Lighting Instruments	Arts	Artistic Program Capital Equipment	\$11,800	\$23,786	\$11,800
	39521	Akron (V)	Wastewater Infrastructure Engineering Planning Grant	DEC	Engineering Planning Grant Program	\$30,000	\$37,500	\$30,000
	41655	Allegany (V)	Allegany Planning Study	DEC	Engineering Planning Grant Program	\$30,000	\$37,500	\$30,000
	41056	Allegany County Community Opportunities and Rural Development Corporation	Employment Training Program	DOS	Community Services Block Grant	\$100,000	\$125,000	\$62,464
	39929	Andover (V)	Drinking Water Feasibility Study	HCR	CDBG - Community Planning	\$50,000	\$52,632	\$49,500
	41052	Bolivar (T)	Municipal Pool Improvements	Parks	Park Acquisition, Development and Planning	\$240,156	\$320,208	
	39938	Brocton (V)	Main Street Market Assessment	HCR	New York Main Street Technical Assistance	\$20,000	\$27,250	
	41428	Buffalo Fine Arts Academy	AK Innovation Lab	Arts	Arts, Culture & Heritage Project Grant	\$76,000	\$435,000	\$60,800
	42560	Buffalo Niagara Convention & Visitors Bureau	Buffalo Niagara Convention & Visitors Bureau Working Capital	ESD	Market New York	\$250,000	\$500,000	\$250,000

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●	43510	Buffalo Sewer Authority	Buffalo Green Site Restoration Demonstration	EFC	Green Innovation Grant Program	\$1,800,000	\$2,000,000	\$1,287,649
●	40477	Burchfield Penney Art Center	Front Yard Project High-Luminosity Projectors	Arts	Artistic Program Capital Equipment	\$49,500	\$130,000	\$49,500
●	41302	Burchfield Penney Art Center	Traveling Exhibitions Program Working Capital	ESD	Market New York	\$36,000	\$54,000	\$36,000
●	41656	Catholic Charities of Buffalo	Hospitality and Tourism Training	DOL	Unemployed Worker Training Program	\$99,600	\$99,600	\$63,246
●	40124	CODE, Inc.	Appleyard Greenway Recreation Project	Parks	Park Acquisition, Development and Planning	\$338,886	\$451,780	\$143,852
●	43090	Concord (T)	Sewer Districts #1 and # 2 Engineering Study	DEC	Engineering Planning Grant Program	\$30,000	\$37,500	\$30,000
●	42218	El Museo Francisco Oller Y Diego Rivera	Program Expansion	Arts	Workforce Investment Program	\$24,700	\$338,000	\$24,700
●	38733	Erie 1 BOCES	Maintenance Mechanic Training	DOL	Unemployed Worker Training Program	\$100,000	\$100,000	\$92,500
●	38923	Erie-Niagara Area Health Education Center, Inc.	Medical Billing and Coding Training	DOL	New Hire Training Program	\$20,000	\$78,624	\$5,000
●	41063	Frontier Science & Technology Research Foundation, Inc.	Research Associate Training	DOL	Existing Employee Training Program	\$30,000	\$79,052	\$30,000
●	39294	Goodwill Industries of Western New York, Inc.	Manufacturing, Medical and Office Training	DOL	Unemployed Worker Training Program	\$99,200	\$474,200	\$3,950
●	42065	Greater Lockport Development Corporation	Main Street Program	HCR	New York Main Street	\$250,000	\$600,000	\$250,000
●	42268	HealthNow New York Inc.	Office Operations and Information Technology Training	DOL	Existing Employee Training Program	\$99,725	\$224,365	\$79,251
●	39712	Herschell Carrousel Factory Museum	Enhance Development Activity	Arts	Workforce Investment Program	\$6,300	\$31,800	\$6,300
●	40102	Jamestown Community College	Machinist Training	DOL	Unemployed Worker Training Program	\$99,998	\$182,298	\$74,201
●	39185	Jamestown Renaissance Corporation	STRIVE Jamestown 2014	HCR	New York Main Street	\$250,000	\$4,374,078	\$250,000
●	43424	Just Buffalo Literary Center	JB40	Arts	Arts, Culture & Heritage Project Grant	\$60,000	\$275,000	\$60,000
●	41643	National Comedy Center, Inc.	National Comedy Center Capital	ESD	Empire State Development Grant Funds	\$1,500,000	\$19,906,726	\$1,500,000
●	40994	Newfane (T)	Wastewater Plant Engineering Study	DEC	Engineering Planning Grant Program	\$30,000	\$37,500	\$30,000
●	40050	Niagara (T)	Belden Center Stormwater Project	HCR	CDBG - Public Infrastructure	\$599,854	\$622,627	\$599,854
●	40750	Niagara County Community College	Niagara Falls Culinary Institute Working Capital	ESD	Market New York	\$99,930	\$133,263	\$47,914
●	41968	Niagara County Community College	Customer Service Training	DOL	Unemployed Worker Training Program	\$63,375	\$70,575	\$38,041
●	43460	Niagara Frontier Transportation Authority	NFTA Rail Car Rebuild Capital	ESD	Empire State Development Grant Funds	\$880,000	\$4,840,880	\$780,000
●	41460	Olean (C)	Allegheny River Public Access and Recreation Plan	DOS	Local Waterfront Revitalization Program	\$38,785	\$77,570	\$33,565
●	39780	Olean (C)	North Union Street Green Revitalization	EFC	Green Innovation Grant Program	\$854,000	\$952,500	\$854,000
●	40043	Olean Business Development Center	Olean Business Incubation Center Capital	ESD	Empire State Development Grant Funds	\$400,000	\$2,012,000	\$300,000
●	39137	Research Foundation for SUNY on behalf of Buffalo State	Advanced Manufacturing Technician Training	DOL	Unemployed Worker Training Program	\$100,000	\$100,000	\$58,146
●	40589	Research Foundation for SUNY on behalf of University of Buffalo	Dental Assistant Training	DOL	Unemployed Worker Training Program	\$52,710	\$525,635	\$33,342
●	41741	Ripley (T)	Ripley Planning Study	DEC	Engineering Planning Grant Program	\$30,000	\$37,500	\$30,000

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	39668	Roycroft Campus Corporation	New Visitor Center Development	Arts	Arts, Culture & Heritage Project Grant	\$30,000	\$103,000	\$30,000
	41387	Sinclairville (V)	Water Tank Replacement Project	HCR	CDBG - Public Infrastructure	\$600,000	\$5,000,000	\$600,000
	43421	Squeaky Wheel/Buffalo Media Resources, Inc.	Program Expansion	Arts	Arts, Culture & Heritage Project Grant	\$11,500	\$38,340	\$11,500
	42135	The Center for Exploratory and Perceptual Art Gallery	Expand Artistic & Educational Programming	Arts	Workforce Investment Program	\$49,500	\$106,700	\$49,500
	40552	Torn Space Theater	The Calling: Torn Spaces Site Specific Performance	Arts	Arts, Culture & Heritage Project Grant	\$15,200	\$61,850	\$15,200
	42659	Wellsville (V)	WWTP Engineering Planning Grant	DEC	Engineering Planning Grant Program	\$30,000	\$37,500	\$30,000
	42673	Western New York Book Arts Collaborative	Program Expansion	Arts	Workforce Investment Program	\$35,200	\$64,390	\$35,200
	43021	Young Audiences of Western New York	ArtWorks: Hired to Create, Inspired to Succeed	Arts	Arts, Culture & Heritage Project Grant	\$50,200	\$188,034	\$40,160
	37830	Alix Rice Peace Park Foundation	Alix Rice Peace Park Skatepark-Capital Project	ESD	Market New York	\$5,000	\$30,000	
	37830	Alix Rice Peace Park Foundation	Alix Rice Peace Park Skatepark	Parks	Park Acquisition, Development and Planning	\$123,888	\$352,750	\$99,795
	42761	Amherst (T)	Smart Growth and Sustainability Planning	NYSERDA	Cleaner Greener Communities	\$161,250	\$278,000	\$75,083
	41713	Buffalo Niagara Riverkeeper	Scajaquada Creek Paddlesport Launch	Canals	NYS Canalway Grant Program	\$150,000	\$300,000	
	41533	Caneadea (T)	New Park Acquisition and Planning	Parks	Park Acquisition, Development and Planning	\$82,491	\$109,988	
	39191	Chautauqua County	North Chautauqua County Regional Water Supply System	ESD	Empire State Development Grant Funds	\$1,000,000	\$6,300,000	
	40859	Erie County	Erie County Sustainability Plan	NYSERDA	Cleaner Greener Communities	\$250,000	\$414,897	\$103,766
	42713	Erie County	Bethlehem Steel Redevelopment Capital	ESD	Empire State Development Grant Funds	\$500,000	\$10,780,000	
	41223	Erie County	Seneca Bluffs Natural Habitat Park	Parks	Park Acquisition, Development and Planning	\$75,000	\$100,000	
	40389	Gerard Place Housing Development Company, Inc.	Gerard Place Education and Community Center	ESD	Empire State Development Grant Funds	\$250,000	\$1,397,407	
	43050	Lewiston (V)	Shoreline Improvements	DOS	Local Waterfront Revitalization Program	\$177,500	\$355,000	
	39702	Lockport (C)	Flight of Five Restoration	ESD	Empire State Development Grant Funds	\$1,315,493	\$1,664,750	\$351,943
	42826	People United for Sustainable Housing (PUSH) Buffalo	Buffalo Community Sustainability Initiative	NYSERDA	Cleaner Greener Communities	\$902,980	\$1,204,025	\$354,307
	39255	Tonawanda (C)	Main Street Development Program	DOS	Local Waterfront Revitalization Program	\$187,225	\$374,450	
	40277	Tonawanda (C)	Ives Park Improvements	Parks	Park Acquisition, Development and Planning	\$78,567	\$157,135	
	42465	Trinity Church	Antique Window Protection and Visibility Project	Parks	Historic Property Acquisition, Development and Planning	\$193,590	\$258,120	
	43197	Alfred State College	Alfred State College Biorefinery	ESD	Empire State Development Grant Funds	\$500,000	\$3,650,000	
	42714	Buffalo Niagara Medical Campus, Inc.	Bridges to Sustainable Commuting Capital	ESD	Empire State Development Grant Funds	\$650,000	\$3,250,000	
	39378	Tonawanda (T)	Lincoln Park Green Pathway	EFC	Green Innovation Grant Program	\$700,000	\$778,000	\$553,538

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●	42463	Williamsville (V)	Long Street Green Infrastructure	EFC	Green Innovation Grant Program	\$1,093,000	\$1,220,798	\$357,451
●	39510	Blessed Trinity Catholic Church	Restoration of a Community Anchor and Tourism Product	Parks	Historic Property Acquisition, Development and Planning	\$329,643	\$439,525	
●	42493	Buffalo Arts and Technology Center, Inc.	Pre-Training Literacy	DOL	Unemployed Worker Training Program	\$100,000	\$100,000	
●	41069	Erie Community College	Advanced Manufacturing Training	DOL	Unemployed Worker Training Program	\$100,000	\$100,000	
●	39134	The WNY Women's Foundation, Inc.	Medical Worker Training	DOL	Unemployed Worker Training Program	\$100,000	\$254,225	
●	42393	Tri-Main Development LLC	Green Infrastructure Retrofit	EFC	Green Innovation Grant Program	\$930,000	\$706,690	
ROUND 5								
●	54479	Buffalo Arts Studio	Expanded Outreach Capacity	Arts	Workforce Investment	\$45,000	\$60,000	\$36,000
●	51954	Buffalo Board of Education	Advanced Welding Training	DOL	Unemployed Worker Training Program	\$98,750	\$98,750	\$71,250
●	57011	Buffalo Chamber Players	Expanded Operational Capacity	Arts	Workforce Investment	\$21,000	\$28,000	\$21,000
●	56859	Buffalo Inner City Ballet	Expanded Operational Capacity	Arts	Workforce Investment	\$20,000	\$40,000	\$20,000
●	54120	Buffalo Philharmonic Orchestra	Richardson Complex Grand Opening Illumination	Arts	Arts, Culture and Heritage New Initiatives - Implementation	\$63,000	\$532,000	\$63,000
●	52858	Buffalo Place	Main Street Buffalo	HCR	New York Main Street	\$300,000	\$3,400,000	\$300,000
●	52556	Burchfield Penney Art Center	Burchfield Penney 50th Anniversary Celebration	Arts	Arts, Culture and Heritage New Initiatives - Implementation	\$63,000	\$520,000	\$63,000
●	28658	Cattaraugus Community Action, Inc.	Culinary Arts Training	DOL	Special Populations Training Program	\$75,000	\$200,000	\$17,738
●	28658	Cattaraugus Community Action, Inc.	Culinary Arts Training	DOL	Unemployed Worker Training Program	\$25,000	\$200,000	\$5,452
●	56107	Cattaraugus County	Cattaraugus County Cultural Plan	Arts	Arts, Culture and Heritage New Initiatives - Planning	\$49,500	\$49,500	\$49,500
●	53101	Cattaraugus County Arts Council	Expanded Programmatic Capacity	Arts	Workforce Investment	\$27,750	\$37,000	\$27,750
●	56140	Chautauqua County	North Chautauqua Lake Sewer District Engineering Study	DEC	Engineering Planning Grant Program	\$30,000	\$45,998	\$30,000
●	53054	Chautauqua County, South & Center Chautauqua Lake	West Side Chautauqua Lake Sewer Extension Engineering Study	DEC	Engineering Planning Grant Program	\$50,000	\$100,000	\$50,000
●	54525	Chautauqua Regional Youth Ballet	Expanded Operational and Outreach Capacity	Arts	Workforce Investment	\$27,000	\$36,000	\$27,000
●	55267	Cuba Friends of Architecture	Expanded Programmatic and Outreach Capacity	Arts	Workforce Investment	\$40,950	\$54,600	\$40,950
●	55086	Depew (V)	Engineering Study	DEC	Engineering Planning Grant Program	\$100,000	\$178,000	\$100,000
●	55939	Erie 1 BOCES	Maintenance, Machining and Welding Training	DOL	Unemployed Worker Training Program	\$100,000	\$100,000	\$99,150
●	51720	Erie County	Erie County Sewer District No. 3 Engineering Study	DEC	Engineering Planning Grant Program	\$100,000	\$125,957	\$100,000
●	54307	Evans (T)	Lake Erie Beach Business District Revitalization Project	HCR	New York Main Street Technical Assistance	\$19,950	\$21,000	\$19,950
●	54654	Graycliff Conservancy	Expanded Maintenance Capacity	Arts	Workforce Investment	\$33,750	\$45,000	\$33,750
●	54791	Gypsum Systems, Inc.	Carpentry Training	DOL	New Hire Training Program	\$50,000	\$260,000	\$2,935
●	57842	Hallwalls	Expanded Programmatic Capacity	Arts	Workforce Investment	\$21,000	\$28,000	\$21,000
●	53322	Jamestown Community College	Jamestown Community College - Expansion of Manufacturing Technology	ESD	Empire State Development Grant Funds	\$980,000	\$10,040,669	

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●	53136	Just Buffalo Literary Center	Lit City Public Art	Arts	Arts, Culture and Heritage New Initiatives - Implementation	\$40,950	\$130,000	\$40,950
●	57061	K-Technologies, Inc.	Assembly and Process Improvement Training	DOL	Existing Employee Training Program	\$42,115	\$74,490	\$32,330
●	52974	LehrerDance	LehrerDance Multi-Year Expansion Project	Arts	Workforce Investment	\$30,000	\$60,000	\$30,000
●	51499	Lockport (C)	South Street Neighborhood Project	HCR	CDBG - Community Planning	\$50,000	\$53,000	\$50,000
●	56777	Lockport (T)	Town of Lockport Industrial Park Working Capital	ESD	Strategic Planning and Feasibility Studies	\$19,000	\$64,558	\$14,000
●	55590	Locust Street Art	Expanded Organizational Capacity	Arts	Workforce Investment	\$44,055	\$58,740	\$35,244
●	53248	National Comedy Center, Inc.	National Comedy Center - National Comedy Center Connector	ESD	Empire State Development Grant Funds	\$1,000,000	\$20,819,990	\$1,000,000
●	56814	Niagara Arts and Cultural Center	Expanded Programmatic Capacity	Arts	Workforce Investment	\$40,000	\$64,000	\$40,000
●	53259	Old 1st Ward Community Association, Inc.	Seneca Street Main Street Technical Assistance	HCR	New York Main Street Technical Assistance	\$20,000	\$21,100	\$10,070
●	52209	Olean (C)	North 3rd Street Reconstruction Capital	ESD	Empire State Development Grant Funds	\$160,000	\$800,527	\$140,000
●	53240	Olean (C)	William O. Smith Recreation Center Complex Improvements	ESD	Empire State Development Grant Funds	\$420,000	\$2,100,000	
●	53699	Olean Business Development Center	Olean Business Development - Downtown Olean Revitalization	ESD	Empire State Development Grant Funds	\$45,000	\$409,800	
●	53699	Olean Business Development Corporation	Downtown Olean Revitalization	HCR	New York Main Street	\$300,000	\$900,000	\$259,051
●	54940	People Inc.	Life Skills Training	DOL	Existing Employee Training Program	\$4,060	\$4,060	\$4,060
●	51265	Reg Lenna Center for the Arts	Reg Lenna Multimedia Studio Marquee Upgrade	Arts	Arts, Culture and Heritage New Initiatives - Planning	\$24,700	\$116,760	\$24,700
●	54362	Road Less Traveled Productions	Expanded Programmatic Capacity	Arts	Workforce Investment	\$49,500	\$49,500	\$49,500
●	56770	Springville (V)	Village of Springville Revitalization	HCR	New York Main Street	\$300,000	\$537,000	\$299,073
●	56051	Squeaky Wheel Film Media Art Center	Youth Media Arts Leadership Workforce Development Program	Arts	Arts, Culture and Heritage New Initiatives - Planning	\$48,906	\$49,500	\$48,906
●	51603	Tonawanda (C)	Engineering Study	DEC	Engineering Planning Grant Program	\$100,000	\$200,000	\$100,000
●	55830	Torn Space Theater	Expanded Development Capacity	Arts	Workforce Investment	\$31,200	\$40,000	\$31,200
●	54012	Visit Buffalo Niagara	Visit Buffalo Niagara - Working Capital II	ESD	Market New York	\$40,000	\$50,000	\$40,000
●	55717	Visit Buffalo Niagara	Visit Buffalo Niagara - Working Capital I	ESD	Market New York	\$125,000	\$375,000	\$125,000
●	54753	Wellsville (V)	Village of Wellsville Preliminary Engineering Report	HCR	CDBG - Community Planning	\$50,000	\$52,500	\$50,000
●	56850	Young Audiences of Western New York	Young Audiences of Western New York State Strategic Planning	Arts	Arts, Culture and Heritage New Initiatives - Planning	\$48,906	\$120,000	\$48,906
●	52232	YWCA of the Niagara Frontier, Inc.	Culinary Arts Training	DOL	Special Populations Training Program	\$15,000	\$54,000	\$8,659
●	52232	YWCA of the Niagara Frontier, Inc.	Culinary Arts Training	DOL	Unemployed Worker Training Program	\$15,000	\$54,000	\$8,564
●	54295	Akron (V)	Village of Akron Collection System Study	DEC	Engineering Planning Grant Program	\$30,000	\$37,500	\$15,000
●	57381	Athenex Pharma Solutions, LLC	Manufacturing and Quality Training	DOL	New Hire Training Program	\$57,600	\$92,643	

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●	55231	Beau Vine Vineyards	Vineyard expansion	ESD	Empire State Development Grant Funds	\$370,000	\$1,347,751	
●	53681	Bolivar (V)	Villages of Bolivar and Richburg Springs Joint Water Improvements Project Phase II	HCR	CDBG - Public Infrastructure	\$900,000	\$900,000	\$423,108
●	55377	Buffalo (C)	Broadway Market	ESD	Empire State Development Grant Funds	\$74,000	\$444,000	
●	56232	Buffalo (C)	Entertainment District/Franklin Street Corridor	ESD	Empire State Development Grant Funds	\$500,000	\$3,800,000	
●	52501	Buffalo (C)	Shelton Square - Erie Street Greenway	Parks	Park Acquisition, Development and Planning	\$50,000	\$100,000	
●	57282	Buffalo (C)	Niagara Street Revitalization Phase III/IV	DEC	Water Quality Improvement Project Program	\$937,500	\$35,117,828	
●	54698	Buffalo RiverWorks, LLC	Buffalo RiverWorks Green Infrastructure Installations	EFC	Green Innovation Grant Program	\$900,000	\$1,254,000	\$855,000
●	56024	Buffalo Sewer Authority	Scajaquada Creek Restoration	EFC	Green Innovation Grant Program	\$1,815,000	\$2,016,700	\$1,457,950
●	52575	Burchfield Penney Art Center	The Burchfield Penney Art Center Working Capital	ESD	Market New York	\$125,000	\$375,000	\$87,500
●	54539	Cattaraugus County	Cattaraugus County - Cattaraugus County Site Redevelopment Assessment	ESD	Strategic Planning and Feasibility Studies	\$50,000	\$100,000	
●	51102	Center for Employment Opportunities, Inc.	Construction Worker Training	DOL	Special Populations Training Program	\$100,000	\$314,000	\$32,608
●	52683	Chautauqua County	South County Industrial Park Expansion	ESD	Empire State Development Grant Funds	\$200,000	\$1,000,000	
●	51568	Chautauqua County	Northern Chautauqua County Local Waterfront Revitalization Program Phase II	DOS	Local Waterfront Revitalization Program	\$50,000	\$100,000	\$28,204
●	53017	Chautauqua County	Dutch Hollow Creek Stabilization Project	DEC	Water Quality Improvement Project Program	\$482,179	\$642,905	
●	57116	Chautauqua County	West Dutch Hollow Creek Stabilization Project	DEC	Water Quality Improvement Project Program	\$275,888	\$367,850	
●	57124	Chautauqua County	Bemus Creek Stabilization Project	DEC	Water Quality Improvement Project Program	\$151,200	\$201,600	
●	57133	Chautauqua County	Prendergast Creek Stabilization Project	DEC	Water Quality Improvement Project Program	\$58,039	\$77,386	\$42,304
●	57134	Chautauqua County	Ball Creek Stabilization Project	DEC	Water Quality Improvement Project Program	\$66,174	\$88,231	
●	57135	Chautauqua County	Goose Creek Stabilization Project	DEC	Water Quality Improvement Project Program	\$39,690	\$52,920	
●	53040	Chautauqua County Soil and Water Conservation District	Chautauqua County Erosion Control Improvements	DEC	Water Quality Improvement Project Program	\$55,000	\$125,000	\$31,183
●	53738	Chautauqua County Soil and Water Conservation District	Walnut and Silver Creek Stream Corridor Restoration	DEC	Water Quality Improvement Project Program	\$167,250	\$224,358	
●	56014	Chautauqua County Soil and Water Conservation District	Chautauqua Creek Restoration	DEC	Water Quality Improvement Project Program	\$81,000	\$328,500	
●	52898	Chautauqua Harbor Hotel LLC	Chautauqua Harbor Hotel	ESD	Empire State Development Grant Funds	\$1,653,000	\$22,653,000	
●	56123	Chautauqua Harbor Hotel LLC	Chautauqua Harbor Destination Hotel	ESD	Market New York	\$255,000	\$21,000,000	
●	53713	Cheektowaga (T)	Town of Cheektowaga Engineering Study	DEC	Engineering Planning Grant Program	\$80,000	\$100,000	\$40,000

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●	52000	Committee for the Buffalo Religious Arts Center	Buffalo Religious Arts Center Restoration Project	Parks	Historic Property Acquisition, Development and Planning	\$202,237	\$269,650	\$92,338
●	55172	Ellery Sno-Cruisers	Class A Trail Groomer for Snowmobile Trail Maintenance - 2015	Parks	Recreational Trails Program	\$176,000	\$220,000	
●	56728	Erie Community College	Transportation Training	DOL	Unemployed Worker Training Program	\$60,300	\$60,300	
●	54631	Erie County	Bethlehem Steel Redevelopment Capital	ESD	Empire State Development Grant Funds	\$2,280,000	\$10,780,000	
●	52931	Erie County	Western NY Stormwater Coalition MS4 Gap Analysis and Mapping Project	DEC	Water Quality Improvement Project Program	\$388,054	\$518,351	\$59,841
●	53954	Evans (T)	South Creek Pool Park Improvement Project	Parks	Park Acquisition, Development and Planning	\$142,898	\$285,796	
●	53131	Fredonia Technology Incubator	Fredonia NYS Certified Business Incubator	ESD	New York State Business Incubator Support Program	\$375,000	\$1,125,000	
●	53452	Gates Circle Holdings LLC	Gates Circle Holdings LLC - Lancaster Square Infrastructure Capital	ESD	Empire State Development Grant Funds	\$2,000,000	\$10,000,000	
●	53135	Grand Island (T)	Scenic Woods-Bicentennial Park, Phases I-IA	DOS	Local Waterfront Revitalization Program	\$197,634	\$395,269	
●	56897	Hamburg (V)	Underutilized Site Working Capital	ESD	Strategic Planning and Feasibility Studies	\$30,000	\$60,000	
●	54071	HealthNow New York Inc.	Process Improvement and Information Technology Training	DOL	Existing Employee Training Program	\$99,821	\$379,274	
●	57880	International Institute of Buffalo	Manufacturing and Medical Training	DOL	Special Populations Training Program	\$50,000	\$185,620	
●	57880	International Institute of Buffalo	Manufacturing and Medical Training	DOL	Unemployed Worker Training Program	\$50,000	\$185,620	\$18,347
●	54965	Kaleida Health	Health Care Skills Training	DOL	Existing Employee Training Program	\$88,124	\$156,060	
●	54121	Lackawanna (C)	Lackawanna Recreational Trail Restoration	Parks	Recreational Trails Program	\$171,800	\$214,750	
●	53204	Lancaster (V)	Wastewater Infrastructure Engineering Study	DEC	Engineering Planning Grant Program	\$100,000	\$125,000	\$50,000
●	53387	Libera, Inc.	Information Technology Training	DOL	Existing Employee Training Program	\$75,910	\$198,874	\$2,512
●	55984	Little Valley (V)	Wastewater Treatment Plant Upgrades	HCR	CDBG - Public Infrastructure	\$600,000	\$4,960,750	
●	54787	Massachusetts Avenue Project	Massachusetts Avenue Project	ESD	Empire State Development Grant Funds	\$385,000	\$1,591,847	
●	53250	National Comedy Center, Inc.	National Comedy Center Marketing Working Capital	ESD	Market New York	\$525,000	\$700,000	\$261,844
●	53239	National Comedy Center, Inc.	National Comedy Center Park	Parks	Park Acquisition, Development and Planning	\$500,000	\$1,625,000	\$450,000
●	55870	New York Business Development Corp	Excelsior Growth Fund - WNY Small Business Fund	ESD	Empire State Development Grant Funds	\$750,000	\$1,500,000	\$225,000
●	57999	Niagara County Community College	Hospitality and Manufacturing Training	DOL	Unemployed Worker Training Program	\$57,119	\$60,719	
●	54051	Niagara Falls (C)	LaSalle Recreation Way Trail	DOS	Local Waterfront Revitalization Program	\$410,000	\$820,000	
●	57444	Niagara Falls (C)	Highland Avenue Business Park Capital	ESD	Empire State Development Grant Funds	\$500,000	\$1,500,000	
●	58093	Niagara Falls (C)	MicroEnterprise Assistance Capital	ESD	Empire State Development Grant Funds	\$100,000	\$200,000	

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●	54097	Niagara Falls (C)	Customhouse Harriet Tubman Plaza	Parks	Heritage Areas System Acquisition, Development and Planning	\$201,725	\$268,967	
●	51019	Niagara Tourism & Convention Corporation	Niagara Tourism and Convention Working Capital	ESD	Market New York	\$200,000	\$266,667	
●	53240	Olean (C)	William O. Smith Recreation Center Complex Improvements Project	Parks	Park Acquisition, Development and Planning	\$500,000	\$2,100,000	
●	50776	Research Foundation for SUNY Buffalo State College	Advanced Manufacturing Training	DOL	Unemployed Worker Training Program	\$100,000	\$181,888	
●	55907	Research Foundation for SUNY on behalf of University at Buffalo	Manufacturing Production Technician Training	DOL	Unemployed Worker Training Program	\$99,660	\$99,660	
●	56366	Research Foundation for the State University of New York	Alfred State - Biorefinery Development and Commercialization	ESD	Empire State Development Grant Funds	\$1,500,000	\$10,362,000	
●	57419	Sloan (V)	Wastewater Infrastructure Engineering Study	DEC	Engineering Planning Grant Program	\$100,000	\$125,000	\$50,000
●	52225	Somerset (T)	Western New York Region Municipal Health Care Consortium Project	DOS	Local Government Efficiency Program	\$225,000	\$250,000	\$140,867
●	51635	University at Buffalo	University at Buffalo - Main Street Campus Revitalization Project	ESD	Empire State Development Grant Funds	\$1,000,000	\$10,000,000	
●	54310	West Seneca (T)	Town of West Seneca Engineering Study	DEC	Engineering Planning Grant Program	\$100,000	\$125,000	\$50,000
●	51803	Westfield (T)	Welch Trail Recreation Area	Parks	Recreational Trails Program	\$200,000	\$594,750	
●	51168	Zoological Society of Buffalo, Inc.	Buffalo Zoo Reptile House	Parks	Park Acquisition, Development and Planning	\$500,000	\$1,000,000	
●	56298	Jamestown Renaissance Corporation	STRIVE Jamestown 2015	HCR	New York Main Street	\$500,000	\$2,148,975	
●	55331	Riviera Theatre and Performing Arts Center	Riviera Theatre Capital II	ESD	Empire State Development Grant Funds	\$1,000,000	\$6,080,000	
●	55331	Riviera Theatre and Performing Arts Center	Riviera Theatre Capital II	ESD	Market New York	\$200,000	\$6,080,000	
●	57282	Buffalo (C)	Niagara Street Revitalization Phase III/IV	NYSERDA	Cleaner Greener Communities	\$1,500,000	\$35,117,828	
●	56130	Buffalo and Erie County Historical Society	Portico Improvements	Parks	Historic Property Acquisition, Development and Planning	\$44,250	\$88,500	
●	53590	Erie County	ECLIPSE Erie County Low Income Program for Sustainable Energy	NYSERDA	Cleaner Greener Communities	\$1,500,000	\$5,900,671	
●	57117	Kinex Supportive Pharmaceuticals, LLC	Manufacturing Training	DOL	New Hire Training Program	\$76,800	\$94,700	
●	57119	NY Pharmaceuticals LLC	Manufacturing and Security Training	DOL	New Hire Training Program	\$76,800	\$97,800	
●	50744	Support Enterprises, Inc.	Support Enterprises, Inc. - E-Works	ESD	Empire State Development Grant Funds	\$33,000	\$165,000	
ROUND 6								
●	68530	Artpark & Company	Artpark Working Capital	ESD	Market New York	\$52,992	\$133,422	\$52,972
●	67134	Arts Services Initiative of Western New York Inc	Administrative Workforce Expansion	Arts	Workforce Investment	\$32,500	\$48,700	\$32,500
●	65139	Belfast (T)	Water System Study	HCR	CDBG - Community Planning	\$50,000	\$83,750	\$50,000
●	67802	Buffalo Fine Arts Academy	Fellowship Workforce Expansion	Arts	Workforce Investment	\$30,000	\$37,500	\$30,000
●	67275	Burchfield Penney Art Center	Cargo	Arts	Arts, Culture and Heritage New Initiatives - Implementation	\$27,000	\$56,000	\$27,000

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	67374	CEPA Gallery	Administrative Workforce Expansion	Arts	Workforce Investment	\$26,500	\$33,200	\$26,500
	65910	Explore More Childrens Museum	Erie Canal Programming	Arts	Arts, Culture and Heritage New Initiatives - Planning	\$23,500	\$23,650	\$23,500
	65881	Lockport Locks Heritage District Corporation	Lock Tender Tribute	Arts	Arts, Culture and Heritage New Initiatives - Implementation	\$75,000	\$190,000	\$18,750
	64478	National Comedy Center, Inc.	National Comedy Center Capital RC6	ESD	Empire State Development Grant Funds	\$600,000	\$19,906,726	
	64711	National Comedy Center, Inc.	National Comedy Center Marketing Capital	ESD	Market New York	\$234,000	\$19,906,726	\$234,000
	63719	North Tonawanda (C)	City of North Tonawanda Microenterprise Program	HCR	CDBG - Microenterprise	\$200,000	\$300,000	\$40,000
	67027	Olean (C)	Allegheny River Canoe Kayak Launch Capital	ESD	Market New York	\$44,600	\$132,500	
	67206	Ripley (T)	Main Street Revitalization Plan Development	Arts	Arts, Culture and Heritage New Initiatives - Planning	\$36,000	\$49,500	\$36,000
	66527	Silver Creek (V)	Sanitary Sewer Evaluation Study Priority 3 Project	DEC	Engineering Planning Grant Program	\$100,000	\$178,700	\$100,000
	67685	Springville Center for the Arts Inc	Administrative Workforce Expansion	Arts	Workforce Investment	\$34,500	\$46,120	\$34,500
	65449	TimberFish	Timberfish LLC Capital	ESD	Empire State Development Grant Funds	\$100,000	\$534,435	
	66585	University at Buffalo	NYS Arts and Crafts Alliance	Arts	Arts, Culture and Heritage New Initiatives - Planning	\$49,000	\$75,922	
	66172	Visit Buffalo Niagara	Visit Buffalo Niagara African American Heritage Working Capital	ESD	Market New York	\$37,500	\$50,500	\$37,500
	67216	Western New York Book Arts	Administrative Workforce Expansion	Arts	Workforce Investment	\$27,000	\$36,000	\$27,000
	65786	Depew (V)	Phase 3 Sanitary Sewer System Evaluation	DEC	Engineering Planning Grant Program	\$100,000	\$120,000	\$50,000
	68588	7th and Niagara Holdings LLC	7th Niagara Street Redevelopment Capital	ESD	Empire State Development Grant Funds	\$750,000	\$5,000,000	
	66322	Almond (T)	Salt Shed	DEC	Water Quality Improvement Project Program	\$331,950	\$442,600	
	68478	Arrowhead Spring Vineyards	Arrowhead Spring Vineyards Working Capital	ESD	Market New York	\$16,500	\$22,000	
	67805	ASP Partners, LLC	ASP Partners Phase II Capital	ESD	Empire State Development Grant Funds	\$120,000	\$1,000,000	\$100,000
	68445	Buffalo (C)	Allen Street Streetscape Capital	ESD	Empire State Development Grant Funds	\$600,000	\$7,514,000	
	67791	Buffalo and Erie County Historical Society	Buffalo History Museum West Gallery Restoration Capital	ESD	Empire State Development Grant Funds	\$126,500	\$1,517,722	
	66313	Buffalo Arts and Technology Center, Inc.	Medical Coding Training	DOL	Unemployed Worker Training Program	\$100,000	\$350,000	
	64481	Buffalo City School District	Welding Skills Training Project	DOL	Unemployed Worker Training Program	\$98,750	\$98,750	
	65690	Buffalo Niagara Medical Campus Inc.	The Innovation Center at Buffalo Niagara Medical Campus	ESD	New York State Business Incubator and Innovation Hot Spot Support Program	\$125,000	\$1,875,000	
	64995	Canaeadea (T)	Canaeadea Park Improvements	Parks	Environmental Protection Fund	\$107,654	\$143,538	
	66999	Cattaraugus Community Action, Inc.	Food for Thought Program	DOL	Special Populations Training Program	\$37,800	\$115,220	

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●	67975	Celoron (V)	Lucille Ball Memorial Park Improvements - Phase II Construction	DOS	Local Waterfront Revitalization Program	\$354,220	\$708,440	\$14,224
●	66340	Center for Employment Opportunities, Inc.	CEO Green	DOL	Special Populations Training Program	\$98,291	\$116,448	
●	66166	Chautauqua County	Chautauqua County Overland Trails Market NY Working Capital RC6	ESD	Market New York	\$16,945	\$22,945	
●	65164	Chautauqua County Rural Ministry Inc.	Coburn Block Capital RC6	ESD	Empire State Development Grant Funds	\$75,000	\$287,000	
●	65276	Chautauqua County Soil and Water Conservation District	Chautauqua County Highway Erosion Control	DEC	Water Quality Improvement Project Program	\$94,200	\$312,600	
●	65795	Chautauqua County Soil and Water Conservation District	Silver Creek Rehabilitation	DEC	Water Quality Improvement Project Program	\$217,000	\$372,600	
●	66257	Cheektowaga (T)	Engineering Planning Grant Project	DEC	Engineering Planning Grant Program	\$100,000	\$121,600	\$50,000
●	63782	Concord Grape Belt Heritage Association	Grape Discovery Center Museum Capital RC6	ESD	Empire State Development Grant Funds	\$135,000	\$671,540	
●	66520	County of Erie	Buffalo and Erie County Botanical Gardens Restoration	Parks	Environmental Protection Fund	\$500,000	\$3,550,000	
●	66035	Darwin Martin House	Landscape Restoration-Frank Lloyd Wright's Main House Capital RC6	ESD	Empire State Development Grant Funds	\$275,000	\$1,894,571	
●	65756	Dunkirk (C)	Comprehensive Plan Update	DOS	Local Waterfront Revitalization Program	\$45,000	\$90,000	
●	66647	Edelweiss Dairy, LLC	Edelweiss Dairy Factory Capital	ESD	Empire State Development Grant Funds	\$812,167	\$12,395,766	
●	63884	Eden (T)	Consolidated Waterline Improvement Project	DOS	Local Government Efficiency Program	\$402,777	\$3,500,000	
●	66629	Ellicott (T)	Collection System Study	DEC	Engineering Planning Grant Program	\$30,000	\$36,000	\$15,000
●	66752	Ellicottville Brewing Company	Ellicottville Brewing Company Capital REC6	ESD	Empire State Development Grant Funds	\$600,000	\$6,200,000	
●	66086	Erie County	Construction of Erie County Correctional Facility Food Waste Composting Site	DEC	Climate Smart Communities Grants	\$694,390	\$694,390	
●	63901	Erie County	Erie County Sewer District 6 Flow Monitoring and Pilot Enhanced Inflow and Infiltration	DEC	Engineering Planning Grant Program	\$100,000	\$177,978	\$50,000
●	66092	Erie County	Erie County Household Hazardous Waste Plan	DOS	Local Government Efficiency Program	\$24,000	\$48,000	
●	63761	Erie County	Lackawanna Wastewater Treatment Plant Disinfection Improvements	DEC	Water Quality Improvement Project Program	\$1,479,000	\$1,740,000	
●	67772	Erie County Department of Environment and Planning	Western NY Stormwater Coalition Storm System Mapping Project	DEC	Water Quality Improvement Project Program	\$320,000	\$426,675	\$18,691
●	65473	Erie I Board of Cooperative Training	Erie 1 BOCES Welding Capital	ESD	Empire State Development Grant Funds	\$25,000	\$125,000	
●	66808	Evans (T)	Local Waterfront Revitalization Program Update	DOS	Local Waterfront Revitalization Program	\$20,000	\$40,000	
●	63361	Evolution Dental Science, LLC	Advanced Digital Dental Technology Training	DOL	Special Populations Training Program	\$95,000	\$140,000	
●	68617	First Presbyterian Society of the Town of Buffalo	Edward Brodhead Green Tower Restoration	Parks	Environmental Protection Fund	\$328,440	\$437,920	
●	62587	Fredonia (V)	Fredonia Barker Commons Capital	ESD	Empire State Development Grant Funds	\$14,950	\$488,808	
●	62587	Fredonia (V)	Fredonia Barker Commons Project	Parks	Environmental Protection Fund	\$310,544	\$488,808	

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●	67093	Frontier Science Technology Research Foundation, Inc.	Software Testing Planning and Design Training	DOL	Existing Employee Training Program	\$16,300	\$28,333	
●	63959	Gowanda's Historic Hollywood Theater, Ltd.	Hollywood Theater Restoration	Parks	Environmental Protection Fund	\$498,750	\$665,000	
●	65843	Greater Lockport Development Corporation	Harrison Place Business Incubator Capital RC6	ESD	Empire State Development Grant Funds	\$300,000	\$600,000	
●	66695	Hamburg (V)	Department of Public Works Consolidation Planning	DOS	Local Government Efficiency Program	\$37,500	\$75,000	
●	63339	Historical Palace, Inc.	The Palace Theatre Expansion Market NY Capital	ESD	Market New York	\$423,000	\$2,115,000	
●	67962	Jacobs Institute	Jacobs Institute Medical Device Innovation Capital RC6	ESD	Empire State Development Grant Funds	\$400,000	\$2,000,000	
●	65456	Jamestown (C)	Tracy Plaza Green Renovations	EFC	Green Innovation Grant Program	\$1,480,000	\$2,611,607	
●	63629	Jamestown Renaissance Corporation	Downtown Jamestown Winter Garden Plaza Phase II	Parks	Environmental Protection Fund	\$111,297	\$148,396	
●	66785	Kenmore (V)	Wastewater Collection Facilities Condition Assessment and Improvement	DEC	Engineering Planning Grant Program	\$100,000	\$168,110	\$50,000
●	65270	K-TECHnologies, Inc.	Advanced Manufacturing Certification Training Program	DOL	Existing Employee Training Program	\$43,419	\$75,235	
●	68008	Lakewood (V)	Village of Lakewood, Town of Busti Stormwater Management Engineering Study	DEC	Engineering Planning Grant Program	\$99,916	\$119,900	\$49,958
●	65033	Lancaster (V)	West Main Street Working Capital	ESD	Strategic Planning and Feasibility Studies	\$40,000	\$94,470	
●	64187	Lockport (C)	City of Lockport Engineering Study	DEC	Engineering Planning Grant Program	\$30,000	\$36,000	\$15,000
●	65969	Lockport Locks Heritage District Corporation	Wayfinding Signage	Parks	Environmental Protection Fund	\$174,000	\$232,250	
●	65881	Lockport Locks Heritage District Corporation	Lock Tender Tribute	Canals	NYS Canalway Grant Program	\$85,000	\$190,000	
●	67936	Michigan Broadway, LLC	Broadway-Michigan Mixed Use Redevelopment Capital RC6	ESD	Empire State Development Grant Funds	\$450,000	\$5,418,000	
●	67077	Niagara Falls Aqaurium	Aquarium of Niagara Penguin Exhibit Capital I	ESD	Empire State Development Grant Funds	\$300,000	\$3,240,750	
●	67077	Niagara Falls Aqaurium	Aquarium of Niagara Penguin Exhibit Capital I	ESD	Market New York	\$100,000	\$3,071,183	
●	68035	Niagara Frontier Transportation Authority	NFTA Multi-Modal Access Capital RC6	ESD	Empire State Development Grant Funds	\$1,000,000	\$28,125,000	
●	63720	North Tonawanda (C)	Oliver Street Community Needs Assessment	HCR	CDBG - Community Planning	\$40,000	\$45,000	\$40,000
●	65067	Northern Chautauqua Community Foundation	Northern Chautauqua Community Economic Development Strategy	ESD	Strategic Planning and Feasibility Studies	\$40,000	\$80,000	
●	65883	NYSARC Inc Erie County Chapter	Heritage Centers Employee Training	DOL	Existing Employee Training Program	\$27,594	\$36,120	\$6,000
●	65900	Olean (C)	Downtown Olean Farmers Market Capital	ESD	Empire State Development Grant Funds	\$220,000	\$1,250,000	
●	66593	Olean (C)	BOA Downtown Redevelopment Capital	ESD	Empire State Development Grant Funds	\$400,000	\$2,000,000	
●	65167	Olmsted Center for Sight	National Statler Center- Career Training for the Blind and Visually Impaired	DOL	Special Populations Training Program	\$100,000	\$100,800	\$67,452
●	67697	Portland (T)	Chautauqua County Regional Water Project	DOS	Local Government Efficiency Program	\$270,000	\$300,000	
●	67431	Roswell Park Cancer Institute Corp.	RPCI Immunotherapy Development Capital	ESD	Empire State Development Grant Funds	\$250,000	\$1,273,458	
●	66635	Salvation Army	The Salvation Army Special Populations Training	DOL	Special Populations Training Program	\$100,000	\$100,000	\$49,521

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●	65873	Shared Mobility, Inc.	Shared Mobility Working Capital	ESD	Market New York	\$125,000	\$165,000	\$87,192
●	67711	Sloan (V)	Sanitary Sewer Engineering Study	DEC	Engineering Planning Grant Program	\$100,000	\$125,000	\$50,000
●	65922	Springville (V)	Springville Revitalization Capital RC6	ESD	Strategic Planning and Feasibility Studies	\$20,000	\$50,000	
●	67490	State University of New York	Jacobs School of Medicine Simulation Innovation Center Capital RC6	ESD	Empire State Development Grant Funds	\$1,000,000	\$9,743,442	
●	67019	Tonawanda (C)	Docking Facilities Design and Construction	DOS	Local Waterfront Revitalization Program	\$487,380	\$974,760	
●	67449	Tough Mudder, Inc.	Tough Mudder Working Capital	ESD	Market New York	\$250,000	\$407,698	
●	53096	University at Buffalo	WIN Hot Spot	ESD	New York State Business Incubator and Innovation Hot Spot Support Program	\$250,000	\$4,321,391	
●	68319	Visit Buffalo Niagara	Visit Buffalo Niagara Working Capital	ESD	Market New York	\$45,000	\$60,000	
●	65718	Wellsville (T)	Burrous Building Stabilization Redevelopment Capital	ESD	Empire State Development Grant Funds	\$1,000,000	\$2,250,000	
●	65401	Buffalo (C)	Beverly Gray Business Center Capital RC6	ESD	Empire State Development Grant Funds	\$18,550	\$93,462	
●	64020	Chautauqua Home Rehabilitation and Improvement Corporation	Brocton Main Street	HCR	New York Main Street	\$242,235	\$347,623	
●	66631	Squeaky Wheel Film Media Art Center	West Side Studios Youth Media Arts Leadership Workforce Development Program	Arts	Arts, Culture and Heritage New Initiatives - Implementation	\$75,000	\$180,400	\$18,750
●	65718	Wellsville (V)	Burrous Building Stabilization and Redevelopment	HCR	New York Main Street	\$500,000	\$2,950,000	
●	67992	Buffalo (C)	Niagara Street Gateway - Porter Avenue to Ontario Street Construction	DOS	Local Waterfront Revitalization Program	\$4,240,000	\$8,480,000	
●	67183	Erie County	Erie County Climate Smart Communities Certification	DEC	Climate Smart Communities Grants	\$99,771	\$209,388	
●	66537	Grand Island (T)	Local Waterfront Revitalization Program Update	DOS	Local Waterfront Revitalization Program	\$31,350	\$62,700	
●	65007	Hamburg (V)	Water System Consolidation	DOS	Local Government Efficiency Program	\$405,500	\$10,153,975	
●	68645	Niagara County Community College	NCCC Training Program	DOL	Unemployed Worker Training Program	\$41,040	\$56,331	
●	67902	Research Foundation for the State University of New York	Alfred State Opportunity Center Capital RC6	ESD	Empire State Development Grant Funds	\$240,000	\$1,231,000	
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●	75978	Alfred University	Southern Tier Business Center at Alfred University Capital	ESD	Empire State Development Grant Funds	\$1,000,000	\$7,000,000	
●	75649	Allegany County Soil and Water Conservation District	Town of West Almond Salt Storage Facility	DEC	Water Quality Improvement Project Program	\$109,758	\$146,676	
●	73229	Amherst (T)	Canalway Trail Hopkins Road Trail Safety Enhancements	Canals	NYS Canalway Grant Program	\$65,000	\$275,000	
●	73229	Amherst (T)	Canalway Trail and Hopkins Road Trail Safety Enhancements	Parks	Recreational Trails Program	\$125,000	\$275,000	
●	73830	Andover (V)	Wastewater Treatment Facility Study	DEC	Engineering Planning Grant Program	\$30,000	\$45,000	
●	73830	Andover (V)	Village of Andover Engineering Study	HCR	CDBG - Community Planning	\$42,750	\$45,000	
●	73831	Bolivar (V)	Pool Improvements	Parks	Environmental Protection Fund	\$156,733	\$208,978	
●	73580	Buffalo (C)	Broadway Market Exterior Restoration Capital	ESD	Empire State Development Grant Funds	\$120,000	\$600,000	

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●	75056	Buffalo (C)	Seneca Street Infrastructure Capital	ESD	Empire State Development Grant Funds	\$500,000	\$2,850,000	
●	73700	Buffalo and Erie County Naval and Military Park	BNMP 2017 Project	Parks	Environmental Protection Fund	\$56,250	\$991,161	
●	73607	Buffalo and Erie County Workforce Development Consortium, Inc.	Assembling Your Future: Certified Production Technician Training	DOL	Unemployed Worker Training Program	\$91,200	\$91,200	
●	76962	Buffalo Niagara Heritage Village	Administrative Workforce Expansion	Arts	Workforce Investment	\$30,000	\$40,000	
●	75995	Buffalo Society of Natural Sciences	Buffalo Society of Natural Sciences Working Capital	ESD	Market New York	\$85,500	\$114,000	
●	74689	Canaseraga (V)	Wastewater Collection Treatment System Improvements	DEC	Engineering Planning Grant Program	\$12,000	\$15,000	
●	73866	Canaseraga (V)	Water System Improvements	HCR	CDBG - Public Infrastructure & Public Facilities	\$545,000	\$910,000	
●	74117	Cattaraugus County Soil and Water Conservation District	Cattaraugus County Long-Term Ditch Stabilization Program	DEC	Water Quality Improvement Project Program	\$330,759	\$594,929	
●	73836	Central Terminal Restoration Corporation	Buffalo Central Terminal Cultural Educational Center	Parks	Environmental Protection Fund	\$314,625	\$419,500	
●	75428	Chautauqua (T)	Chautauqua Heights Sewer District Inflow and Infiltration Study	DEC	Engineering Planning Grant Program	\$30,000	\$60,000	
●	74967	Chautauqua (T)	Chautauqua Heights Sewer District Wastewater Treatment Plant Project	DEC	Water Quality Improvement Project Program	\$1,000,000	\$3,946,000	
●	75534	Chautauqua County	Barcelona to Chautauqua Institution MultiUse Trail Easements	Parks	Environmental Protection Fund	\$92,511	\$144,861	
●	74919	Chautauqua County	Sewer Extension for West Side Chautauqua Lake	DEC	Water Quality Improvement Project Program	\$5,000,000	\$16,888,000	
●	74925	Chautauqua County Soil and Water Conservation District	Chautauqua Lake Watershed Rehabilitation - South Basin Periphery	DEC	Water Quality Improvement Project Program	\$48,000	\$65,496	
●	75984	Chautauqua County Soil and Water Conservation District	Chadakoin River Watershed - Jamestown Riverwalk Restoration	DEC	Water Quality Improvement Project Program	\$313,890	\$418,520	
●	76415	Chautauqua County Soil and Water Conservation District	Chautauqua Lake Watershed Rehabilitation - Prendergast Creek	DEC	Water Quality Improvement Project Program	\$78,022	\$116,710	
●	76888	Chautauqua County Soil and Water Conservation District	Chautauqua Lake Watershed Rehabilitation - North Basin Periphery	DEC	Water Quality Improvement Project Program	\$33,640	\$45,136	
●	73838	Cheektowaga (T)	Sewer and Manhole Improvement Project	DEC	Water Quality Improvement Project Program	\$5,000,000	\$5,750,000	
●	75989	Depew (V)	Phase 4 Sanitary Sewer System Evaluation	DEC	Engineering Planning Grant Program	\$100,000	\$130,000	
●	75821	Depew (V)	Pamela and Sherwood Sewer Improvement	DEC	Water Quality Improvement Project Program	\$680,000	\$1,700,000	
●	75472	Eden (T)	University at Buffalo Planning Study	ESD	Strategic Planning and Feasibility Studies	\$2,400	\$12,000	
●	72956	Ellicottville (T)	Town and Village Shared Engineering Project	DOS	Local Government Efficiency Program	\$400,000	\$534,910	
●	75901	Erie 1 BOCES	Advanced Manufacturing Training Programs	DOL	Unemployed Worker Training Program	\$100,000	\$100,000	
●	74230	Erie County	Erie County Sewer District No 2 Flow Monitoring and Inflow Infiltration Quantification	DEC	Engineering Planning Grant Program	\$100,000	\$175,000	
●	75333	Erie County	Shoreline Trail Enhancement Project	Parks	Recreational Trails Program	\$200,000	\$886,578	
●	76437	Erie County Dept. of Environment and Planning	Western NY Stormwater Coalition: Municipal Separate Storm Sewer System Map Builder Project	DEC	Water Quality Improvement Project Program	\$181,840	\$242,459	

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●	73721	Explore More Children's Museum	Marketing Campaign Working Capital	ESD	Market New York	\$75,000	\$125,000	
●	76809	Falconer (V)	Village of Falconer Working Capital	ESD	Strategic Planning and Feasibility Studies	\$15,000	\$30,000	
●	74051	Fitzpatrick & Weller	Fitzpatrick & Weller Facility Capital	ESD	Empire State Development Grant Funds	\$500,000	\$6,832,600	
●	75146	Franklinville (V)	Wastewater System Study	DEC	Engineering Planning Grant Program	\$100,000	\$120,000	
●	72076	Fredonia (V)	Card Seed Company Building - 50 West Main Street	HCR	New York Main Street	\$450,000	\$627,800	
●	73879	Gerard Place Housing Development Company, Inc.	Gerard Place Community Center Phase II Capital	ESD	Empire State Development Grant Funds	\$435,000	\$2,155,944	
●	76581	Hamburg (T)	Mt. Vernon Sewer Capacity Study	DEC	Engineering Planning Grant Program	\$100,000	\$120,000	
●	76187	Hamburg (V)	Hamburg Palace Theatre Renovations	HCR	New York Main Street	\$225,000	\$300,000	
●	72022	Historical Cattaraugus Corporation	Historical Cattaraugus Village Hotel Capital	ESD	Empire State Development Grant Funds	\$1,500,000	\$5,000,000	
●	74571	Jamestown (C)	West 2nd Street Public Piazza and Streetscape Improvements Capital	ESD	Empire State Development Grant Funds	\$140,000	\$700,445	
●	73535	Jamestown Renaissance Corporation	Jamestown Renaissance STRIVE 2017 Capital	ESD	Empire State Development Grant Funds	\$100,000	\$3,749,582	
●	73534	Jamestown Renaissance Corporation	Jamestown Urban Design Plan 2.0 Working Capital	ESD	Strategic Planning and Feasibility Studies	\$87,500	\$175,000	
●	76955	Just Buffalo Literary Center, Inc.	Words on the Street	Arts	Arts and Cultural Impact Programming	\$73,000	\$109,500	
●	75677	Kenmore (V)	Inflow and Infiltration Engineering Planning Study	DEC	Engineering Planning Grant Program	\$100,000	\$125,300	
●	75709	Kenmore (V)	Sanitary Sewer Improvements for Sanitary Sewer Overflow Abatement	DEC	Water Quality Improvement Project Program	\$1,739,000	\$2,000,000	
●	76552	K-TECHNOLOGIES INC	K-TECHnologies F-35 Program Capital	ESD	Empire State Development Grant Funds	\$100,000	\$535,000	
●	76008	Lancaster (V)	Sewer System Evaluation Survey and Corrective Action Plan	DEC	Engineering Planning Grant Program	\$56,000	\$70,000	
●	74937	Lockport (C)	Market Street Wastewater Engineering Planning Study	DEC	Engineering Planning Grant Program	\$30,000	\$36,000	
●	75093	Lockport (C)	South Street Neighborhood Park	Parks	Environmental Protection Fund	\$450,000	\$772,850	
●	71870	Lockport (C)	City of Lockport Microenterprise Program	HCR	CDBG - Microenterprise	\$200,000	\$225,000	
●	75187	Lockport (C)	Implementation of Wastewater Treatment Plant Effluent Disinfection	DEC	Water Quality Improvement Project Program	\$1,000,000	\$2,500,000	
●	76851	Mayville (V)	Mayville Chautauqua Stormwater Management Engineering Study	DEC	Engineering Planning Grant Program	\$100,000	\$135,300	
●	76617	New York Cider Association	New York Cider Association Working Capital	ESD	Market New York	\$67,150	\$89,650	
●	75249	Niagara Arts Cultural Center Inc	NACC Theater Restoration	ESD	Arts & Cultural Facilities Improvement Program	\$500,000	\$1,544,425	
●	77258	Niagara County Historical Society	Erie Canal Gateways to East & West	Canals	NYS Canalway Grant Program	\$150,000	\$300,000	
●	72894	Niagara Falls (C)	Southend Gateway District Revitalization Capital	ESD	Empire State Development Grant Funds	\$1,500,000	\$7,500,000	
●	74406	Niagara Falls Aquarium	Aquarium of Niagara Jellyfish Exhibit Capital	ESD	Empire State Development Grant Funds	\$68,000	\$440,700	
●	74081	Niagara Falls National Heritage Area	Niagara Falls National Heritage Area Shuttle Capital	ESD	Empire State Development Grant Funds	\$67,000	\$336,000	

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●	73768	Niagara Frontier Transportation Authority	Linear Transit Green Hub	EFC	Green Innovation Grant Program	\$400,000	\$452,216	
●	76588	Niagara Tourism & Convention Corporation	Niagara Falls Working Capital	ESD	Market New York	\$225,000	\$400,000	
●	73674	North Tonawanda (C)	City of North Tonawanda Microenterprise Program	HCR	CDBG - Microenterprise	\$200,000	\$300,000	
●	73737	North Tonawanda (C)	Gateway Harbor Facility Improvements	Canals	NYS Canalway Grant Program	\$100,000	\$1,354,690	
●	74336	North Tonawanda (C)	Main Street Green Infrastructure	DEC	Water Quality Improvement Project Program	\$353,000	\$957,026	
●	76236	NYSARC Inc, Erie County Chapter	Direct Support Professional Training	DOL	Existing Employee Training Program	\$15,985	\$21,589	
●	75601	Olean (C)	City of Olean Microenterprise Program	HCR	CDBG - Microenterprise	\$200,000	\$220,000	
●	75510	Olean Urban Renewal Agency	Manny Hanny Stabilization Project	Parks	Environmental Protection Fund	\$500,000	\$10,342,800	
●	73011	Roswell Park Cancer Institute Corp.	Roswell Park Immuno-Oncology Capital	ESD	Empire State Development Grant Funds	\$1,000,000	\$5,000,000	
●	77164	Shakespeare in Delaware Park, Inc.	Administrative Workforce Expansion	Arts	Workforce Investment	\$25,000	\$31,250	
●	73110	Sheet Metal Air Rail Transportation (SMART) Union	SMART 71 Training Center Capital	ESD	Empire State Development Grant Funds	\$377,000	\$1,125,000	
●	74833	Sherman (V)	Comprehensive Assessment Sewer Study	HCR	CDBG - Community Planning	\$50,000	\$52,500	\$12,075
●	75840	Sinclairville (V)	Water System Improvements	HCR	CDBG - Public Infrastructure & Public Facilities	\$1,000,000	\$1,242,000	
●	74091	Southwestern Central School District	Shared Fuel Station	DOS	Local Government Efficiency Program	\$138,585	\$153,984	
●	75011	Springville Center for the Arts, Inc.	Multi-Arts Center Renovations	ESD	Arts & Cultural Facilities Improvement Program	\$750,000	\$1,639,250	
●	72297	State University of New York	University at Buffalo High Performance Computing Infrastructure Capital	ESD	Empire State Development Grant Funds	\$1,000,000	\$5,000,000	
●	74022	T and D Resorts, Inc.	The LeeKee Lagoon Capital	ESD	Market New York	\$160,812	\$804,063	
●	75002	Theatre of Youth Company, Inc.	Artistic Workforce Expansion	Arts	Workforce Investment	\$26,520	\$35,622	
●	72406	Tonawanda (C)	Tonawanda Niagara Street Corridor Reconfiguration Feasibility Study	ESD	Strategic Planning and Feasibility Studies	\$57,500	\$150,000	
●	73648	Torn Space Theater	Torn Space Theater Performance Festival	Arts	Arts and Cultural Impact Programming	\$60,000	\$120,000	
●	75577	Visit Buffalo Niagara	Buffalo Niagara Craft Beer Marketing Initiative Working Capital	ESD	Market New York	\$50,000	\$66,667	
●	76023	Western New York Book Arts Collaboration	Workforce Training and Development Expansion	Arts	Workforce Readiness	\$44,700	\$59,600	
●	75763	Westfield (T)	Sanitary Sewer Collection System Planning Study Phase II	DEC	Engineering Planning Grant Program	\$30,000	\$36,000	
●	76252	Young Audiences of Western New York, Inc.	Traveling the Erie Canal: 200 Years of Journeys	Arts	Arts and Cultural Impact Programming	\$75,000	\$150,000	
●	74204	Buffalo Philharmonic Orchestra Society, Inc.	Artistic Workforce Expansion	Arts	Workforce Investment	\$30,000	\$37,500	
●	76887	Industrial Support Inc.	Industrial Support DryRoom Assembly Capital	ESD	Empire State Development Grant Funds	\$240,000	\$1,002,000	
●	75560	Style Craft Buffalo LLC	Style Craft Plant Capital	ESD	Empire State Development Grant Funds	\$405,000	\$3,750,000	
●	74352	African American Center of Buffalo, Inc.	African American Cultural Center- Urban Cultural Campus Capital	ESD	Empire State Development Grant Funds	\$600,000	\$3,000,000	

● COMPLETE
● ON SCHEDULE
● PROGRESSING SLOWER THAN ANTICIPATED
● CONTRACT NOT YET EXECUTED
● CANCELLED/FUNDING DECLINED

STATUS	CFA #	Applicant Name	Project Name	Agency	Program	Award Amount	Total Project Cost	Disbursement to date
●	73700	Buffalo Erie County Naval Military Park	Buffalo and Erie County Naval & Military Park Improvement Capital	ESD	Empire State Development Grant Funds	\$144,000	\$991,161	
●	74046	Buffalo Fermentation, Inc.	Food Manufacturing Skills Training	DOL	Existing Employee Training Program	\$13,316	\$99,780	
●	74046	Buffalo Fermentation, Inc.	Food Manufacturing Skills Training	DOL	Unemployed Worker Training Program	\$86,464	\$99,780	
●	76764	Catholic Health System, Inc.	Pharmacy Technician Project	DOL	Existing Employee Training Program	\$6,397	\$6,397	
●	75238	Celoron (V)	Lucille Ball Memorial Park Improvements - Phase IV Design and Construction	DOS	Local Waterfront Revitalization Program	\$382,680	\$510,241	
●	76513	Center for Employment Opportunities, Inc.	Construction Skills Training Program	DOL	Unemployed Worker Training Program	\$100,000	\$151,407	
●	75993	Childcare Network of the Niagara Frontier, Inc.	Childcare Skills Training	DOL	Existing Employee Training Program	\$16,900	\$16,900	
●	74252	Erie 2 - Chautauqua - Cattaraugus BOCES	Adult Education Workforce Development	DOL	Unemployed Worker Training Program	\$100,000	\$100,000	
●	76259	Erie Community College	Craft Brewing Science and Service Centers Skills Training	DOL	Unemployed Worker Training Program	\$100,000	\$147,330	
●	73772	Erie County	Erie County Climate Change Vulnerability Assessment	DEC	2017 Climate Smart Communities Grants	\$100,000	\$216,686	
●	75740	Frontier Science and Technology Research Foundation, Inc.	Evolving Technologies and Computer Systems Skills Training	DOL	Existing Employee Training Program	\$28,478	\$48,834	
●	75375	H.H. Richardson	Richardson Olmsted Campus Utility Infrastructure Capital	ESD	Empire State Development Grant Funds	\$145,000	\$2,059,428	
●	76253	K-Technologies, Inc.	Advanced Manufacturing Skills Training	DOL	Existing Employee Training Program	\$57,090	\$102,090	
●	72513	Lancaster (V)	CSC Sustainability Planning and Implementation	DEC	2017 Climate Smart Communities Grants	\$22,000	\$44,000	
●	76859	Niagara (T)	Cayuga Creek/Weber Property Restoration for Flood Protection	DEC	2017 Climate Smart Communities Grants	\$275,559	\$575,559	
●	73737	North Tonawanda (C)	Gateway Harbor Park Improvements Design and Construction	DOS	Local Waterfront Revitalization Program	\$700,000	\$1,354,690	
●	71982	Ripley (T)	Ripley Beach Town Park Improvements Design and Construction	DOS	Local Waterfront Revitalization Program	\$240,663	\$320,084	
●	74326	Salvation Army	Culinary Arts Training Program	DOL	Unemployed Worker Training Program	\$100,000	\$100,000	
●	73134	Williamsville (V)	Local Waterfront Revitalization Program	DOS	Local Waterfront Revitalization Program	\$49,500	\$66,000	
●	72806	YWCA of the Niagara Frontier, Inc.	Career Pathways	DOL	Unemployed Worker Training Program	\$60,000	\$80,000	
●	75113	Olean (C)	Bradner Stadium Forness Park Trail Capital	ESD	Empire State Development Grant Funds	\$59,000	\$298,568	



Western New York
Regional Economic
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2018